



EXPO
2020
DUBAI
UAE

I FEEL
SLOVENIA

OFFICIAL PARTICIPANT - SLOVENIA

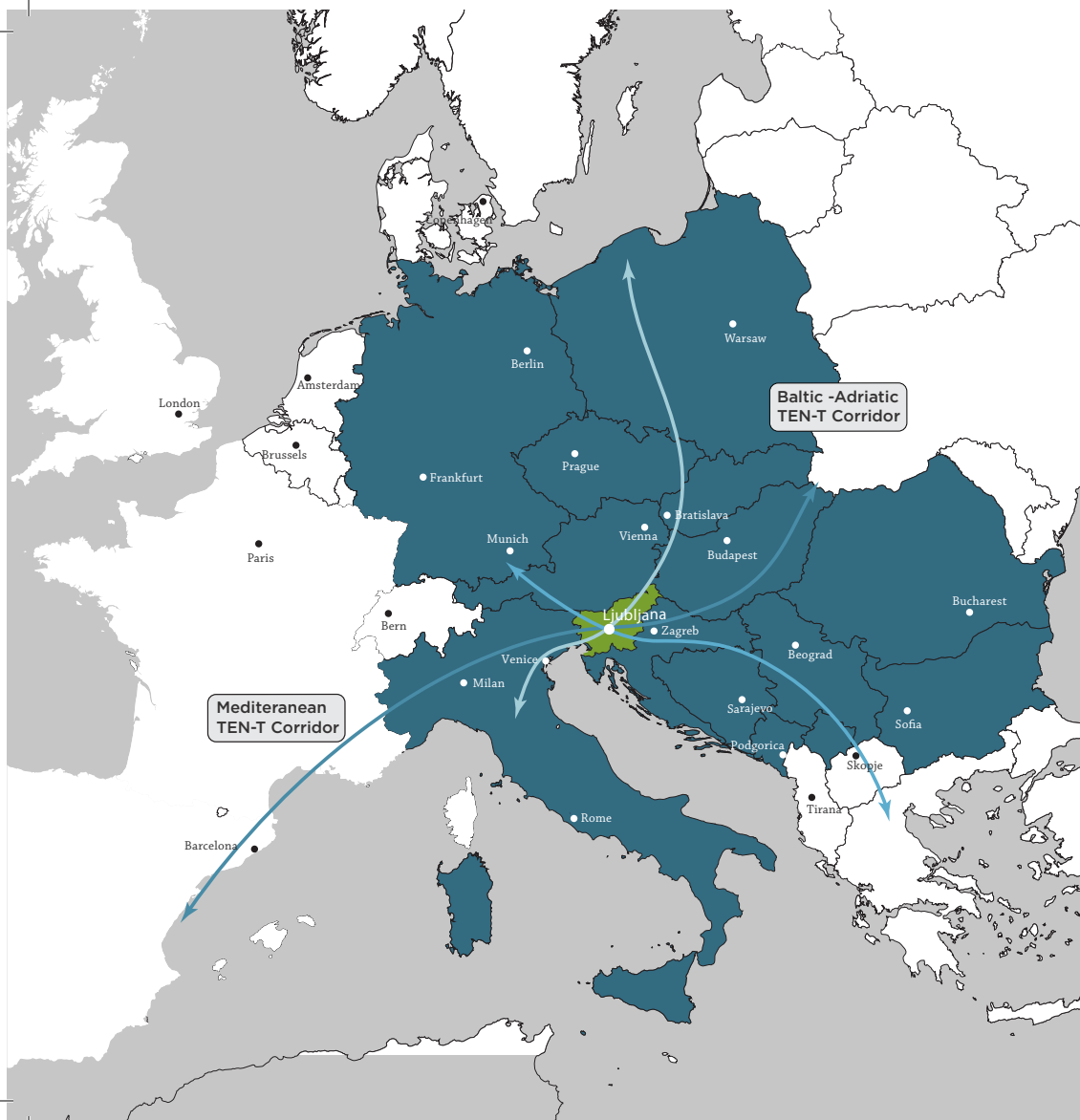


Slovenia

Green and smart experience

DIGITALISATION
AND ARTIFICIAL INTELLIGENCE

6. – 25.12.2021



- **CAPITAL:**
LJUBLJANA
- **SURFACE AREA:**
20,273 km²
- **POPULATION:**
2.07 MILLION
- **CURRENCY:**
EURO
- **INTERNATIONAL CALLING CODE:**
+386
- **TIME ZONE:**
GMT/UTC +1
- **MEMBER OF THE OECD**
SINCE 2010

