



EXPO
2020
DUBAI
UAE

OFFICIAL PARTICIPANT - SLOVENIA

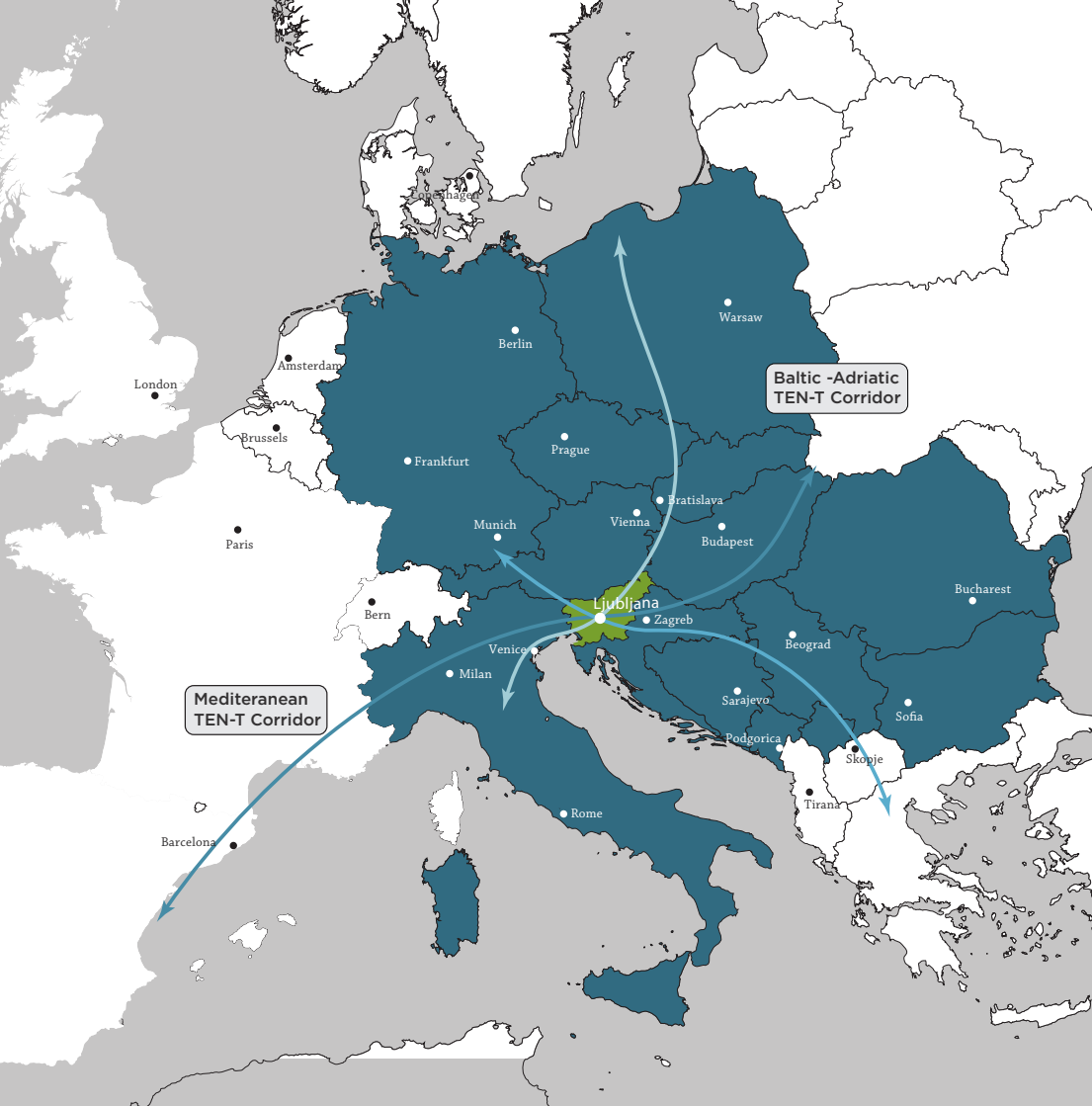
I FEEL
SLOVENIA

Slovenia

Green and smart experience

**HEALTH AND
WELL-BEING**

27.1. – 16.2.2022



FACTS ABOUT SLOVENIA

One of the fastest growing CEE countries

- **CAPITAL:**
LJUBLJANA
- **SURFACE AREA:**
20,273 km²
- **POPULATION:**
2.07 MILLION
- **CURRENCY:**
EURO
- **INTERNATIONAL CALLING CODE:**
+386
- **TIME ZONE:**
GMT/UTC +1
- **MEMBER OF THE OECD**
SINCE 2010

- **Estimated GDP growth for 2021:**
4.7% (European Commission, Winter 2021 Economic Forecast)
- **Estimated GDP growth for 2022:**
5.2% (European Commission, Winter 2021 Economic Forecast)
- **Export of goods in 2020:**
EUR 32.892 billion
- **TOP Export partners in 2020:**
Germany, Italy, Croatia, Austria, Switzerland, France, Poland
- **Import of goods in 2020:**
EUR 32.023 billion
- **TOP Import partners in 2020:**
Germany, Switzerland, Italy, Austria, Croatia, China, Hungary
- **22nd most developed country**
(Human Development Index 2019, UN)
- **11th safest country**
(Global Peace Index 2020)
- **(Global Peace Index 2020)**
14th in the quality of life
(Numbeo Quality of Life Index 2021)
- **9th least polluted country in the world**
(Numbeo Quality of Life Index 2021)
- **Strong public healthcare system**
(Life expectancy at birth: 81 years, Human Development Index 2019, UN)



MEET SLOVENIAN HEALTHCARE SOLUTIONS @ EXPO2020

Expo 2020 Dubai in UAE offers Slovenia an excellent opportunity to prove once again where it belongs: among the most progressive, innovative, and responsible countries in the world!

Slovenia is not big, neither by its size nor by its population, but we are big by our economic achievements. Innovation has always been at the center of Slovenia's economic life for it is a critical component of its ability to remain competitive. We put enormous focus on research and development – we have 4200 researchers per 1 million people.

Many Slovenian companies are so called hidden champions - world leaders in certain specific areas and niche technologies – many among them are also in the field of healthcare products, services, and solutions. Their smart solutions are driven by innovation, measured to the highest quality standards and they are more and more addressing individual patient's needs. We are very proud of their achievements and success which are transforming the healthcare landscape worldwide.

We are global leaders in control systems for proton therapy, solutions based on preventive, genetic testing, award winning laser systems in medicine, generical pharmaceuticals and many others.

When working with Slovenian companies from healthcare sector you can benefit from their high flexibility, product customization and white labelling, engineering expertise as well as high product quality at fair pricing.

You are kindly welcome to join us at the Slovenian pavilion and witness the innovative spirit of Slovenian healthcare sector. I promise, it will be an experience worth your time!

Tomaž Kostanjevec, PhD, CEO
SPIRIT Slovenia Business Development Agency



SLOVENIA ON TOP OF PERSONALIZED MEDICINE

Today medicine is evolving fast on several frontiers: from new processes for development and production of medicines, the development of new treatment modalities, to introducing new products based on next generation key enabling technologies rooted in robotics, bioinformatics and 5G connectivity. This is creating challenges for big organizations wanting to embrace and adopt new possibilities, as well as regulators, the distributors and patient care systems. It is also creating opportunities for specialists who can connect the new with the established, with the aim to increase the Quality of Life of patients and citizens. In a nutshell, this is the mission of Slovenia's medical industry. We have a 50 year world class pharmaceutical tradition that created two multinationals Krka and Lek, the latter now a part of Novartis. Our research sector has a strong focus on chemistry, information technology, biotechnology, biopharmaceutical production, and materials development. As medicine is evolving into those fields, new fast growing companies have emerged on the fault lines of this change. Some of those companies are presented briefly in this brochure. They embody Slovenia's decades of systemic efforts to eliminate the gap between research, application and market. That support in the form of funding, high quality research teams and developing infrastructure has yielded flexible and formidable challengers of the industry status quo.

Our combination of a strong tradition of classic pharma coupled with a focus on taking rapid research and innovation to market has taught us how to timely

deliver the flashes of brilliance that big companies need when they are seeking for breakthrough technologies to take their operations into the next era of technology. The combination of strong engineering skills at a competitive price point is a trait to most of Central Eastern Europe and it works. In Slovenia, that trait is uniquely positioned to facilitate medicine. And the beauty of nature, quality of life and culture of work-life balance is unmatched. If you're serious about adopting next level technologies in your environment, let's talk for 10 minutes and see how well we fit for that mission.

Dr. Alenka Rožaj Brvar, MBA

Director Slovenian Innovation Hub
Coordinator SRIP Health-Medicine



CORE BUSINESS

Development, marketing, and sale of innovative natural dietary supplements.

ABOUT THE COMPANY

The Almadea company is engaged in the development, marketing and sale of innovative dietary supplements of natural origin. The products are built on the foundation of 25 years' experience in medicine and pharmacy. The company specialises in herbal medicines and probiotics made from the best-quality raw materials. The efficacy of our products has been clinically proven, and their quality analysed using suitable analytical methods. Our two leading products are MenoDea and BrainBiome.

Almadea d.o.o.

