

# Participants of Slovenian Business mission

## GREEN AND CIRCULAR ECONOMY

EXPO 2020

2.10. – 4.10.2021

### 1. SUROVINA d.o.o.

Address: Ulica Vita Kraigherja 5, 2000 MARIBOR

Tel.: +386 27072110

Fax: +386 22372304

E-mail: [surovina@surovina.si](mailto:surovina@surovina.si)

Url: <http://surovina.si>

Company management:

CEO: Jure Fišer

**Description of company:** Production of secondary raw materials from waste and residues

Surovina is a company with seventy years of tradition, valuable experiences, clearly set objectives and a bold vision for the future - to become the largest provider of waste management services in Slovenia. They offer comprehensive solutions for all sorts of waste. They handle wastes as precious secondary raw material taking care of useful metal and non-metal materials to be returned into production, while preparing the residues to be returned to energy.

Surovina d.o.o. is very active in the field of circular economy and actively participates in the development and introduction of new technologies that enable the transition from a linear economy to circular economy models.

Through development projects (Polykrožnost, Outdoc, Inspires, Circthread...) it contributes to:

- Increasing the share of material recovery of waste into secondary raw materials and developing new technologies to increase competitiveness,
- Processing waste into high value-added recyclables,
- Strengthening and integrating new knowledge and competencies in the industry of the future at the global level (circular economy, robotics...).

## 2. PANVITA Ekoteh d.o.o.

Address: Lendavska ulica 5, Rakičan, 9000 Murska Sobota

Tel.: +386 2 543 92 81

Fax: +386 2 543 92 80

E-mail: [ekoteh@panvita.si](mailto:ekoteh@panvita.si)

Url: <https://www.panvita.si/>

Company management:

CEO: Matjaž Durič

### **Description of company:**

Panvita Ekoteh manages three biogas plants, Nemščak, Motvarjevci, and Jezera. Furthermore, it takes care of the environmental processes in the Panvita Group. The electricity produced is sold on the market, and the thermal energy is used to heat farms in Nemščak and Motvarjevci and for the heating of the Jezero settlement and Murska Sobota General Hospital.

Panvita Ekoteh is part of the Panvita Group. The company was set up in 2004. Its primary activity is managing biogas plants and handling the environmental processes in the Panvita Group. Today, Panvita Ekoteh manages three biogas plants, Nemščak, Motvarjevci, and Jezera.

In 2018, they produced 27,091.6 MWh of electricity which was sold on the market, and 5839.6 MWh of thermal energy. The thermal energy produced is used to heat the chicken farm in Nemščak, the chicken farm in Motvarjevci, and for the heating of the Jezero settlement and Murska Sobota General Hospital. Digestate (solid and liquid) is used as a fertiliser on the fields of Panvita Kmetijstvo, reducing the use of mineral fertilisers by 300 t/year.

Total installed power is 3337 kW/h, i.e.

### **3. Essentia Pura d.o.o.**

Address: Dunajska cesta 196, 1000 Ljubljana

Tel.: +38651362880

Fax:

E-mail: [info@essentiapura.com](mailto:info@essentiapura.com)

Url: <https://www.essentiapura.com/>

Company management:

CEO: Nejc Rusjan, MSc

#### **Description of company:**

Essentia Pura is a team of experienced professionals specializing in supercritical fluid extraction processes. It focuses on the development and manufacturing of extraction equipment and uses supercritical-CO<sub>2</sub> fluid extraction as a separation technology for the development of herbal extracts and the concentration of bioactive compounds, including those from food waste.

- Botanical extracts, including industrial hemp, medicinal plant, and herb extracts; extracts from food waste and food by-products
- Supercritical CO<sub>2</sub> extraction equipment
- Research and development of supercritical fluid processes

With a focus on providing exceptional customer experience, consistent and compliant products that are, of what we believe, the highest quality, these are the main reasons our clients chose us:

- Unique extraction methods
- Innovative products
- Agile Approach

### **4. IMAGO d.o.o.**

Address: Prešernova cesta 16, 1000 LJUBLJANA

Tel.: 01 518 70 91

Fax:

E-mail: [imago@imago.si](mailto:imago@imago.si)

Url: <https://www.imago.si/>

Company management:

CEO: Borut Sočan

#### **Description of company:**

Virtual spaces, marketing agency, wholesome marketing solutions branding, graphic systems content design, content creation graphic design, infographics business presentation design, video&animation (2-D & 3-D), trade fair design @ production, corporate communication.