FACTS ABOUT SLOVENIA

One of the fastest growing CEE countries

- **Estimated GDP growth for 2021:**
4.7% (European Commission, Winter 2021 Economic Forecast)
- **Estimated GDP growth for 2022:**
5.2% (European Commission, Winter 2021 Economic Forecast)
- **Export of goods in 2020:**
EUR 32.892 billion
- **TOP Export partners in 2020:**
Germany, Italy, Croatia, Austria, Switzerland, France, Poland
- **Import of goods in 2020:**
EUR 32.023 billion
- **TOP Import partners in 2020:**
Germany, Switzerland, Italy, Austria, Croatia, China, Hungary
- **22nd most developed country**
(Human Development Index 2019, UN)
- **11th safest country**
(Global Peace Index 2020)
- **14th in the quality of life**
(Numbeo Quality of Life Index 2021)
- **9th least polluted country in the world**
(Numbeo Quality of Life Index 2021)
- **Strong public healthcare system**
(Life expectancy at birth: 81 years, Human Development Index 2019, UN)



EXPAND YOUR MARKET FOOTPRINT BY PARTNERING WITH SLOVENIAN COMPANIES

Expo 2020 Dubai in UAE is a celebration of knowledge and cooperation, two indestructible guarantors of fair development and the lucrative idea about better future for all. In this respect Slovenia's decision to present itself with its own pavilion, packed with a very rich and attractive program for visitors makes a lot of sense. This world event offers Slovenia an excellent opportunity to prove once again where it belongs: among the most progressive and responsible countries in the world!

High quality of life, dynamic and diverse economy, fast-growing companies, and sustainable growth – these are just a few reasons why choosing Slovenia could be the best decision you have ever made if you are looking for a place to invest, reliable business partners, or just a place to set up your business.

We are very proud that many Slovenian companies are world leaders in certain specific areas in high-tech and niche technologies. Did you know that Slovenia is above the European Union average in terms of use of artificial intelligence, and it has many innovative companies with breakthrough solutions in this field, which place them among the best in the world?



Therefore, it's a genuine honor and privilege to present world known Slovenian companies with top solutions in the field of digitalization and artificial intelligence.

Join us at the Slovenian pavilion and find out, why Slovenia is a land of infinite potential for your business! Networking or simply exchanging views with our companies will be an experience worth your time.

Tomaž Kostanjevec, PhD, CEO

SPIRIT Slovenia Business Development Agency




DIGITALISATION: THE FUTURE OF HEALTHY GROWTH

One thing is very clear about the global economy: those who are not fast, responsive and flexible are left behind. Today, this express train only runs on the tracks of digitalisation. The track is being laid by companies, and the speed of the train is being set by managers. In doing so, we are constantly looking towards new trends that will shape the path of the digital transformation of companies. What will they be like? The 5G network will dominate, blockchain will mature with greater use in industries, cyber security, digital payment services and digital banking will be at the forefront of transforming the financial sector, the transition to cloud services will become even more pronounced, more innovation will be available, as will smart technologies capable of meeting the needs of the population working from home. How are we companies preparing for this?

Slovenia is just the right size for this. It is small, but at the same time agile and flexible. This presents itself as an opportunity for us to develop a specific vision of economic development. We also co-create it with companies, but we remain vigilant: when we pursue digitalisation, rapid and sustainable growth, green technologies and innovation, we do not forget to invest in people.

The assessment and warning from the World Economic Forum is that by 2030 we need to train more than a billion people. The great responsibility of managers who lead tens of thousands of people is to ensure the acquisition of



new competencies in completely new areas in the digital transformation. As the President of the Managers' Association of Slovenia, Medeja Lončar pointed out at the largest Slovenian managerial event, the Manager's Congress, up-skilling brings competencies that enable us to place ourselves where development will take place.

At the same time, we are expanding our digital opportunities to the entire pool of talents: we will be guided in this direction by the Delegation of Women in Management at the EXPO 2020 Dubai exhibition. On December 7, we will invite different opinions on bold and lively digitalisation at a round table in the Slovenian pavilion. This can also become a tool to fill the gaps between men and women in business.

And maybe Slovenia will one day become a popular destination for a technology safari. At the entrance we will be greeted by a sign: People. Planet. Profit. Purpose. Prosperity. A high-speed train fuelled by digitalisation will run through it. This ambition can connect everyone who drives us towards a future of healthy growth.

Petra Juvančič,

Executive Director of the Managers' Association of Slovenia




ICT Association of Slovenia, part of the Chamber of Commerce and Industry of Slovenia, represents the Slovenian ICT Industry. It has a growing number of members including software development and implementation companies, system integrators, global technology suppliers and vendors, telecommunication operators, IT services and consulting companies.