Martinova ulica 67, 1000 Ljubljana, Slovenia

Contact: Mrs. Dr. Matejka Štampelj; CEO/Founder

☎ +386 31 385 118

✉ mateja.stampelj@almadea.eu

🌐 www.almadea.eu

www.almadea.si

MAIN ACTIVITIES / PRODUCTS / SERVICES

BrainBiome®

- World's leading psychobiotic supplement – the key to maintaining a positive mood.
- Contains the Cerebiome® probiotic bacteria and saffron extract.
- For relieving stress, anxiety and restlessness.

MenoDeaTM

- The most potent natural estrogen – for a stress-free menopause.
- Boasts an innovative formula, and contains hop extract, vitamin B complex, zinc and vitamin D.
- For relieving hot flashes, insomnia and irritability.

VALUE PROPOSITION / OFFERING

We are combining the power of natural active substances with the latest scientific evidences in medical research for your good mental health, vitality and energy.

SEGMENTS

Innovative dietary supplements





CORE BUSINESS
Home appliances manufacturer

ABOUT THE COMPANY
In the company Aqua Viva we believe that health and well-being are the foundation for a successful and happy life. That is why we are constantly creating top innovative products designed for the future but ready to use today. We are proud of a decade of our work – water filtration vacuum cleaner Aqua Viva, which received several recognition awards and has been patented in the EU, USA and Russian Federation.

- MAIN ACTIVITIES / PRODUCTS / SERVICES**
- Development and production of innovative household appliances (EU/Slovenia made)
 - Aqua Viva water filtration vacuum cleaner
 - Pro Steamer steam cleaner

Aqua Viva d.o.o.
Preserska cesta 4, 1234 Radomlje, Slovenia

Contact: Mr. Matej Kamnar
☎ +386 1 724 64 70
+386 41 396 553
✉ info@aquavivasystem.com
matej.kamnar@ams.si
🌐 <https://www.aquavivasystem.com/>

VALUE PROPOSITION / OFFERING
TO CLEAN AS NATURE DOES is our motto and guidance to global awareness and preservation of healthy environment. With this and our vision in mind we plan products and improvements for building the future

- SEGMENTS**
- Development and production
 - Direct sales
 - Distributor support program

- REFERENCES**
- Plus X Award for worlds best product of the year
 - Plus X Award for best innovation, technology and design
 - Innovation of the year award presented by the Slovenian Public Agency for Entrepreneurship and Foreign Investments
 - Silver recognition award for innovation presented by Chamber of Commerce and Industry of Slovenia





Cleangrad d.o.o.

Prešernova ulica 29, 9240 Ljutomer, Slovenia

Contact: Mrs. Marta Lorenčič

☎ +386 2 5851600

+386 2 5851609

✉ sales@cleangrad.si

marta.lorencic@cleangrad.si

🌐 www.cleangrad.si

CORE BUSINESS

Detail design, production and building of cleanrooms, cleanroom equipment.

ABOUT THE COMPANY

Cleangrad offers technologically advanced cleanroom solutions. With 20 years of tradition, more than 200.000 m² complete solutions in building cleanrooms and highest creditworthiness rating Cleangrad is recognised as a reliable partner. The cleanrooms are made pursuant to our customer demands wherein we follow the complete integration of doors, media and furniture as well as the consistent combination with air conditioning and technologies. Our installation teams have SCC** certificates and are GMP-trained and place great emphasis to the health, safety and cleanliness and therefore we provide on time deliveries to our customers. We support the qualification of the clean rooms in accordance with cGMP, FDA and ISO standards and guarantee the 48-hours service in the entire Europe and supply of spare parts.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Detail design of cleanrooms
- Cleanroom walls, ceiling, doors
- Cleanroom furniture and equipment

- Installation and service
- **Special products:** pass boxes, doors with inflatable seal, automatic hermetic sliding doors, suitable for grade B, C, D cleanrooms, interlocking system with magic eyes, cleanroom lighting.

VALUE PROPOSITION / OFFERING

Cleangrad's technologically advanced cleanroom solutions allow our customers to increase their competitiveness. The cleanrooms are made pursuant to our customer demands wherein we follow the complete integration of doors, media and furniture as well as the consistent combination with air conditioning and technologies. We guarantee the service and supply of spare parts.

SEGMENTS

Pharmaceutical industry, healthcare, microbiology

REFERENCES

- Pfizer
- Merck Sharp & Dohme
- Novartis
- Böhringer Ingelheim
- Serum Institute of India



**Erbetix d.o.o.**

Stročja vas 62a, 9240 Ljutomer, Slovenia

Contact: Mrs. Saša Marinič

☎ +386 31 629 335

✉ info@erbetix.com

🌐 www.natural-extracts.eu

CORE BUSINESS

Extraction of spices, herbs, medical plants and other natural material

ABOUT THE COMPANY

ERBETIX is an expert for extraction processes from Central Europe. Our extraction center is a “one-stop shop” from extraction to finishing to product development to packaging. We are offering 100% natural absolute oils, essential oils, serums and other herb products for people and pets, extracted from organically grown plants in Alps and Mediterranean regions. Our extracts can be used in cosmetics, medicine and food industry.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Top grade plant extracts, Isolates, Distillates, Isolate
- powders from premium plant material
- End products based on client specifications (Oil, Softgels, Paste, Tinctures, Cosmetic Products,...)
- White Label & Private Label

VALUE PROPOSITION / OFFERING

- Hi quality extracts
- Raw material from biological production
- Own organic herb plantations
- The newest technology
- Quality control and consumer safety
- Monitoring the client at all stages of the process
- Our know how

SEGMENTS

- Food industry
- Cosmetics and relax industry
- Pharmaceutical industry





CORE BUSINESS

IZA Effects main activity is manufacturing NON-Alcohol disinfection solution as well as devices for AEROSOL and SURFACE disinfection.

ABOUT THE COMPANY

IZA do was founded in 1992 in the historical town of Kamnik - Slovenia. Our soul purpose is manufacturing products which battle bad microorganisms and keep spaces and surfaces clean and safe for people.

We have product lines for direct customers, as also for professional use which we market thru a network of distributors worldwide. We have received many quality and innovation rewards and take protection from unhealthy microorganisms our ket objective.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Nail fungus removal - liqued
- Hand disinfection - liqued
- Surface disinfection - liqued
- Space disinfection - liqued + device
- Device for disinfection - manual and digital
- Device for shorter neutralization time

IZA D.O.O.

Podgorje 27a, 1241 Kamnik, Slovenia

Contact: Mrs. Irma Vodlan

☎ 00386 51 308 358

✉ info@iza.si

irma.vodlan@iza.si

🌐 www.izaeffect.com

Mr.Tomi Cegnar

+386 41 331 855

tomi.cegnar@izaeffect.com

VALUE PROPOSITION / OFFERING

- High efficiency
- Biodegradable
- No alcohol disinfection
- No dangerous disinfection
- Easy use
- Optimal distribution
- We prove the effectiveness of the disinfectant with decon devices
- Standard en 17272:2020
- Efficiency proven with tests

SEGMENTS

- Hotels
- Hospitals
- Transport

REFERENCES

- Surgical Sanatorium Rozna Dolina
- Nomago
- Slovenian Railways
- Radio and Television Slovenia
- Best Western Premier Hotel Slon Ljubljana





CORE BUSINESS

Sustainable Tourism

ABOUT THE COMPANY

Jasna Chalet Resort, opened in 2019, offers complete relaxation in the most prestigious location by Lake Jasna being a hidden touristic spot since 1929.

We are committed to complete sustainability. The facility was sustainably renovated, and the renovation included recycling existing natural materials, insulating the facility with local sheep wool, and heating with glacial water. As a result, our CO2 footprint is minimal. Landscaping is a sustainable 15-year project in cooperation with the Botanical Garden in Ljubljana, directed by a house landscaper.

During our operation, we have received many awards that show the quality of our work and at the same time raise the expectations of our guests very high. In the opening year of 2019, Jasna Chalet Resort was awarded for its outstanding contribution to the development of sustainable tourism in Slovenia, and in 2020 the finalist of the most prestigious award SEJALEC for the most innovative tourist products in Slovenia. Jasna Chalet Resort strives to remain an example in the field of reducing environmental impacts arising from tourism and to make a positive contribution to solving the environmental issues of sustainable tourism.

Jasna Chalet Resort d.o.o.

Vršiška 41, 4280 Kranjska Gora, Slovenia

Contact: Mr. Dominik Sava Černjak

☎ +386 41 695 801

✉ dominikscernjak@jasnaresort.com

🌐 www.jasnaresort.com

MAIN ACTIVITIES / PRODUCTS / SERVICES

Jasna Chalet Resort can be your family & friends nest or romantic heaven for couples and a starting point for sport and sustainable outdoor activities all year round.

VALUE PROPOSITION / OFFERING

Jasna Chalet Resort is a reliable partner in tourism and investments for investors, Tour Agencies, Tour Operators specialized in sustainable, green tourism offer.