IMAGO Marketing Agency is active in online communication research, creative design for educational content and in the execution of projects focussed on awareness, information and communication.

## 5. NOMAGO d.o.o.

Address: Vošnjakova ulica 3, 1000 LJUBLJANA

Tel.: +386 1 431 77 00

E-mail: info@nomago.si

Url: <https://www.nomago.eu/>

Company management:

CEO: Sandi Brataševac, Msc.

CFO: Miha Tavčar

Executive Director of Travel and Mobility Services: Marjan Beltram

### **Description of company:** Travel and mobility services

Nomago is the largest travel and mobility provider in Slovenia. Nomago's offer includes full travel and mobility services, from public bus transport, airport transfers, travel packages, tailor-made tours to charter buses, development of other mobility and micro mobility services. The focus of their services is to provide an excellent user experience and to ensure the continuous development of comprehensive solutions in the field of sustainable mobility.

### **Main activities**

- Electric Mobility, Shared Mobility
- Connected Mobility, Intermodal Mobility
- On-demand Mobility, Autonomous Mobility
- Public transport, Charter services
- City transport, Intercity transport
- International transport
- Incoming
- MICE
- Destination management
- Corporate travel management

### **Value proposition**

Broad range of services at the local, national and international level (direct bus lines to cities)

Continuous fleet modernization

All in one Mobility solution (new mobility Culture & Concept)

Excellent user experience and services

Developing sustainable transportation solutions

### **Most relevant segments**

- Micromobility
- Full mobility service
- Development of new mobility software (SaaS, Market place)

### **References**

- Next Bike
- Official bus carrier of Italian Serie A football team Udinese Calcio , Slovenian basketball team KK Cedevita, football teams NK Bravo, NK Celje and ND Gorica and many other sport clubs
- Official bus carrier of Slovenian national basketball team, Slovenian national handball team,

## 6. STEKLARNA HRASTNIK d.d.

Address: Cesta 1. maja 14, 1430 HRASTNIK

Tel.: 00386 35654600

Fax: 00386 35644282

E-mail: [info@hrastnik1860.com](mailto:info@hrastnik1860.com)

Url: <http://www.hrastnik1860.com>

Company management:

CEO: Peter Čas

Business Operations abroad: Klemen Resman

### **Description of company:** Manufacture of premium glass packaging

Since 1860, Steklarna Hrastnik has been a reputable global business partner in the development and production of premium glass packaging in the highest quality segment of spirits and perfumery. Steklarna's clients respect the production of technically demanding products from one of the clearest glass in the world and an offer of a whole package of services, including design, development, manufacture of high-quality glass products, graphic artwork design and decoration of bottles, packing and logistic solutions. All in one place.

### **Main products**

- The packaging glass programme is the company's leading sales programme. It is divided into production and decoration of bottles for the spirit segment, flacons for perfumes and cosmetics.
- Customers can choose between our own two collections - Hrastnik1860 Spirits and Hrastnik1860 Perfumes.
- Latest investments were focused towards production with sustainable decoration and smart functionalization of glass products.

### **Value Proposition**

Steklarna Hrastnik is a reliable and responsible business partner that listens and understands customer's needs, which offer the best solution for brands that want to stand out and are looking for added value when introducing new product to the market - with a wide range of options for custom bottle production or a selection of their collection bottles.

With innovative techniques and latest technology for automated production and control, they make sure that products are of excellent quality.

Great emphasis is given to environmental orientation, higher quality of life and social responsibility in all forms. For a better tomorrow of future generations.