Slovenia has embraced the European Data Strategy that aims to make the EU a leader in a data-driven society. Creating a single market for data will allow data to flow freely within the EU, and across sectors for the benefit of businesses, researchers and public administrations. The value of the single market for data in the EU has been growing from €301 billion (2.4% of EU GDP) in 2018 to an estimated €829 billion (5.8% of EU GDP) in 2025.

The Slovenian ICT Industry is fast-growing, with a high level of digital competencies, export-oriented, and very competitive. It consists of around 3.700 companies and 26.000 employees, contributing 4,5% of Slovenian GDP, with €4,2 billion of total revenue where one third is from export activities. Key state-of-the-art solutions are developed in the areas of Digital Transformation, process automation, government solutions, Smart cities and communities, Industry 4.0 and eHealth. Solutions are based on high expertise in big data, sensing, artificial intelligence and cloud/digital platforms – partnering with end-users to provide new digital products and business models.

The single market for data will be implemented through common European data spaces, where data from public bodies, businesses and citizens will be



available under common and fair rules. The ICT Innovation Network, managed by the ICT Association of Slovenia, has been setting up a Data Spaces Experimentation Sandbox that will dramatically decrease time-to-market for disruptive digital solutions of Slovenian companies. To boost the growth of the European single market for data, the government has supported the setup of Open Data Hub Slovenia, which brings together national stakeholders that have committed to publishing, using and promoting open data initiatives.

The ICT Innovation Network leads the national AI4SI initiative that promotes the introduction of AI into practice, thus filling the gap between research, ICT companies and businesses that can benefit from AI. AI4SI is a founding member of the European AI Forum. Special recognition of Slovenia for its creativity in the field of AI was shown by UNESCO with the establishment of the International Research Centre on Artificial Intelligence in the country.

Slovenia is part of key EU initiatives on data, AI and interoperability, with the goal to become a leading digital nation. The Slovenian ICT sector is actively contributing to shaping the European data strategy through activities in EU-wide initiatives, like Gaia-X, Big Data Value Association, FIWARE and DIGITALEUROPE. Slovenia is an ideal jumping-off point to reaching the wider European market.

Nenad Šutanovac,

Director, ICT Association of Slovenia
Chamber of Commerce and Industry of Slovenia



CORE BUSINESS

Software and business development services and consulting

ABOUT THE COMPANY

Ineor is a world leading international software development company providing global, complete, and advanced software development services and breakthrough key innovative digital solutions for multinational companies, usually the world champions in their field of operation.

Our existing clients love our services and solutions, delivered on time, on budget and with zero bugs. We will make you digital transformation predictable, fast, and tightly cost-controlled.

We incorporate top comprehensive software development and consulting services (process optimization, smart digitalization, risk management, intuitive user experience, smart data management ...) and agile methodologies into each of our projects, delivering the key breakthrough solutions for our customers future.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- SaaS as complete solution: idea, business analysis, development, and implementation.
- Business AI solutions, using AI to improve your business performance and bottom line..
- Developing and integrating systems from on-premise legacy systems to cloud services.
- Consulting and engineering, managing your digital transformation.

Ineor d.o.o.

Teslova ulica 30, SI-1000 Ljubljana, Slovenia

Contact: Katra Kozak

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🌐 www.ineor.com

VALUE PROPOSITION / OFFERING

Many of our tailor-made solutions and services for our world-champion customers have proven to be game changers; they are praised for their positive influence on business results and company processes, low cost and scalability, excellent user experience, zero bugs and ease of maintenance – and, of course, high-end aesthetic design and functionality.

SEGMENTS

- | | |
|--|-----------------------|
| • business AI | • new mobility |
| • financial applications (including Risk Management) | • energy management |
| • online and land-based gaming platforms | • telecom |
| | • healthcare |
| | • industrial software |

OUR SMART SERVICES AND SOLUTIONS

We develop, implement and integrate cloud-based solutions or on-premise solutions with secure and stable backends, intuitive and responsive customizable, mobile-first GU.

Our solutions can be offered as a service, as a turn-key solution or a combination, but they are always optimized for the customer. They incorporate our vast knowledge and experience in product and brand software development service, digital transformation, Business AI Machine Learning and IoT, process optimization, agile project management, risk management, quality assurance and 24/7 support.





CORE BUSINESS

We are an IT company that specialises in automatic scheduling using Artificial intelligence and doing fundamental research in using Evolution algorithms for optimization, prediction, packing, and compressing.