Participation of Jasna Chalet Resort at EXPO 2021 is extremely important for both the resort and the destination Kranjska Gora and Julian Alps region:

- development of the destination in its worldwide visibility
- inquiry on good practices of Alpine Air&Forest SPA Resorts
- networking, promotion as well as offering a KNOW HOW of existing tourism infrastructure into a sustainable one
- possibility of acquiring new business partners, especially for foreign investments into the sustainable products and hotels in Kranjska Gora





CORE BUSINESS

The Living with a Green Heart is a social sustainability initiative, which stresses the importance of a balanced and proactive contribution towards achievement of all 17 sustainable development Goals of the United Nations 2030 Agenda for Sustainable Development.

ABOUT THE COMPANY

In Knauf Insulation we strongly believe that only holistic approach that balances social, environmental and economic sustainability can lead us into sustainable society. To inspire even more people around the globe to follow this philosophy we have joined forces with likeminded Slovenian companies Riko and Sophia Academy and initiated the initiative "Living with a Green Heart".

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Creating sustainable products and solutions which can transform grey cities into green oasis, build safe and comfortable homes and lead to a better world for all of us.
- Leading social sustainability actions (especially those focused on people's well-being), cocreating a more informed and kinder future for ourselves and those that come after us.

Knauf Insulation d.o.o. (Partner in "Living with a Green Heart" initiative)

✉ info@green-heart.si
 🌐 <https://green-heart.si/>

- Generating a friendlier and more responsible environment for employees at all levels and in all aspects, appreciating the diversity and improving our relationships, as well as the way we work, collaborate, and coexist within our environments.

VALUE PROPOSITION / OFFERING

- We join together sustainably minded companies that realize how important it is to focus on human beings as the center of sustainable efforts and development.
- We make it possible for the well aware to produce, acquire and make use of sustainable products and solutions, crafted in harmony with the environment where we work, in harmony with nature, and with the humans that brought them to life.

SEGMENTS

- Companies and organizations that share the same philosophy of balanced social, environmental, and economic sustainability for a better world.
- Employees and motivated individuals who aim to discover and internalize their responsibility to their fellow citizens, to nature, and to the environment where they live and work.
- People who realize that changes must occur within us before we can begin taking action to change the world around us.



**Koval d.o.o.**

Loka pri žusmu 9, 3223 Loka pri Žusmu, Slovenija

Contact: Mrs. Cvetka Zidar

☎ +386 3 747 19 14

+386 51 326 900

✉ koval@koval.si (general)

prodaja@koval.si (sales)

🌐 www.koval.si

CORE BUSINESS

Production of medical equipment.

ABOUT THE COMPANY

KOVAL is a family company with more than 25 years of tradition. Our core activity is the production of medical equipment, which among others includes the production of walking, transfer and shower trolleys, examination - treatment tables and care and hospital beds.

We are particularly proud that we personally develop and produce our products, using high-quality materials and our own production capacities; whereby, we strive to meet all the requirements of the applicable modern care at retirement homes, hospitals, outpatient clinics, health resorts, as well as the requirements of a home care. All our products are thoughtfully designed and produced pursuant to the applicable standards.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Examination – treatment table
- Shower trolley
- Walking trolley
- Transfer trolley (mover, twist, toilet chair)
- Nursing and hospital bed

VALUE PROPOSITION / OFFERING

- Our products are produced from high-quality materials.
- Our competitive advantage are comprehensive equipping services that ultimately meet the needs of our clients.

SEGMENTS

- Distributors
- Care homes
- Hospitals

REFERENCES

- Institute of Oncology Ljubljana, University Medical Centre Ljubljana
- Qatar National Hospital
- Hospital AKH Vienna, Austria
- Helios Klinikum Erfurt, KHP Medizinisches Fachzentrum GmbH & Co. KG, Germany
- National Spinal Injury Referral Hospital – Nairobi, Kenya





CORE BUSINESS

We have been calibrating and testing with a love for metrology for three decades. We develop state of the art, highly perfected, but easy to use metrology products and services, and are at the same time a driving force for progress of the field of metrology.

ABOUT THE COMPANY

In the LOTRIČ Metrology Group, we prove ourselves with measurable actions and results. Because metrology excites us. In the last 30 years, we have steadily grown into a stable European family-owned company. We cover over 95 percent of the companies’ metrology needs, and guarantee a response to all queries within 24 hours. With undoubtedly accurate results, we strengthen individuals’ trust in medicine, traffic safety, fair purchasing practices and sustainable industry. We measure, you grow.

MAIN ACTIVITIES / PRODUCTS / SERVICES

PRODUCTS

Custom control systems:

- Automation of measuring and control processes: TRAMES Unique/TRAMES Inspection
- Monitoring of environmental parameters: EXACTUM®
- process control and management: SCADA

LOTRIČ Metrology Ltd.
Selca 163, SI-4227 Selca, Slovenia

Contact: Mrs. Maja Lotrič
☎ +386 4 517 07 00
+386 40 285 895
✉ info@lotric.si
maja.lotric@lotric.si
🌐 www.lotric.si/en

SERVICES

- Calibrations
- Testing of products and materials
- Conformity assessment
- Certification
- Engineering

VALUE PROPOSITION / OFFERING

- With 462 methods, of which 217 are accredited, we are the leading provider of all-in-one metrology solutions.
- We cover more than 95 % of all metrological needs for most clients.
- With certificates in 49 countries and a QNet network of international partners, we provide services in the EU and beyond.
- We guarantee the highest level of responsiveness in 24 hours.
- Our references include the names of more than 21,000 companies.

SEGMENTS

- pharmaceutical industry,
- medicine.

REFERENCES

- DSV,
- Pipistrel,
- Institute of the Republic of Slovenia for Commodity Reserves,
- Interseroh,
- National institute of Biology.





MandalaVaGa

CORE BUSINESS

Painting mandalas and education. Meditation on mandalas. Poetry. Author.

ABOUT THE COMPANY

The mandalas created by Vanda Omejc and Gabrijela Železnik definitely hold a special place in the world of art. The artists have been working together since 1998, and ever since their artistic creations have inspired children, young people and adults. More than 40 exhibitions, together with several mandala books and mandala colouring books, show the immense creativity of these two artists as developed over time.

A special style of painting on glass using a brush and a small dots technique makes their creations even more unique. The colourful stories of the mandalas are additionally explained through their messages written in verses.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Unique abstract art.
- Mandala painting on glass with acrylic and ceramic colour.
- Meditation on mandalas.
- Poetry.
- Author.

Mandala-izobraževanje, Gabrijela Železnik s.p.

Rakitna 223, 1352 Preserje, Slovenija

Contact: Mrs. Gabrijela Železnik

☎ +386 31 685 053

✉ gabrijela.z@gmail.com

✉ mandalavaga@mandalavaga.si

🌐 www.mandalavaga.si

Mrs. Vanda Omejc

☎ +386 31 685 056

✉ vanda.omejc@gmail.com

VALUE PROPOSITION / OFFERING

- Mandalas bring beauty to our home or office and enable us a relaxed and peaceful day.
- Mandalas connect man - nature - the universe.
- The messages that mandalas send out to the world are those in which everyone can find themselves, find comfort or an inexhaustible source of optimism and motivation.
- When we look at a mandala, body harmonisation is activated automatically.

REFERENCES

- Over 40 solo exhibitions.
- Collaboration with Dr. Zmago Šmitek, PhD in Ethnology.
- Several interviews for the Slovenian national television RTV SLO, local TV stations. A radio talk show "Traces of Eternity". Several articles about our work published in different magazines and newspapers. An article published in the US magazine Women in Art 278.
- Publications: 3 books, 3 colouring books, 1 electronic colouring book.
- Several Diploma theses, term papers on the subject of mandalas, and a Master's thesis.





CORE BUSINESS

Producer of food supplements based on bee and other natural products.

ABOUT THE COMPANY

Medex, a Slovenian company, established in 1954, has always been a driving force behind the knowledge and development in beekeeping, both locally and globally. We are passionate to improve people's lives with innovative food supplements, based on bee products and other natural products. We are constantly pushing the frontier of traditional use of bee products with clinically supported innovations, contributing to human's well-being.

MAIN ACTIVITIES / PRODUCTS / SERVICES

The food supplements for children and adults:

- Royal jelly in liquid & dry form
- Propolis in liquid & dry form
- Honey-based syrups for both prevention and curing
- Collagen & other beauty food supplements in liquid & dry form
- Cosmetics with bee ingredients
- Nature cosmetics & protein bars

Medex d.o.o.

Linhartova 49, 1000 Ljubljana, Slovenia

Contact: Mr. Erik Panič, Territory Development Manager

☎ +386 1 475 75 00

+386 1 475 75 28

✉ global@medex.si

erik.panic@medex.si

🌐 <https://en.medex.si/>

VALUE PROPOSITION / OFFERING

Our mission is to improve the quality of life and well-being of our customers with our natural, high-quality, and safe food supplements based on bee and other natural products. Medex is a responsible and reliable company with a deep tradition. We are keen on sustainable solutions, devoted to the employees, customers, environment, and society.

SEGMENTS

- Pharma channel (distributors, wholesalers)
- Food supplements brand owners, producers
- E-commerce platforms (pharmacies, drugstore)

REFERENCES

- Present in more than 25 countries
- Pharma chains cooperation: Phoenix group, Nahdi, Al Manara, Farmacia+, Kulud, Lekarna Ljubljana
- Drugstore & groceries cooperation: DM, Muller, Aldi, Spar, Lidl, E.Leclerc
- Contract manufacturing: Pfizer, Angelini, Maspex, Biocyte
- Quality certificates holder



**POWERED BY BEES.
PROVEN BY SCIENCE.**

For your
BEE healthy
life.