### **Segments**

- Glass packaging bottles (alcoholic and non-alcoholic beverages)
- Perfume and cosmetics packaging
- Glass bottle decoration

### **References**

- Martell XO Arch, Cognac - Pernod Ricard, Martell & Co
- Melifera Gin - SVE, Societe des vins et eaux de vie
- Nongfu Spring Water - Nongfu Spring
- Double Cross Vodka - Gas Familia S.R.O.
- Philipp Plein, THE \$KULL - PFCH LUXE

## 7. IOS Ltd.

Address: Beloruska ulica 7, 2000 MARIBOR

Tel.: 00386 2 333 5660

Fax: 00386 2 333 5680

E-mail: info@ios.si

Url: <http://www.ios.si>

Company management:

CEO: prof. Aleksandra Lobnik, Ph.D.

### Description of company

IOS was established in 2006 under the leadership of prof. dr. Aleksandra Lobnik. The vision of merging science and economy led to cooperation of highly educated employees who began to walk a path of broadening knowledge in finding new innovative solutions in the field of environmental protection, sensors, and nanomaterials. The path was imbued with many innovation and research projects in the national and international consortiums.

### Services

- Organizing seminars, workshops and conferences for bridging research knowledge and market needs
- Applying basic knowledge to innovative products
- Expansion of their specific knowledge to various industries such as paper textile industry, metrology, food industry, ...

### Bussines potential

- Inovative environmental solutions for waste wasters – for islands, resorts, individual households, hotels, desserts, mountain huts, ...
- Inovative processes for creating second raw materials from plastic in textile waste
- Developing nanosensors for detecting food freshness
- IOS can personalize and adapt products by users needs

## 8. ANTON BLAJ – BLAJ FASTENERS d.o.o.

Address: Griže 9, 3302 Griže, Slovenija

Tel.: 386 3 713 36 00

Fax:

E-mail: [info@blaj-fasteners.com](mailto:info@blaj-fasteners.com)

Url: <http://www.blaj-fasteners.com/en/>

Company management:

CEO: Petra Blaj, Msc.

### **Description of company:**

#### **A Passion for Engineering, a Love for Fasteners, and a Commitment to Quality**

As a family business with a passion for engineering and 50 years of experience, Blaj Fasteners is recognized as a certified manufacturer of special high-end bolts with a keen ear for partners' needs. The reliable and safe operation of systems designed to survive various temperature and pressure conditions that use Blaj Fasteners is essential, as these systems significantly impact the environment and human safety.

#### **Main products**

The company is specialized in the production of high-quality special fasteners. In addition, they provide inspection certificates and certificates by all leading classification societies

Scan the QR code, download the app, or search for it in the Google Play or App stores under "Blaj" and see where Blaj fasteners are installed in 3D augmented reality. Then, follow the instructions for the app and explore the interiors of a ship, a train, a hydroelectric station, and an electrical power station.

#### **Value Proposition**

We combine the wisdom of long tradition with the freshness of innovation. Our own Blaj brand, quality monitoring, product development laboratory, and ability to meet the most rigorous demands allow us to develop solutions tailored to our customers' needs. On the other hand, automated processes enable us to produce large orders quickly, and our point-of-use fastener service lets you maintain a stock of fasteners on-site.

#### **Most relevant segments**

Engines, Generators, Hydro plants, On/Offshore

#### **References**

Anton Blaj's company customers are large multinationals such as INNIO, Rolls Royce, Siemens, Wärtsilä, Andritz, GNS.

## 9. EKSTERA d.o.o.

Address: Poljana 1C, 2391 Prevalje, Slovenia

Tel.: +386 41 670 968,

Fax:

E-mail: [info@ekstera.si](mailto:info@ekstera.si)

Url: <https://www.ekstera.si/>

Company management:

CEO: Jure Naglič

### **Description of company**

Ekstera company specializes in finding the best solutions for reducing waste generation using the circular economy principle. They connect companies so that the waste of one company becomes the resource of another company by developing technologies for the transformation of waste into resources with added value.