ABOUT THE COMPANY

Founded in 2007, Algit stands for Algorithm Information Technologies. We are an evolutionary artificial intelligence R&D company specialized in optimization, pattern search, and prediction using Evolution algorithms. Our products decrease work load for users, companies, and everybody involved in the work process. It is time for the computer to do the work for you.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- WoShi – worker scheduling web application.
- iTimeTable – application for school timetables.
- Spector – pattern recognition in linear and table data.
- Prediction software – prediction of possible outcomes based on previous data.

Algit d.o.o.

Finžgarjeva 1a, 4248 Lesce, Slovenia

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VALUE PROPOSITION / OFFERING

WoShi:

- Reduced time for creating schedules.
- Satisfied workers.
- Satisfied management.
- Reduced expenses for company.

Other:

- Finding patterns on small amounts of data.
- Optimization and prediction in work processes

SEGMENTS

- 24/7 Service providers e.g., call centres, security, etc.
- Medical
- Hospitality

REFERENCES

- Nursery home Metlika (Slovenia)
- The Agency of the Republic of Slovenia for Commodity Reserves
- Over 60 Primary and secondary schools in Slovenia
- iUrnik – innovation ID I-195-07
- Optimization of compressing algorithms – innovation ID I-437-08

WoShi Schedules

Active schedules

From	To	Name	Last edited	Last started	Options
01.06.2015	30.06.2015	24 hours of attendance, 6 employees	15.04.2015	24.04.2015	
01.06.2015	30.06.2015	Shop, day only	17.04.2015	17.04.2015	
01.06.2015	30.06.2015	Shop, day only, version 2	17.04.2015	17.04.2015	
01.06.2015	30.06.2015	Shop, day only, version 3	18.04.2015	20.04.2015	
01.06.2015	30.06.2015	24 hours of attendance, 6 employees, v2	18.04.2015	17.04.2015	
01.06.2015	31.07.2015	24 hours of attendance, 11 employees	18.04.2015	20.04.2015	

Archive schedules

From: 01.06.2014 To: 01.10.2015

From	To	Name	Last edited	Last started	Options
01.06.2015	31.06.2015	One is present 24 hours, 2 present 8 hours, 5 employees	27.04.2015	30.04.2015	
01.06.2015	31.06.2015	One is present 24 hours, 4+1 employees	27.04.2015	27.04.2015	

iUrnik Danes < > 2.9.2013 - 8.9.2013 A Dan Teden

Oddelek 9a

September 2013

Po To Sr Če Pe So Ne

2 3 4 5 6 7 8

9 10 11 12 13 14 15

16 17 18 19 20 21 22

23 24 25 26 27 28 29

30 1 2 3 4 5 6

Dolgi naziv

☒ Predmet

☐ Učnica

☐ Učitelj

Ponedeljek, 2.9

0. ura 07:30 - 08:15 Izbrani šport fiz1 koi

1. ura 08:20 - 09:05 Slovensčina 9a, heterogena skupina 2 slo1

2. ura 09:10 - 09:55 T.J. Angleščina 9a, heterogena 2 slo2

3. ura 10:15 - 11:00 Zgodovina zgo pap

4. ura 11:10 - 11:55 Matematika heterogena 91

Torek, 3.9

Računalniška omrežja rac kav

Kemija kam gol

Šport dekleta 9a in 9b fiz1 koi

Matematika heterogena 91 mat1

Fizika fiz

Sreda, 4.9

Dalnogledi in planeti fiz sra

Zgodovina zgo pap

Slovensčina 9a, heterogena skupina 2 slo1

Slovensčina 9a, heterogena skupina 1 slo2

Biologija pos sim

Geografija geo

Četrtek, 5.9

Kemija v življenju (2/2) kam gol

Matematika heterogena 91 mat1

Fizika fiz sra

Šport dekleta 9a in 9b fiz1 koi

Glasbena umetnost fantje 9a in 9b qz

Matematika heterogena 92 fiz

Slovensčina 9a, heterogena skupina 1 slo2

Glasbeni heterog mat1

Glasbeni dekleta

iUrnik Danes < > 14.4.2014 - 20.4.2014 Dan Teden

Program/Skupina 2vel1

April 2014

Po To Sr Če Pe So Ne

31 1 2 3 4 5 6

7 8 9 10 11 12 13

14 15 16 17 18 19 20

21 22 23 24 25 26 27

28 29 30 1 2 3 4

Ponedeljek, 14.4

1. ura 08:15 - 10:40 Siliho svetovanje in pravila vedenja - pip HA-predavalnica Barbara Merlak Predavanje