MORE ABOUT US



**MIK d. o. o.**

Celjska cesta 55, SI-3212 Vojnik, Slovenia

Contact: Mr. Martin Selan

☎ +386 41 882 456

✉ martin.selan@mik-ce.si

mik@mik-ce.si

🌐 www.mik-ce.si/en/

CORE BUSINESS

We are a specialist and producer of the state-of-the-art energy-efficient joinery and a unique local two-pipe ventilation system with heat recuperation MIKrovent.

Why MIK company and MIKrovent?

We are turning sick buildings into healthy ones and improving the quality of your living.

How?

With the quality windows, doors, and MIKrovent ventilation devices, and own development and testing we develop ventilation devices for different climates, humidity, and temperatures.

What?

Local two-pipe ventilation systems MIKrovent with heat recuperation and airflow from 35 to 800 cubic meters per hour, fresh, and clean filtered indoor air. Sensors for air quality monitoring and seamless automated operation.

We provide:

- Smart, functional, and quality products.
- Healing diseased buildings.
- Great production and fast distribution.
- Company stability - 31 years of tradition.

Ventilation system MIKrovent is suitable for:

- Installation with minimal interventions in the architecture, with lower costs, and fast implementation.
- For smaller spaces, joining ventilation devices together with the window, on window extension.
- In hotels, offices, halls, hospitals, kindergartens, schools, nursing homes ...

Key benefits:

- Smart control (automatic operation according to the state of the air quality in the room) + data monitoring and device management via the cloud, anytime and from anywhere.
- Each device is installed in its own space and prevents the spread of dirty or contaminated air to other rooms.
- Energy savings, minimal heat loss (recovery up to 95%).
- No intrusion of noise, smog, pollen, and insects.
- Fresh air helps to a more productive learning environment.



**NETS, d.o.o.**

Ljubljanska cesta 24, SI – 4000 Kranj, Slovenia

Contact: Mr. Uroš Gunčar

☎ +386 41 672 032

✉ solutions@nets.si

🌐 www.nets.si

CORE BUSINESS

Business consulting, business processes, creative problem-solving and innovation

ABOUT THE COMPANY

Our company has more than 30 years of experience based on a process approach, total quality management and systems.

We are a business consulting and training company in the areas of quality, business processes, creative problem-solving and innovation.

We have developed IT support for your operation for a modern way of management, a DNA EQMS app.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Services :

- digitalization
- digital strategy
- EFQM model
- ISO standard
- bussines cosultation

Product:

- DNA EQMS
- NETS excellenc

VALUE PROPOSITION / OFFERING

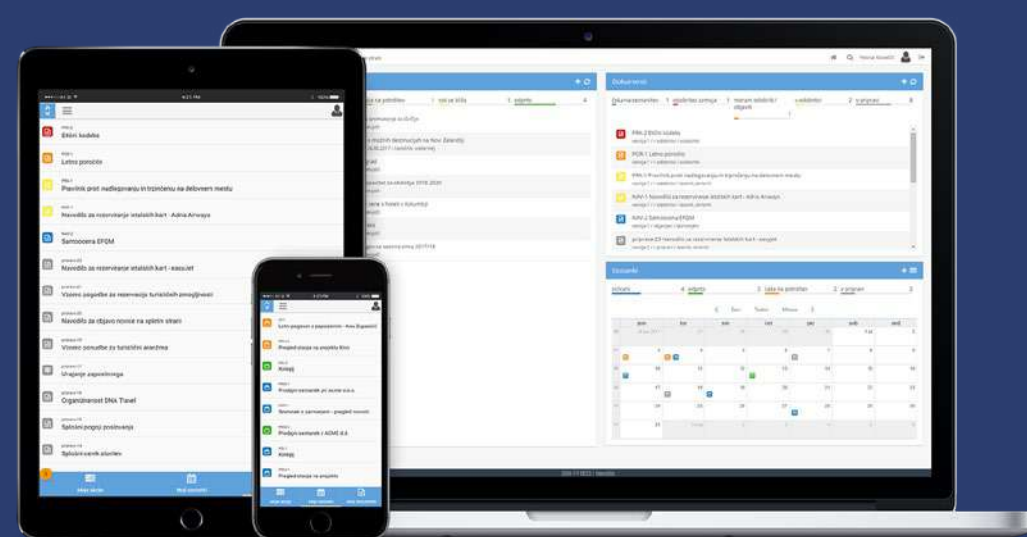
- DNA EQMS: Our DNA software was developed for management information support. DNA is the main gateway in the company, connecting knowledge with the company's organizational structure and operational management. With DNA, you have command over all your business processes, manuals, risks, meetings, and actions. DNA is designed for organizations which want to excel at their business.

SEGMENTS

- Local and international clients
- B2B and B2C sector

REFERENCES

- Impol, d.o.o. – metal turning
- Salus, d.d. - pharmacy
- Areva
- Kemofarmacija d.d. - pharmacy
- Brce, d.o.o. - transport
- etc.





CORE BUSINESS

Main activities within company are divided in 3 different divisions – **HVAC, Cleanroom technology and Operating rooms.**

ABOUT THE COMPANY

Company **OPIKAR** was founded in 1997 and has around 70 employees. Within HVAC and Cleanroom (design & build) we are focused on pharmaceutical, biotechnology, semiconductor, automotive, food-beverage and healthcare industry. All working processes within company OPIKAR are made in compliance with **EN ISO 9001:2015** - Quality standard, **EN ISO 14001:2015** - Environment protection and **ISO 45001:2018** - Health and safety at work. We will also obtain **EN ISO 3834-2:2021** (Quality requirements for fusion welding of metallic materials) soon.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- **HVAC & Cleanroom technology:** Our services cover all phases of your project from the design to the build stage.
- **Operating rooms:** OPIKAR has developed modular glass operating rooms which do not need sub-structure and wall support, and they are self-standing

OPIKAR d.o.o.

Obrtniška ulica 6C, 1370 Logatec, Slovenia – EU

Contact: Mr. Luka Puntarič

☎ +386 40 729 402

✉ luka.puntaric@opikar.com

✉ info@opikar.com

🌐 www.opikar.com

Mrs. Nina Puntarič

+386 40 121 081

nina.puntaric@opikar.com

system. »Turn-key solutions« for OR, from engineering of architecture and HVAC components to completely mounted, validated and »ready to use« operating room.

VALUE PROPOSITION / OFFERING

O ptimism
P ositiveness
I nnovation
K nowledge
A ccomplishment
R eliability

SEGMENTS

- Healthcare sector
- Pharmaceuticals, Biotechnology, Chemicals (Life-Sciences) industry

REFERENCES

- Bayer Pharma
- Lek Novartis
- Lonza
- Infineon
- Eurogentec.



SMART optometry

CORE BUSINESS

Smart Optometry is a company developing digital solutions for eye care industry, ranging from eye diagnostics to vision therapy.

ABOUT THE COMPANY

Smart Optometry is a Slovenian start-up company developing digital solutions for eye care, ranging from eye diagnostics, treatment monitoring and therapy. Awarded as the most innovative young company of 2018, the company boasts over 150,000 users globally with its Smart Optometry app for eye doctors and AmblyoPlay vision therapy for patients with amblyopia, strabismus, and other vision dysfunctions.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- **AmblyoPlay Vision Therapy** – Offering vision therapy to the clinics and to the patients directly.
- **Smart Optometry Application** – Smart, Intuitive and Easy-to-Use basic eye diagnosis for eye doctors
- **Advertising Opportunities Across our Platforms** – Advertising to Eye Care professionals
- **Custom Eye Care Software Development for Industry Players**

Smart Optometry Ltd.
Arkova 43, 5280 Idrija, Slovenia

Contact: Mr. Žan Menart
☎ +386 40 739 422
✉ info@smart-optometry.com
zan@smart-optometry.com
🌐 <https://www.smart-optometry.com>
<https://www.amblyoplay.com>

VALUE PROPOSITION / OFFERING

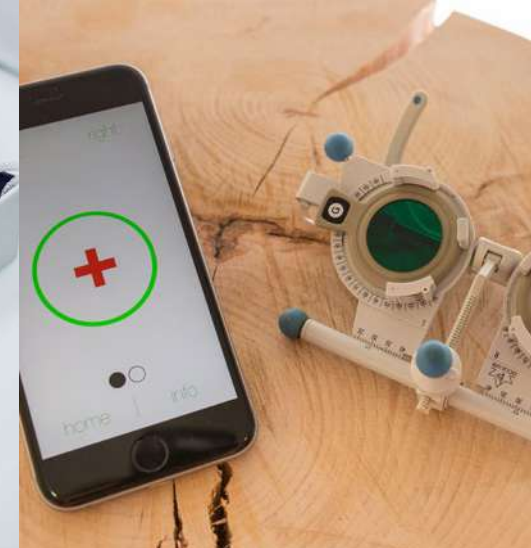
- Our solutions put the patient in the centre.
- Ease of use is one of our core goals.
- Unique blend of eye care expertise and development skills.
- Close collaboration with global eye care community.
- Improving quality of life for patients and doctors worldwide by helping them reach better results quicker.