### **Main activities**

- Introducing circular economy processes through connecting companies, finding smart solutions, and developing new technologies.
- Development and production of metal briquettes from metal dust and shavings
- Development and production of pavers made from used foundry sands
- Developing technologies for foundry waste usage in construction

### **Value Proposition**

Closing circles by opening doors

- connecting companies into circular economy
- lowering business costs with circular economy solutions
- lowering the carbon footprint
- finding zero waste solutions

### **Most relevant segments**

Circular economy

Zero waste concepts

Waste management

### **References**

- patent granted for: PROCESSING OF GRINDING POWDER INTO AN ALLOY ADDITIVE
- innovation award for: metal briquets Ni 60
- patent granted for: Procedure of using waste casting sands in the procedure of making concrete floor pavers
- innovation award for: pavers made from used foundry sand



## 10. MYWATER d.o.o.

Address: Pri lipi 2, 1360 Vrhnika

Tel.: 386 41 401 587

Fax:

E-mail: [info@mywatertechnologies.com](mailto:info@mywatertechnologies.com)

Url: <https://www.mywatertechnologies.com/>

Company management:

CEO and Co-founder: Robert Slavec

### **Description of company: WaaS – water as a service**

The WaaS services reducing the need for single-use plastic bottles by providing public access to purified drinking water, changing users' habits and providing data for all stakeholders.

MYWATER is a smart water company with a strong environmental and social vocation, on a mission to accelerate the world transition to sustainable and safe water consumption. By reinventing public water taps, MYWATER offers a sustainable and cheaper alternative to the single-use plastic water bottles and changing use & throw away habits.

### **Main activities**

- IoT-based drinking water refill station,
- designed for outdoor spaces and public places,
- a combination of hardware, data analytics and advanced space water filtration technologies,
- providing access to locally sourced and 99,9999% purified drinking water,

### **Value Proposition**

- reducing the need for transport and single-use packaging,
- facilitate the transition to a circular economy,
- changing users' habits and providing data for stakeholders,
- monthly reports on reducing of plastic waste and CO2 emissions,
- enabling to reach green strategy and SDG6, SDG9, SDG11 and SDG12 goals

### **Most relevant segments**

- mega cities with low water quality (B2B2C)
- most visited tourist destinations (B2G + B2B)
- smart water solutions (B2B)

### **References**

- Solar Impulse Foundation
- Slovene Enterprise Fund
- Spirit Slovenia
- EIT Climate KIC
- SRIP Circular economy

## 11. Design Business Consulting, Mojca Mihailovič Škrinjar, s.p.

Address: Valvazorjeva 10, 1000 Ljubljana

Tel.: +386 31 323 679

Fax:

E-mail: [mojca.mihailovic@design-business.si](mailto:mojca.mihailovic@design-business.si)

Url: <https://www.design.management.si>

Company management:

CEO: Mojca Mihailovič Škrinjar

### **Description of company:**

As a design management consultant, she works with companies and designers on the integration of design in business processes. She is the Head of Specialized Trainings and Validation at the Competence Center for Design Management (KCDM). KCDM facilitates the exchange of design management knowledge, experience and trends among Slovene organizations to promote the development of a sustainable, innovative and progressive economy.

### **Main activities**

- Validating the degree of design management integration in companies;
- Connecting companies lacking specific design management skills with design management experts;
- Establishing a competence model, a learning platform and encouraging the exchange of knowledge between companies;
- Setting up a knowledge base that showcases the best practices in design management.

### **Business potential**

For KCDM partner organisations and economy:

- Optimizing market positioning;
- Increasing the added value of products or services;
- Increasing sales;
- Improving competitiveness;
- Promoting sustainability and better sustainable transition;
- Identifying the potential of sustainable design for the transition to a climate-neutral society.