2. ura 09:05 - 09:50

3. ura 09:55 - 10:40

Torek, 15.4

8:15 - 10:40 Osnove zdravega prehranjevanja - pip HA-predavalnica Fergančič S. Rožica Predavanje

Sreda, 16.4

8:15 - 10:40 Menedžment stresa in metode sproščanja HA-predavalnica Strniša Tadej Špela Predavanje

Četrtek, 17.4

8:15 - 10:40 Menedžment stresa in metode sproščanja HA-predavalnica Strniša Tadej Špela Predavanje

Petek, 18.4

8:15 - 10:40 Oblikovanje in trženje velneških proizvodov Jezerska predavalnica mag. Gojčič Slavka Predavanje



Medius®
With passion.

CORE BUSINESS

Custom software development

ABOUT THE COMPANY

Medius is an award-winning software engineering company specialized in the development, design and implementation of enterprise IT solutions. Our sweet spot is delivering custom development projects using DevOps, Big Data and Machine Learning to give our clients a competitive advantage. Since 2002 we have striven to bring innovative custom solutions and support to companies, organizations and governments around the world.

MAIN ACTIVITIES / PRODUCTS / SERVICES

PRODUCTS

- Gamayun: AI-powered system for optimization of large enterprise IT systems
- Nemesis: Fraud detection system for insurance companies

SERVICES

- Development of Business Critical Enterprise Applications
- Big Data Services
- Machine Learning Applications
- Internet of Things
- Blockchain Development

Medius d.o.o.

Tehnološki park 21, 1000 Ljubljana, Slovenia

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🌐 <https://www.mediuss.si/>

- SaaS Development
- Marketplace Solutions

VALUE PROPOSITION / OFFERING

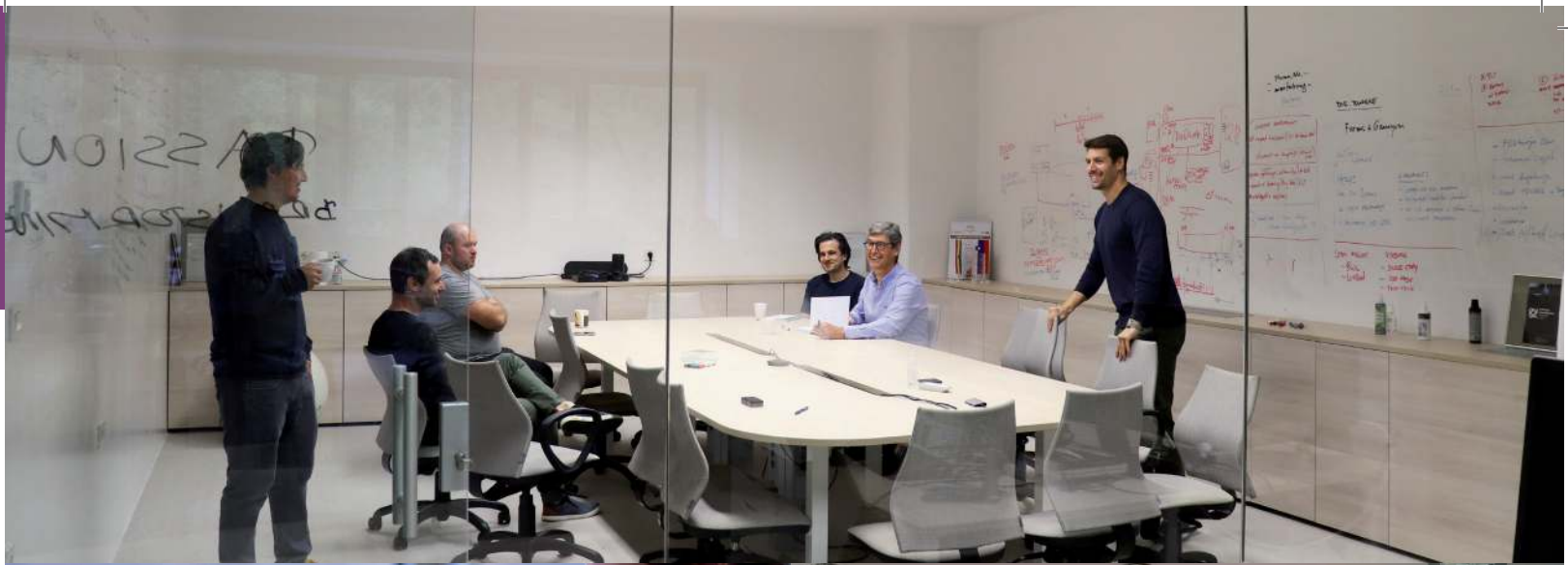
You wish, we code. Because no one has disrupted the market with an off-the-shelf product.