SEGMENTS

- Vision Clinics
- Ophthalmic Pharma
- Health NGOs

REFERENCES

- AMD Patient Tracking Solution for Kubota Vision
- 150,000 Eye Doctors using Smart Optometry App
- 10,000+ Patients using AmblyoPlay Vision Therapy
- 2018 Most Innovative Young Company





CORE BUSINESS

State-of-the art development and manufacturing of commodity and advanced electronics.

ABOUT THE COMPANY

P&P is an established, full-service company that has development, prototyping and manufacturing capabilities for complex electronic systems. P&P provides rapid turn-around time from concept to production that has been utilized by some of the largest companies in the world. P&P has provided innovative solutions to multiple industries, frequently solving problems that seemed intractable.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Among other fields, P&P has expertise in medical (such as wearable and home defibrillators-AED), renewables (solar), agriculture (autonomous tractors), energy distribution (EV charging stations and advanced battery packs) and telecommunications.

P&P Group Ltd.
Liminjanska 96, 6320 Portoroz, Slovenia

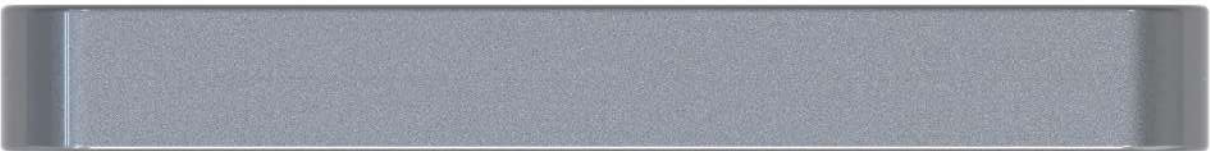
Contact: Mr. Peter Polic
☎ +386 5 6712 800
✉ hello@pandpgroup.eu
peter@polic.si
🌐 www.pandpgroup.eu

VALUE PROPOSITION / OFFERING

P&P is known for the innovative, non-intrusive People Meter. It has also completed development of the smallest, wearable defibrillator so time for life-saving response to cardiac emergencies is minimized. This has the potential to save many lives by making it available in homes and on the person. This is in addition to a full range of engineering/development and high-quality advanced manufacturing in Europe that is competitive with Far East sources by engineering for cost reduction, minimizing inventory requirements due to shipping delays, faster turn-around development and very efficient manufacturing.

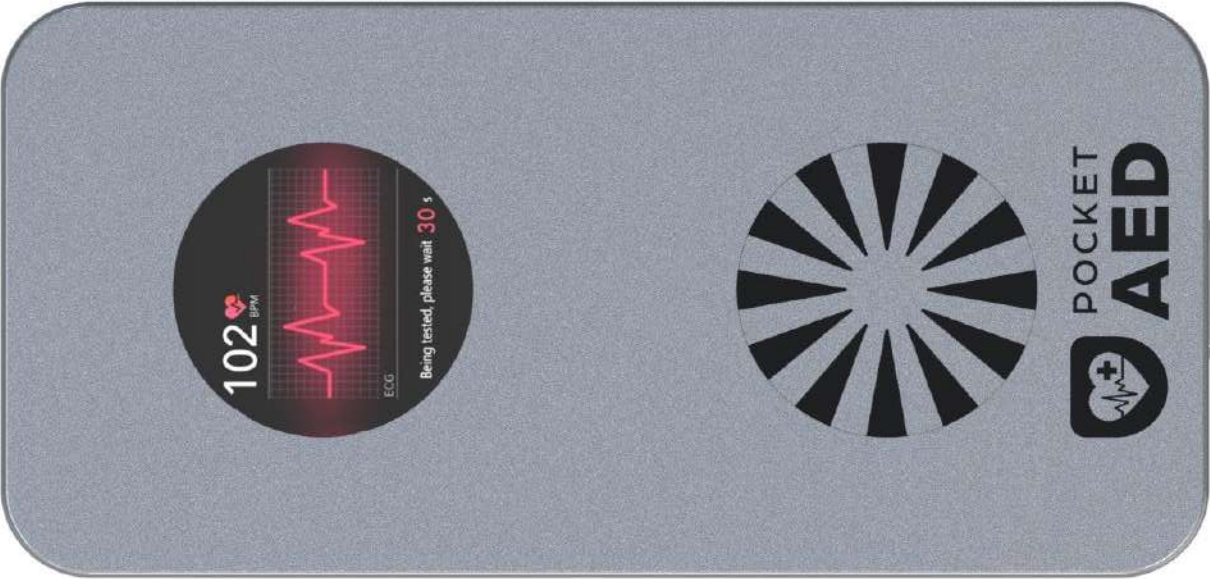
SEGMENTS

- Advanced engineering, development
- Advanced manufacturing, quality control
- Medical products
- Defibrillators (AED)
- Green energy production
- Energy storage and distribution
- Agriculture technology



20 mm

160 mm



78 mm





CORE BUSINESS

The main activities of the company production and bottling of carbonated and non-alcoholic drinks, syrups, spring, table and natural mineral waters in glass bottles, plastic bottles, bag-in-boxes and cans.
The operation in Radenska follows standard requirements of ISO 9001, ISO 14001, IFS Food.

ABOUT THE COMPANY

Radenska is a company that is constantly adapting to changes and trends. It transforms nature’s untainted riches into commercial products of the highest quality while at the same time carefully managing the social and natural environment in which it operates.

Any company that has been in business for 152 years and is still in excellent condition is really quite special. You can find its products on 4 continents in 23 export countries.

Radenska Adriatic Radenska d.o.o.
Boračeva 37, 9252 Radenci, Slovenia

Contact: Mrs. Valentina Brdnik
☎ +386 (0)2 520 2020
+386 31 705 048
✉ info@radenska.si
valentina.brdnik@radenska.si
🌐 www.radenska.si

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Natural mineral and spring waters
- Carbonated non-alcoholic beverages
- Non-carbonated non-alcoholic beverages
- Energy and sports drinks
- Instant vitamin drinks
- Syrups

VALUE PROPOSITION / OFFERING

Our mineral waters come from a protected natural underground mineral water spring.
They contain natural CO2 bubbles from the depths of the earth, which contribute to a way better mineral absorption into body cells
Rich in minerals (contain calcium and magnesium)

SEGMENTS

Natural mineral water (sparkling and non sparkling)

REFERENCES

Adriatic and others



**SHINE BROWN d.o.o.**

Pelechova cesta 15, Preserje pri Radomljah,
1235 Radomlje, Slovenia

Contact: Mr. Rok Stifter

☎ +386 41 243 262

✉ info@byrokko.com

🌐 www.byrokko.com

CORE BUSINESS

BYROKKO is a cosmetics company that produces premium beauty products specialized in tanning.

ABOUT THE COMPANY

BYROKKO is a cosmetics company that combines high-quality natural products with beauty trends. Focusing on sun care products but also having a self-care and self-tan line, we believe in our premium quality and real results. BYROKKO is one of the top tanning brands in the world, with over 1M users. Our mission is to make customers aware of smart tanning and feel confident and beautiful in their own skin.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Sun Tan products
- Self Tan products
- Self Care products

VALUE PROPOSITION / OFFERING

BYROKKO is all about quality ingredients and smart tanning. Our market advantage are the high-quality products made with natural ingredients our skin loves. BYROKKO original, effective mixtures of the finest oils are renowned for their amazing scent and stunning tanning results. In 5 years time we will be the most popular choice worldwide amongst customers that love smarter, faster and innovative tanning.

SEGMENTS

Cosmetics, Retail, Marketplaces

REFERENCES

- Byrokko.com
- Facebook Shine Brown
- Instagram ByRokko
- Tik Tok @byrokko
- LinkedIn Shine Brown





CORE BUSINESS

Pharmacy - food supplements

ABOUT THE COMPANY

We are a group of exceptional individuals who work synergistically to achieve common goals. We are a successfully growing Slovenian company, where we market products with which we want to improve the quality of people's health and well-being. Our vision is to improve the preventive health of our users - through research and development of natural and effective supplements.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- participation in Slovenian and international projects
- finding partners and business opportunities in foreign markets
- own production of natural food supplements
- preparation and distribution of promotional materials
- consulting, possibility of distribution of food supplements on foreign markets
- strengthening the competencies of employees in the field of penetration into foreign markets
- the correct choice of strategies for achieving the set goals
- effective integration of innovations, strategic activities in a new, target market

VONpharma SI d.o.o.

Celjska cesta 8a, 3310 Žalec, Slovenija

Contact: Mr. Tadej Von Horvath, CEO

+386 40 804 338

+386 30 619 527

tadej@vonpharma.eu

nina.tetickovic@vonpharma.eu

vonpharma.eu

vonpharmavitamins.com

VALUE PROPOSITION / OFFERING

- innovation
- products without plastic
- premium quality
- production according to strict EU directives
- prolonged release 10-12 hours
- innovative forms with the highest absorption: zinc citrate, B12 methylcobalamin, magnesium citrate, active form of folic acid, iron in the form of bisglycinate

SEGMENTS

- OTC
- dietary products
- pharmaceutical products

REFERENCES

- market leader in Slovenia
- top 3 in Croatia





CORE BUSINESS

Software engineering, smart devices and cloud services, quality assurance

ABOUT THE COMPANY

We offer highest standards of agile software engineering with the knowledge of innovative technologies, value-added engineering and distinctive passion for integration, automated QA, data management and security. The company was founded in 2012 by software experts with proven track of successfully developed and implemented projects in various industries and markets. It is located in Ljubljana, Slovenia.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Agile Software engineering
- Smart devices and cloud services
- Quality assurance

ASCALAB d.o.o.