## **12. KLIN poslovno svetovanje Tadeja Trojar Jan, s.p.**

Address: Jelovška cesta 6, 4260 Bled

Tel.: +386 41 645 384

Fax:

E-mail: tadeja.jan@klin.si

Url: <https://www.klin.si>

Company management:

CEO: Tadeja Trojar Jan

### **Description of company:**

In Klin they are experts in integrated solutions for employee development. They are developing employee competences in the field of leadership, teamwork and emotional intelligence through coaching methods and also develop and execute assessment centers. At the Competence Centre for Design Management (KCDM), where they promote a sustainable, innovative and progressive economy through the development of competences among Slovenian companies, Tadeja is acting as Head of Training content.

### **Main activities**

- Integration of the company's strategy and mission with employee development
- Designing competencies models and learning platforms
- Experiential trainings and personal competencies coaching
- Psychological support and competence development for athletes
- Development of emotional intelligence competences
- Development and execution of assessment center

### **Value proposition**

- Alignment of company strategy with the competence model
- Identifying potentials and developing emotionally competent employees
- Creating a positive and development-oriented organizational climate

### **References**

-Head of Training content at the KCDM Competence Centre for Design Management since 2012.  
Project has received First place award in the prestigious Design Value Award in 2016.

-2000+ days of experiential training

-100+ individual and team coaching

-1600+ profiling of employees

## 13. NEC Cerknica

Address: Popkova ulica 4, 1380 Cerknica

Tel.: +386 31 408 754

Fax:

E-mail: tomaz@nec-cerknica.si

Url:

Company management:

CEO: Tomaž Stojanović

### Description of company:

NEC, Cerknica is a private institution founded in 1995. With many years of experience in interdisciplinary projects, we have specialised and operate as a competence centre for entrepreneurship, project management, sustainable development, responsible tourism, rural development and creative industries. NEC, Cerknica has been providing innovation for 26 years – both at home and abroad.

### Main activities

- Identification of the EU funding opportunities, projects design and agile EU project management
- Developing, testing and evaluation of business models for MSP, scale-up and start-ups
- Implementation of RDI activities in the organisation, R&D tax relief projects in Slovenia
- Sustainable transformations in economic, social and environmental filed

### Value proposition

- Innovation support and development of sustainable business models through understanding megatrends and systems thinking
- Specialists for the preparation, implementation and evaluation of complex consortium projects
- Ensuring excellence to business ecosystems and project portfolios

### Segments

- Small and Medium Enterprises (RDI; sustainable and circular economy; digitalisation; transitions)
- Public and other support organisations (Evaluation of EU projects, consultancy, system thinking, ecosystem development)

### References

- Competence Centre for Design Management: project office and one of the leading partners and coordinator of national Competence Centre for Design Management (KCDM), which was awarded world 1st place at DMI Design Value Award of Design Management Institute, Boston, USA and 1st place in HRM 2016 project award in Slovenia.
- Slovenian business point (SPOT Svetovanje) founded by the Public Agency of the Republic of Slovenia for the Promotion of Entrepreneurship, Innovation, Development, Investment and Tourism
- SENINTER – 1st place at Italian Responsible Tourism award and Unesco Culture Tourism award 2017 for the tourism business model

## 14. EVITEL d.o.o.

Address: Ob Poleni 35, 2230 Lenart

Tel.: +386 41 377 362

Fax:

E-mail: [natasa.geric.pal@siol.net](mailto:natasa.geric.pal@siol.net)

Url: [www.goricke-ize.si](http://www.goricke-ize.si)

Company management:

CEO: Nataša Gerič Pal

### **Description of company:**

Company Evitel d.o.o. with its brand Goričke lže offers various services of green products in a field of sustainable, green, and circular tourism in rural area of Prekmurje region, in intact nature that combines elements of cultural heritage, self-supply with renewable energy sources and living in spaces, built with natural materials with healing properties (industrial cannabis, thatch roofs, old clay bricks). We have a rich offer of local self-supply food and water from local water supply or water well for different number of people (up to 18 people), families and business partners.

Advantages: green products of Goričke lže do not burden the environment with its noise or light pollution and cause minimal carbon footprint.

Location accessible all year round (spring/summer, autumn/winter):

- From airports: organized transfer of visitors to the destination and back,
- with personal car, van, or motorcycle,
- with public transportation, combined with organized transport.