SEGMENTS

- Cross-industry specialty: telecommunications, public transport, lottery systems, eGov, insurance, etc.
- B2B enterprise solutions
- Businesses with heterogeneous IT environment and own IT department

REFERENCES

- Telekom Slovenije
- Novartis
- Ministry of Public Administration, Slovenia
- Slovenian Insurance Association
- Slovenia Lottery





CORE BUSINESS

One of the leading European ICT providers for the 5G digital transformation of the telecommunications, transport, public safety, and energy industries, and in the field of electronics manufacturing services.

ABOUT THE COMPANY

EU-based solution provider, member of the global technology group S&T with own R&D and manufacturing facilities, 75 years of experience, and 30 locations worldwide.

We empower telecom operators to deliver profitable E2E services by modernising their networks. When digitalising IT/OT infrastructure, we use 5G, IIoT and data to increase reliability, security, and customer satisfaction with innovative applications.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Communications: network modernisation, operational comms, fibre broadband solutions
- Private Networks: 5G Core and Cloud
- Industry digitalisation: IIoT platform SHAPE
- Safe/Smart Communities: System 112 and public safety apps

IskrateL, d. o. o

Ljubljanska cesta 24a, 4000 Kranj, Slovenia

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🌐 <https://www.iskratel.com/>

Contact: Marko Luštrek

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VALUE PROPOSITION / OFFERING

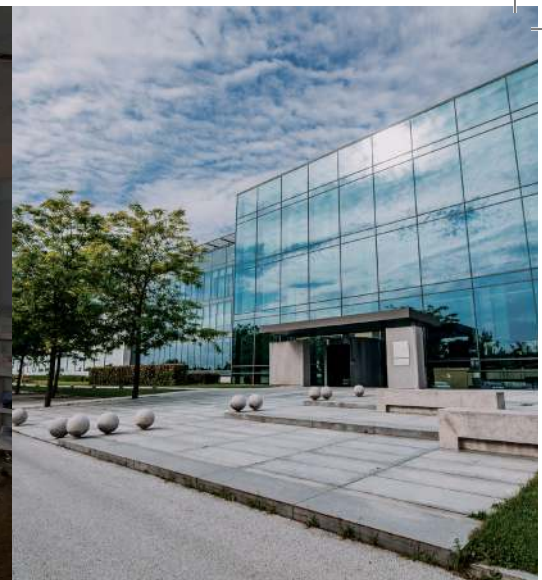
- comprehensive solutions for telecom operators
- digitalisation of railways, energy, and various industries
- ensuring sustainable and long-term success of our customers
- considering the local characteristics and quickly adapting to them.

SEGMENTS

- Telco Operators
- Railways and Road operators
- Energy Utilities and Oil&Gas industry
- Various industrial companies

REFERENCES

- Slovenian Railways – End-to-end GSM-R solution, digitalisation
- Russian Railways – Operational communications with advanced dispatching system
- Rostelecom – Network modernisation with vIMS / FMC
- Elektro Ljubljana – Digital transformation of the infrastructure (IoT)
- RUNE – Ultra-fast broadband infrastructure in rural areas.





CORE BUSINESS

With Industry 4.0 technologies we are advancing sustainable growth by turning big ideas into Hi-Tech innovations.

ABOUT THE COMPANY

Arctur has been pioneering by merging research, science, art and business. The interdisciplinary spirit is the cradle of innovation in which concepts, solutions and products come to life under the motto: where creativity meets experience! The 30 year long tradition results in many internationally awarded, game-changing products using AI, Big Data, AR, 3D digitisation, etc. Always responsible: to our team, partners, local community and environment.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- **Tourism Impact Model (TIM)** - a comprehensive tool using real data to create an objective picture of the impact of tourism in a certain micro-location.
- **Heritage+** - Digital interpretation of cultural heritage.
- **SMART Camper Stop** - transforming Caravan Stops into a smart, self-sustainable tourist products.

VALUE PROPOSITION / OFFERING

- Advanced analyses of different societal aspects enabling data-driven strategic planning aligned with the UN Sustainable Development Goals.

Arctur d.o.o.