Cesta v Mestni log 88a, Ljubljana, 1000

Contact: Mr. Predrag Krstic, director

+386 40 649 101

predrag.krstic@ascalab.com

https://www.ascalab.com

VALUE PROPOSITION / OFFERING

- Bringing innovative ideas to life and shape them into value for our partners.
- Reliable agile development, testing and automation partner.

SEGMENTS

- Cutting-edge eHealth and data protection solutions
- Industry 4.0
- Health insurance

REFERENCES

- BridgeHead Software
- Cella Medical Solutions
- Instrumentation Technologies
- Microchip
- RaceChip





CORE BUSINESS

Development of laboratory software products, custom software development, and laboratory digitalization consulting.

ABOUT THE COMPANY

BioSistemika provides digital solutions for laboratories. An interdisciplinary team of experts builds user-friendly, innovative software products that solve the most complex problems. BioSistemika’s vision is to make data integrity a commodity for every lab by digitally transforming the laboratories.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Custom software development for laboratory instrument manufacturers, laboratories and software providers
- Proprietary software products (PlatR, GENEIO, SciNote)
- Digitalization consulting services

BioSistemika d.o.o.
Koprska ulica 98, 1000 Ljubljana, Slovenia

Mrs. Jana Erjavec
☎ +386 40 392 975
✉ jerjavec@biosistemika.com info@biosistemika.com
🌐 www.biosistemika.com

VALUE PROPOSITION / OFFERING

- We develop High-quality software with great user experience.
- We are experts in IVD medical device software development (according to ISO 13485 and EIC 62304)
- We reduce time and costs to reach the market for IVD medical devices.
- Every project has experienced team, led by excellent project managers with a proven track record.

SEGMENTS

- Laboratory hardware manufacturers (medical-IVD)
- Laboratory hardware manufacturers (non-medical)
- Laboratory hardware and software distributors

REFERENCES

We developed medical and non-medical software for Alifax S.r.l., Cytexa GmbH, Axel Semrau GmbH, Gilson Inc., SGS Inc. and others.





CORE BUSINESS

Medical Biotechnology, Drug Development

ABOUT THE COMPANY

CELICA BIOMEDICAL was established in 2000 with a mission to pursue biomedical research and to efficiently transform findings into products and services that address significant challenges in biomedicine and drug development. CELICA BIOMEDICAL provides ground-breaking research and medical applications in the fields of neuroscience (SmartCure®) and oncology treatments (HybriCure®).

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Basic, Translational and Clinical Biomedical Research
- Drug development

VALUE PROPOSITION / OFFERING

- **SmartCure®** small molecules target an orphan receptor (GPCR); a PoC stage project; **ready for joint venture.**
- **HybriCure®** -based immunohybridoma cell ATMPs are available in Slovenia via non-routine production; **ready for out-licensing.**

Celica Biomedical

Tehnološki park 24, Ljubljana, 1000 Slovenia

Contact: Dr. Robert Zorec

+386 41 334 095

office@celicabiomedical.com

robert.zorec@celicabiomedical.com

www.celicabiomedical.com

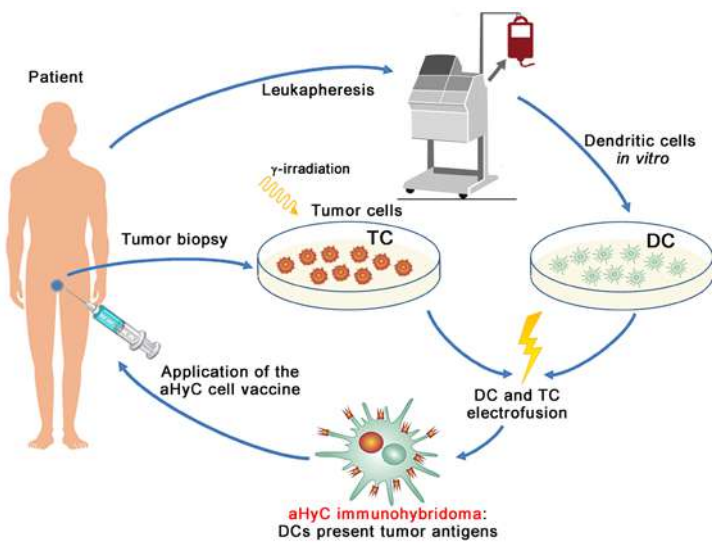
SEGMENTS

Development of:

- cancer therapies
- neurologic treatments
- technologies to study single cell function.

REFERENCES

- Patent Hybridoma technology # 200300322-21661, # EP 2 069 782 B1
- Patent Vesicle mobility # PCT/EP2012/001759
- Patent Cell monitoring # PCT/EP/003300PC
- Patent Reducing cell edema #US9970924 (B2), 2018-05-15
- Clinical trial: cell therapy with HybriCure technology to treat prostate cancer: Clin Transl Med 2021; 11(8): <https://doi.org/10.1002/ctm2.505>
- Rescue of memory impairment in intellectual disability mouse model. Metabolism, 2021: <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC7871014/>
- New mechanism of ketamine action relevant for depression Sci Rep. 2019: <https://www.nature.com/articles/s41598-019-47459-z>





CORE BUSINESS

Early dementia screening

ABOUT THE COMPANY

We developed and CE certified the first EEG-based screening method for early dementia detection. The BrainTrip Dementia Index (BDI) offers a quick, noinvasive, repeatable and very scalable solution. At 84%, the BDI's accuracy is on par with gold-standard diagnostic tests. As our data-processing pipeline is not limited only to dementia screening, we plan to branch out to other brain disorders (ADHD, depression, etc.).

MAIN ACTIVITIES / PRODUCTS / SERVICES

- We offer a B2B2C dementia screening solution that can be used as:
- screening service to detect signs of dementia
 - preventive screening as periodical service to detect any signs as soon as they appear
 - to monitor diseases progression

BrainTrip Limited
Ukmarjeva ulica 4, 1000 Ljubljana, Slovenia

Contact: Mr. Matevž Starič, CSO
☎ +386 40 602 336
✉ info@braintrip.net
matevz.staric@braintrip.net
🌐 www.braintrip.net

VALUE PROPOSITION / OFFERING

- Onboarding (which can also be done online) for use of our solution
- Continious back-end support
- Continious product development
- Data analasys
- EEG processing
- Marketing support

SEGMENTS

- Healthy ageing
- Health-data analytics
- Early dementia detection

REFERENCES

- Sensire
- Holland Health Clinic
- InMed Diagnostics
- Cohesion Medical
- Triglav d.d.





CORE BUSINESS

Software solutions for highly-specialized industries: Radio-Oncology, Medical Devices, Fusion, Space, Astronomy, and Particle Accelerators.

ABOUT THE COMPANY

Cosylab is a market leader for software solutions and electronics for the world's most complex, precise, and advanced systems. With worldwide subsidiaries, 20 years of experience, and more than 300 highly skilled engineers, Cosylab enables research organizations to push science to its limits and makes advanced personalized cancer treatment accessible to the entire society.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- OncologyOne™ is a modular suite of medical grade software products, which minimizes the time to clinical use for the most advanced cancer treatment modalities.
- Software solutions for the world's most complex, precise, and advanced systems: complex medical devices, particle accelerators, fusion reactors, and large telescope arrays.

VALUE PROPOSITION / OFFERING

- Solving the most complex technical problems
- Development towards new technologies
- Reducing development risks
- Compliance with the strictest standards (IEC 62304, ISO 14971, IEC 60601 family, IEC 62366-1)

COSYLAB d.d, Control System Laboratory

Gerbičeva 64, 1000 Ljubljana, Slovenia

Contact: Mr. Klemen Ramoveš, Business Development Manager

☎ +386 1 477 66 76

+386 31 376 488

✉ info@cosylab.com

klemen.ramoves@cosylab.com

🌐 www.cosylab.com

- Worldwide support, remote and on the customer premises

SEGMENTS

- Radio-Oncology
- Medical Devices
- Big Physics

REFERENCES

- **Leo Cancer Care, UK:** Cosylab's OncologyOne™ is the foundation for Leo Cancer Care's innovative upright treatment modality which simplifies cancer radiation therapy.
- **MedAustron, Austria:** It is one of the most advanced particle therapy centers for cancer treatment and research. For MedAustron, Cosylab developed the two most critical components: accelerator control, and highly-precise real-time control of a particle beam delivery.
- **Massachusetts General Hospital (MGH), USA:** MGH is one of the leading hospitals in the field of cancer treatment, offering the most advanced treatment modalities. At MGH, Cosylab's software drives the clinical operation of its particle therapy system, treating hundreds of patients annually.
- **ProtonVDA, USA:** ProtonVDA brings the next-generation imaging modality, improving the quality of cancer treatment. Cosylab is ProtonVDA's exclusive development partner for all software and hardware.