### **Main Products**

- Vacation rental of separate buildings or the whole complex with a possibility of individual food supply or organized by our company, cleaning services providing clean bedding and other services with beforehand agreement,
- business meetings,
- team buildings and various educational courses (available education center that is a part of our complex),
- rich offer of various courses regarding sustainable and circular construction with natural materials,
- 24h reception, free Wi-Fi, and free use of the printer (no computer included).

### **Other services/activities**

- Soft mobility: rent a bicycle (regular, electric), rent a Mercedes Benz Cabriolet car,
- organized one day trips (rafting at Mura River, culinary indulgence, trips in Prekmurje region with distinctive geothermal pools (like Moravske toplice), vineyard trips with wine tastings etc.),
- organized lunches and dinners in local towns, also vegetarian and vegan options,
- well-maintained cycle and hiking routes,
- possibility to hire your own tour guide.

## 15. UNIFOREST d.o.o.

Address: Latkova vas 81 d, 3312 Prebold

Tel.: +386 3 777 14 14

Fax: +386 3 777 14 18

E-mail: [info@uniforest.si](mailto:info@uniforest.si)

Url: <https://uniforest.com/>

Company management:

CEO: Drago Pintar

### **Description of company:**

UNIFOREST is a globally recognized innovative producer of forestry mechanisation. Wide assortment of skidding, log manipulation and wood processing equipment is designed with strong focus on the users, while many innovative solutions and significant design lines get recognized by international awards. Because safety and satisfaction of our customers always come first, our machines are safe and easy to use.

### **Services**

- Innovative development of forestry mechanization for safe, efficient & sustainable forestry work.
  - World-renown producer of skidding winches and other forestry machines for logging, log manipulation & wood processing.
  - Complete support for the aftersales & maintenance activities for a successful long-term satisfaction of the end-customers.

### **Business potential**

- Internationally recognized quality of products, sold all over the world by rapidly-growing distribution network.
- Strong export partnership with local importers, distributors & sales representatives all over the world.
- Complete support for pre- & aftersales activities by established registered trademark with strong media potential.

### **Segments**

- Selective logging forestry equipment
- Log manipulation equipment
- Firewood processing equipment

### **References**

- Hud-Son Forest Equipment (USA)
- Intermercato Grapples (Australia)
- Melberg's Forestry Services S.A (Chile)
- EZ AGRAR (Austria)
- Général Matériel (France)

## **16. SALONIT ANHOVO d.d.**

Address: Anhovo 1, 5210 DESKLE

Tel.: 00386 53921211

Fax: 00386 53921651

E-mail: [info@salonit.si](mailto:info@salonit.si)

Url: <http://www.salonit.si>

Company management:

President of the Management Board: Julijan Fortunat

Member of the Board: Tomaž Vuk

### **Description of company:**

Salonit Anhovo is one of the most technologically advanced and sustainable cement plants in Europe. It demonstrates its responsibility to nature and the community through the careful use of resources, its focus on the circular economy and the implementation of sustainable development. On the occasion of the 100th anniversary of its operation in May this year, Salonit Anhovo presented its development path to a carbon-free cement plant by 2035.

### **Main activities**

Production, development, application and supply of consumers with high-quality, environmentally and health-friendly building materials based on mineral raw materials.

The current product portfolio includes nine different types of cement, covering the full range of needs of the construction industry.

### **Value proposition**

Salonit Anhovo aims to become one of the first cement plants with zero carbon footprint in the world. As the leading Slovenian manufacturer of construction materials, we want to continue to achieve high sustainability of construction. We will fulfill our vision with a responsible attitude towards employees, business partners and the local community

### **Segments**

Construction - cement production

### **References**

- Viaduct Črni Kal
- Ljubljana Mosque
- Nordic Center in Planica
- Livade University Campus
- Family Wellness Termalija

## **17. BLISK CASTINGS d.o.o.**

Address: Laze 20, 4000 KRANJ

Tel.: +386 40341283

Fax: +386 42313041

E-mail: [info@blisk.biz](mailto:info@blisk.biz)

Url: <https://www.blisk.biz/>

Company management:

CEO: Boštjan Bašelj

### **Description of company:**

BLISK CASTING, founded in 1985, is specialized in high-pressure aluminium die-casting. Over the years, the company expanded and became one of the largest aluminium die casting foundries in Slovenia. Our aim is to continue to grow and become one of the leaders on the European market.