Contact: Tina Črnigoj Marc

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🌐 www.arctur.si

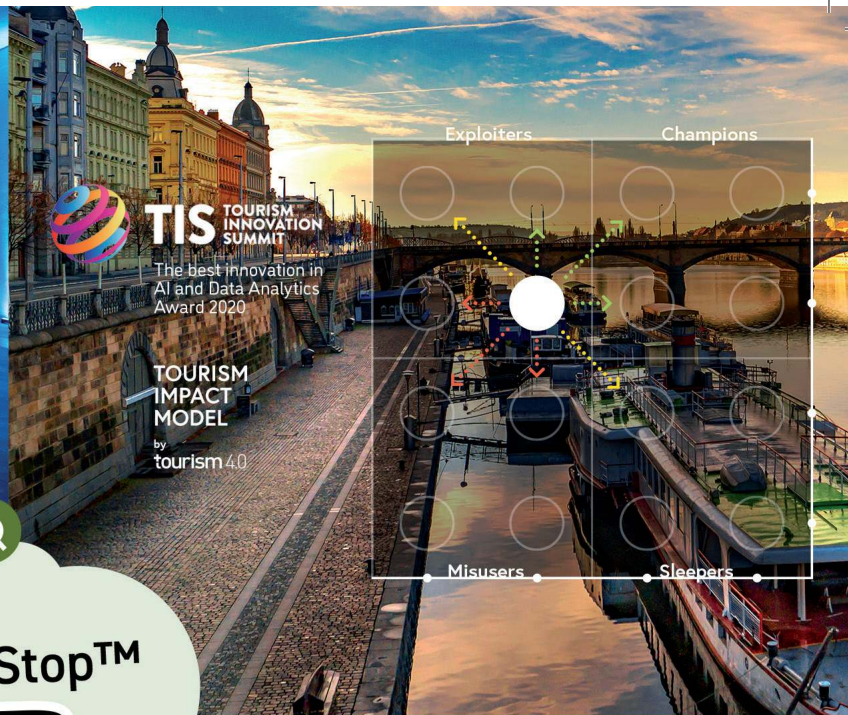
- High quality 3D digital capture of immovable cultural heritage and its transformation in new tourism experiences.
- A set of innovative technological solutions for the benefits of travellers and local communities.

SEGMENTS

- Tourism ecosystem (Destination Management Organisations -DMOs, tourism strategy consultants, national and local authorities and tourist boards, etc.)
- Technological partners from HPC, AI, Big Data, 3D digitisation, AR and VR
- Innovation and R&D

REFERENCES

- TIM won The best innovation in the field of artificial intelligence and data analytics at Tourism Innovation Summit 2020, Spain
- Heritage+ creations as finalist for 'Destination of Sustainable Cultural Tourism' Awards 2021 by European Cultural Tourism Network
- A wide range of European funded R&D projects embracing technologies from Industry 4.0 with most reputable partners in different sectors
- Main private-owned supplier of HPC (High Performance Computing) services and solutions in Central and Eastern Europe with 30 years of experience in innovating for the better.

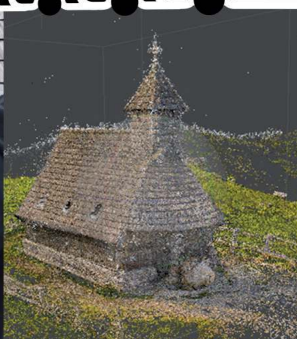


SMART

SmartCamperStop™

Are your decisions based on the right data?

quick and competent response in all situations





CORE BUSINESS

GEA College is private education institution with tradition of more than 30 years and main emphasis on entrepreneurship and practical skills. GEA College main goal is to equip entrepreneurs with new entrepreneurial knowledge, skills and mindset, so that they can pursue a successful career in the modern market economies. All programs are delivered in the classroom and/or online.

ABOUT THE COMPANY

GEA College is the first private business school in Slovenia, enhancing students learning through practical knowledge. A synonym for business education with a focus on entrepreneurship, management, and leadership. Study programs and informal education programs are designed to pursue global trends, international standards in education, knowledge and skills that employees and entrepreneurs can apply in their respective markets. Our goal is to become the best educational institution for educating and training dynamic entrepreneurs, business leaders, and managers in Central and Eastern Europe.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Faculty of Entrepreneurship: Undergraduate program (3 years): Entrepreneurship, Entrepreneurship in Perspective Sectors, Digital Marketing; Postgraduate program (2 years): Entrepreneurial Management, Risk Management and Corporate Security; MBA - Empowering Future Leaders

GEA College

Dunajska cesta 156, 1000 Ljubljana, Slovenia

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🌐 <https://gea-college.si/en/>