Oncology ONE

Bring your device to life.

With medical grade software products and expert engineering.





CORE BUSINESS

Mobile and e-health, telemedicine, telepharmacy, medication adherence, healthcare management, healthcare provider processes improvement, patient empowerment, digital healthcare and patient-centered solutions.

ABOUT THE COMPANY

Gospodar zdravja was the first is the leading provider of innovative mobile healthcare solutions in Slovenia focusing on quality e-cooperation between patients and healthcare providers and as well as on increased efficacy of health services.

Our HC platform is built on the newest information communication technologies enabling high capacity and flexibility thus enabling smooth and smart connection between different stakeholders in the healthcare.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Patient portal - IT support for patient empowerment
- Smart e-cooperation of healthcare providers with patients
- Medication adherence improvement with the support of pharmacist in the pharmacy chains
- Healthcare Provider Clinical and Organization Support

Gospodar zdravja d.o.o.

Tehnološki park 19, SI-1000 Ljubljana, Slovenia

Contact: Mr. Davorin Gec

☎ +386 (0)69 930 410

✉ info@gospodar-zdravja.si

davorin.gec@gospodar-zdravja.si

🌐 www.healthlord.com

www.gospodar-zdravja.si

VALUE PROPOSITION / OFFERING

Did you know that 31% of healthcare expenses consist of administration costs and weak processes? Let us automate your processes, decrease administration costs, enable smart access of patients to services, increase the satisfaction of patients and of the healthcare team.

SEGMENTS

- Healthcare
- Pharmaceutical care and patient management in Pharmacy chains
- ICT industry

REFERENCES

- Seal of Excellence granted by European Commission for the project Pharmacist supervised chronic disease self-management platform and business model
- Recognized as "Good practice in medicine" within organization of portal of Medicina Danes (Medicine Today) for support of patient management within family physician clinic
- The leading provider of innovative healthcare solutions in Slovenia





HEALTHDAY.SI

CORE BUSINESS

Ecosystem for promotion of innovation in healthcare

ABOUT THE COMPANY

We're a community driven initiative, since 2014, focused on improving patients' lives by helping the health and care system to innovate faster. We believe innovation in health and care moves at the speed of trust. We connect stakeholders from all parts of the ecosystem.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- events, workshops, consultations
- education in digital health, health IT, biotechnology to achieve certification and compliance
- patient driven lobbying, innovation advocacy and stakeholder dialogue

HealthDay.si

Tehnološki park 19, 1000 Ljubljana, Slovenia

Contact: Mr. Gregor Cuzak

☎ +386 41 455 554

✉ info@healthday.si

gregor.cuzak@healthday.si

🌐 www.healthday.si

VALUE PROPOSITION / OFFERING

HealthDay.si welcomes those commercial partners that are willing to support focused initiatives that are open to all stakeholders benefiting the patients and the Slovenian systems of health and care.

SEGMENTS

- digital health
- biotechnology
- personalised medicine

REFERENCES

- HealthDay.si yearly conference
- VBHC Expert group
- Series of webinars about telemedicine for Medical Chamber of Slovenia
- Educational workshops for health tech companies
- Members of European Connected Health Alliance





CORE BUSINESS

AI powered medical solutions

ABOUT THE COMPANY

NEUS Diagnostics is a start-up company with a diverse team of AI specialists, neurologists, psychologists, software developers, and business consultants developing medical solutions for detecting and monitoring neurological diseases. We combine results of our own scientific research and innovative technologies to bring state-of-the-art solutions to medical practitioners. We collaborate with many European healthcare and AI institutions which enables us further development of our products.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Screening for mild cognitive impairment (precursor of various dementias) in adult population;
- Detection of motor and cognitive impairments in preterm children;
- Eye-tracking in neurological and cognitive research.

NEUS Diagnostics d.o.o.

Ziherlova ulica 40e, 1000 Ljubljana, Slovenia

Contact: dr. Vida Groznik, CEO

☎ +386 41 918 373

✉ vida@neus-diagnostics.com

🌐 neus-diagnostics.com

VALUE PROPOSITION / OFFERING

NEUS Diagnostics offers non-invasive, easy-to-use solutions for early detection of MCI.

Through AI automatisisation these solutions are accessible as time and cost-efficient screening solutions, targeting vulnerable population.

SEGMENTS

- Medical and research partners;
- Insurance companies;
- Private diagnostic and medical centres.

REFERENCES

- Winners of EIT Health grant (RIS Innovation project call 2019);
- Fully funded beneficiaries of Marie Skłodowska-Curie ITN H2020 project PARENT;
- Research partners with AI Laboratory at University of Ljubljana, Faculty of Computer and Information Science.



PHARMA G

CORE BUSINESS

Production of innovative food supplements and skincare products

ABOUT THE COMPANY

We gathered group of researchers, developers, marketing experts, and scientists from different fields – chemistry, pharmacy, cosmetology, medical science, immunology. We have made unique formulations for more than 70 products. All our products are clean, natural, not toxic in any way and analyzed throughout the process and produced in GMP certified facilities. We like to stand out, with continuous quality and innovative approach.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- ABIE S food supplements and skincare products with numerous botanical active ingredients like Silver fir extract
- ABIE S TRU luxury skincare products with numerous active ingredients like Silver fir extract and White truffle extract
- NABIE - premium therapeutic hemp enhanced food supplements and skincare products

Pharma G d.o.o.

Arkova ulica 5, 1210 Ljubljana, Slovenia

Contact: Mrs. Petra Marinko, CEO

+386 41 532 779

petra@pharma-g.si

www.pharma-g.si

www.nabie-s.com

www.abie-s.com

www.minka.si

- NABIE S BOTANICALS – upgraded premium hemp enhanced food supplements and skincare products with other botanical extracts
- MINKA – tasty vitamin and minerals in innovative gummy and spray form
- Private label skincare and food supplements
- From 0 to shelf on demand niche product development
- Franchising model of NABIE CBD SHOP

VALUE PROPOSITION / OFFERING

Ancient herbal knowledge and science in clean, effective, innovative products for those who care what they put on and in themselves. Someone cares.

SEGMENTS

- Food supplements
- Skincare
- Wellness

REFERENCES

- Selling in 90 shops in Slovenia Dm drogerie markt
- Covering 60% of domestic market
- NABIE CBD SHOP – franchising model





CORE BUSINESS

»One Stop Shop« for commercialization of medicinal products and medical devices in CEE region. Salus Group consists of pharmaceutical companies that together offer the complete spectrum of value-added services needed for products to enter/stay on the market. From market access, medical activities, marketing, sales, regulatory, pharmacovigilance to distribution, warehousing, and specialized retail store.

ABOUT THE COMPANY

Established in 1969, Salus Group (publicly listed company, annual turnover 400+ M €) is one of the leading commercial and distribution partners of global biopharma and medical technology companies looking to enter or expand their presence in CEE region. As a »One Stop Shop«, all activities are coordinated from one location in EU (Slovenia), Salus offers the complete spectrum of comprehensive high-quality value-added services.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Commercial partnership:

- market access
- medical activities

SALUS, Veletrogovina, d.o.o

Litostrojska Cesta 46, 1000 Ljubljana, Slovenia

Contact: Mr. Žiga Hieng

☎ +386 15891 42

✉ ziga.hieng@salus.si

☎ +386 15899100

✉ info@salus.si

🌐 <https://www.salus.si/en/salus-group/>

Mrs. Lilijana Mrak

+386 1 589 91 58

lilijana.mrak@salus.si

- marketing
- sales of medicines, medical devices
- regulatory and pharmacovigilance services
- distribution of medicines, medical devices
- warehousing
- retail

VALUE PROPOSITION / OFFERING

»One stop shop« committed to compliance, quality, transparency, and constant improvement, with an achievement-oriented mentality to get novel medicinal products registered, launched, and reimbursed at maximum permitted price.

SEGMENTS

- Pharmaceutical industry – Commercial partnership
- Pharmaceutical industry – Distribution, warehousing
- Pharmaceutical industry – Value-added services for biopharma and medical technology companies

REFERENCES

- Pfizer
- Jamieson
- MSD
- Alcon
- Ferring Pharmaceutical



SALUS GROUP COMPANY

About us



50+

Years of Experience



13

Countries



1

Stop Shop



465

Dedicated Employees



400 M €

Annual Turnover 2020

Strong and longstanding track record of business relationships with most admired pharma and biotech companies

CEE regional presence, with 11 legal entities, and extensive experience in the territory

Single entry point for several CEE countries with expansion plan in place

Commitment to compliance, quality, integrity and transparency

Track record of achieved sales growth for our key partners

Proven expertise in commercialization of medicines and medical supply in CEE

STRUCTURE OF Salus Group

CARSOpharm
PART OF SALUS GROUP

COMMERCIAL PARTNERSHIPS

RX, OTC & MD
EXPERTISE THROUGH
WHOLE LCM

SERVICES

SALUS

WHOLESALE

SERVICES

HOSPITAL & TENDERING

INVESTMENT
PORTFOLIO,
MANAGEMENT

Sanolabor

RETAIL
& WHOLESALE

HOSPITAL & TENDERING

ONLINE STORE





CORE BUSINESS

Healthcare IT Solutions

ABOUT THE COMPANY

SRC Infonet is the leading software vendor in the Slovenian healthcare sector for IT solutions designed for hospitals, primary care providers, private clinics and patients. The IT products range from HIS, EHR, mHealth apps to ePrescription, developed as a national public eHealth service.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Hospital 360 – integrated IT solution including EHR, business process support, patient flow management and specialised decision support modules.
- Mediskop – web and mobile apps for patient-physician communication, secure medical document exchange, video consultations, prescriptions, referral requests.
- mHealth apps for mass RAT and PCR testing, vaccination, lab tests requests and results.
- MBL, Microbiology Labsoft – simplify and streamline lab workflows, diagnostic device integration, interoperability.