We produce high-pressure aluminium die-casting parts but we are also equipped to produce and design tooling with a continuously growing machine park composed of high pressure die casting machines and CNC machines for milling and drilling operations. According to our customer's requests, we also produce prototypes used for early testing. Our customers appreciate our capacity to adapt to their needs and our flexibility. We earned the trust of numerous customers from various industries such as automotive, electronics, lightning or health and cooling.

Through investments, we conducted research and development to modernize our process and keep up with new technologies, thus enabling us to increase our competitiveness on the European market. We offer complete services thanks to our team's experience and knowledge.

Our company is certified in accordance with ISO TS 16949, ISO 14001 and ISO 9001 standards, which demonstrates the high quality of our products and services.

### **Services**

- High pressure aluminum die-casting products
- Design and production of tooling
- Mechanical treatment and machining of castings
- Surface treatment and own transport of goods
- Assembly

### **Vision**

Reach the state of the art machine park with new technologies to offer unique solutions and gain the leading position world-wide.

### **Segments**

- Automotive
- Electronics
- Electrical
- Heat & Colling
- Interior Design
- Lightning industry
- Mechanical Engeneering



## **18. GRAH LIGHTING d.o.o.**

Address: Zadružna ulica 6, 2310 SLOVENSKA BISTRICA

Tel.: 386 8 280 14 24

Fax:

E-mail: [info@grahlighting.com](mailto:info@grahlighting.com)

Url: <http://www.grahlighting.com>

Company management:

CEO: Robert Grah

### **Description of company:**

Development and production of LED street lighting, sensors, smart solutions, oriented to energy-time savings which helps preserve environment.

Grah Lighting was established in 2009 as a pioneer in LED lighting and is fully specialized in energy efficient LED street lighting, smart IoT solutions for public infrastructures. Their aim is, to be the global leader in smart solutions across public infrastructures with the ability to satisfy the needs of the most demanding customers, requiring development and production of top quality products with reliable solutions - made in EU.

### **Services**

The company offers full support for smart projects, from development, manufacturing and consulting smart infrastructure visions. their main focus for the future is on street lighting as a digital infrastructure for energy saving and security. Grah lightning's in house research and development department enables us flexibility for individual product customizations.

### **Value proposition**

With high efficient street lighting and other metering devices they also offer redesign of the existing systems, which builds up a high performance smart IoT infrastructure with optional communication platform that generates profits from the internet business and digital services as well as offering additional applications for the Smart City future.

### **Segments**

- Lighting
- Green technology
- Development

### **References**

- Seaport Melbourne (Australia)
- Smart lighting (Spain)
- Ski resorts (Norway, Sweden, Austria)
- Airport Belgrade (Serbia)
- Airbus Dubai (UAE)

## **19. MAGNETI Ljubljana d.d.**

Address: Stegne 37, 1000 Ljubljana

Tel: + 386 15074711

Fax: + 386 15111295

E-mail: [info@magneti.si](mailto:info@magneti.si)

Url: <http://www.magneti.com>

Company management:

CEO: Albert Erman

### **Description of company:**

Magneti Ljubljana is a producer of permanent metallic magnets, polymer bonded magnets and magnetic assemblies, as well as other alloys. The company is certified according to the ISO 9001, IATF 16949, ISO 14001 and OHSAS 18001. Customer's include Alstom Transport, Bosch, Continental and Delphi.

### Description of products and services:

Cast AlNiCo magnets,

sintered AlNiCo magnets,

SmCo or NdFeB based sintered magnets,

NdFeB polymer bonded magnets with PA or PPS,

magnetic systems,

magnet production equipment,

vacuum heat treatment

and other sintered products.