SRC Infonet Ltd.

Cesta na Okroglo 7, Naklo 4202, Slovenia

Contact: Mrs. Mojca Cvirn

☎ +386 4 600 76 00

✉ mojca.cvirn@infonet.si

🌐 <https://www.infonet.si/en/>

VALUE PROPOSITION / OFFERING

Our mission is to support healthcare professionals and patients in their digital transformation journey and help them achieve unparalleled levels of efficiency by building long-term relationships, combining expert knowledge, a blend of advanced technologies on standardized platforms, and high level of interoperability with related platforms, systems and devices.

SEGMENTS

Client Centered Healthcare Software Development:

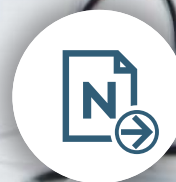
- Hospital Information System & Electronic Health Record
- mHealth Solutions
- eHealth Solutions

REFERENCES

- National Institute of Public Health
- Ministry of Health of the Republic of Slovenia
- National Laboratory of Health Environment and Food & Microbiology Laboratories Slovenia
- 85 % of Hospitals in Slovenia using Hospital 360; including University Medical Centre Ljubljana
- Awarded for innovation: 2018, 2020, 2021

APP FOR COMMUNICATION BETWEEN PATIENT AND PHYSICIAN

“App allows me more time
to give my patients focus
and attention they deserve.”



eReferral



eSickleave



ePrescription



Med results
& docs



mHealth



messages



CORE BUSINESS
Software testing automation

ABOUT THE COMPANY

Test Bee is focused on providing top quality assurance by offering complete testing services from the beginning to end. It covers all testing phases and testing types, while services include test planning, full-cycle testing, client/server application testing, standalone application testing web/mobile/desktop and embedded software testing. Testing automation is done by myQAbee, innovative software testing automation tool.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Consulting/management/execution, testing automation (myQAbee)
- Integration, end-to-end, regression, UAT testing
- Functional, performance, stress, usability, compatibility, localization testing

Test Bee d.o.o.
Legatova ulica 2b, Ljubljana, 1000, Slovenia

Contact: Mrs. Tijana Krstic, director
☎ +386 40 466 811
✉ tijana.krstic@myqabee.com
🌐 <https://myqabee.com>

VALUE PROPOSITION / OFFERING

A value proposition refers to the value a company promises to deliver to customers should they choose to buy their product A value proposition can be presented as a business or marketing statement that a company uses to summarize why a consumer should buy a product or use a service.

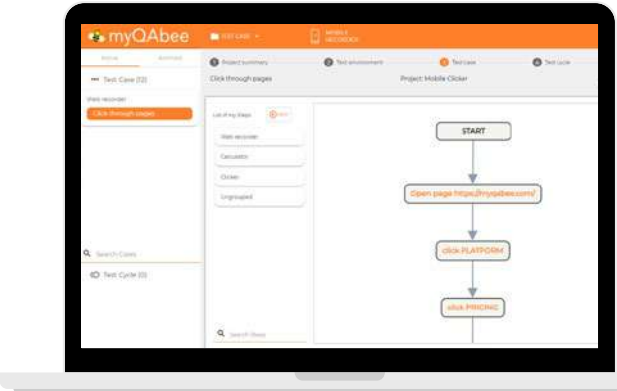
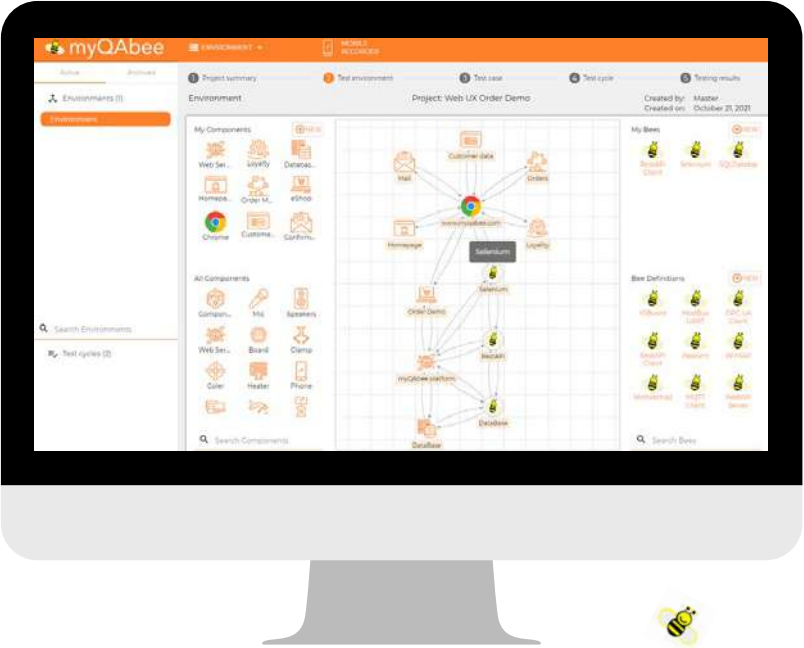
- Codeless automation
- Flawless end-to-end experience,
- Better testing coverage
- Cross browser and cross platform
- Virtualization, component avatar
- AI adapative wait
- Manual and automation integration in one step

SEGMENTS

eHealth testing – software and device testing

REFERENCES

- Petrol
- Eligma
- Microchip
- Pro-bit





CORE BUSINESS

TIK d.o.o. has over than 60 years of experience developing and manufacturing innovative medical devices for single use for humane medicine – various types of urology catheters of brand greencath®, suction catheters, sondes, follicle aspiration needles (IVF).

ABOUT THE COMPANY

TIK d.o.o. from Slovenia, Europe, has over than **60 years tradition** in developing and manufacturing disposable medical devices, mostly in **urology** and **suction catheters** in human medical practice. Company's mission also reflects in slogan »Knowledge for life since 1951«. Production is carried out in clean rooms ISO 8 class, company's quality management system is in accordance with EN ISO 13485:2016 and products certified CE I. sterile and CE IIa.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Manufacturing processes (components, assembly, packaging) - 4 clean rooms ISO 8 and supply of own and private labels of the products:

- Urology intermittent catheters – (un) coated, different tips (Nelaton, Tiemann, Soft tip)
- Suction catheters
- Sondes
- Follicle aspiration needle

VALUE PROPOSITION / OFFERING

- Our know-how
- Manufacturing process

TIK d.o.o.

Goriška cesta 5b, 5222 Kobarid, Slovenia

Contact: Mrs. Petra Borovinšek, Managing Director

☎ +386 53890700

✉ info@tik.si

🌐 <http://www.tik.si/en>

- All materials of EU origin
- Highest quality – own QC, QUA and MBL
- Flexibility
- Diversification with quality strategy - ISO 13485:2016, MDD and MDR certified (CE I. sterile, CE IIa, and ISO 13485:2016)

SEGMENTS

- Urology catheters: **greencath®** brand of coated Soft tip, Nelaton and Tiemann urethral catheter with smooth polished side eyes catheters for soft tip and Nelaton,
- Suction catheters
- IVF-Follicle aspiration needle

REFERENCES

- “Knowledge for life since 1951.” Our products help to create life (gynaecology), save life (respiratory therapy, gastroenterology) and improve the quality of life (urology).
- Commitment to quality is the basic direction and the most important value of the company.
- Innovative urinary catheter greencath® catheter with its hydrophilic coating and excellent gliding to all those who cannot urinate naturally and turns intermittent-self catheterization (ISC) into a simple and friendly daily routine, was awarded the NATIONAL GOLDEN INNOVATION AWARD 2020 by the Chamber of Commerce of Slovenia;

URETHRAL CATHETERS greencath®



UROLOGY

UNIQUE SOFT TIP

Soft, flexible tip enables easy catheter introduction in case of enlarged prostate and various urethral masses.



SLEEVE

An additional sleeve allowing aseptic handling



WATER SACHET

Water sachet attached, for easy and safe activation of the coating, containing specially purified, sterile water



GINEACOLOGY

FOLLICLE ASPIRATION NEEDLE

Follicle aspiration needle is used for ultrasonic guided, transvaginal harvesting of oocytes from follicles.

CONNECTOR AND PLUG

Made from soft transparent silicone to ensure good connection to the test tube.
Female luer lock connector enables connecting to an aspirator or a syringe.



EASY TO HANDLE

Ergonomically designed needle holder for easy control and orientation of the needle. Needle holder is made of biocompatible material free of plasticizers (DEHP free).



CANNULA

Sharp needle bevel allows precision puncture using minimal force, high precision.
Lancet and back cut bevel.





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