Contact: Nataša Urbanija

☎ +386 1 5881 307

- Center of Higher Vocational Schools: Undergraduate programs (2 years): Economist, Business Administration, Computer and Information Science, Organizer of Social Network, Catering and Tourism, Design of Visual Communications and Marketing
- Business Education Center: Oriented business education, Tailor-made programs, Programs with international certification, Incompany program
- Incubator GEA College: Bootcamps, Start-up schools and start up weekends, Sshort entrepreneurial programs

VALUE PROPOSITION / OFFERING

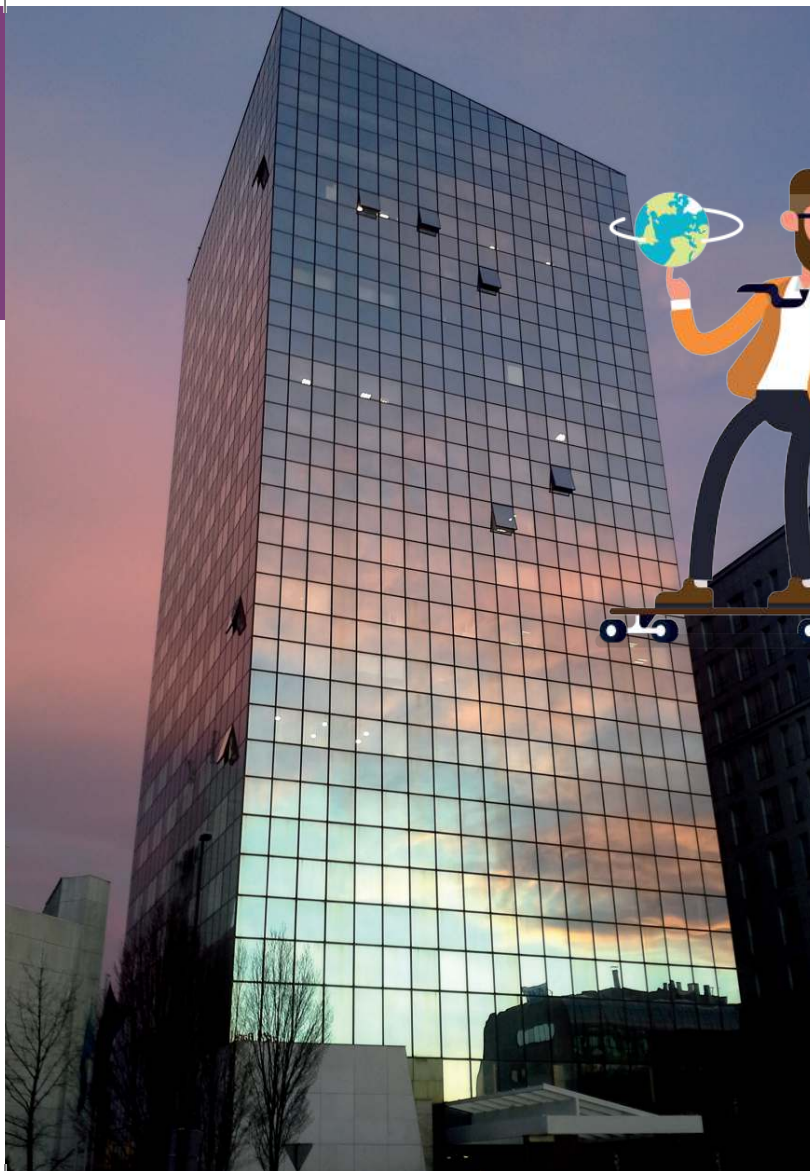
- Through formal study programs, informal education and business trainings, we build lifelong relationships with our participants.
- After getting a bachelor's, a master's, an MBA degree, or one of various certificates, our participants continue to inspire us with their career success and entrepreneurial mindset.

SEGMENTS

- Business Training Centre
- MBA
- Formal and Informal Education

REFERENCES

- Skaza
- Outfit7
- AmCham
- Mojedelo.com





CORE BUSINESS

Data management, system and monitoring & analytics, cloud and hybrid cloud development solutions, anomaly detection

ABOUT THE COMPANY

Comtrade 360, a member of Comtrade Group, is an experienced technology solutions provider in Slovenia. For over 25 years, Comtrade 360 has provided full stack product development solutions to leading storage infrastructure & systems software vendors worldwide. Comtrade 360 also provides anomaly detection solutions for data centers. Comtrade 360 has partnered with eminent IT companies (HPE, Oracle, IBM) and is an associate member of CERN openlab.

Comtrade 360 d.o.o.

Letališka cesta 29b, 1000, Ljubljana, Slovenia

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🌐 www.comtrade360.com

MAIN ACTIVITIES / PRODUCTS / SERVICES

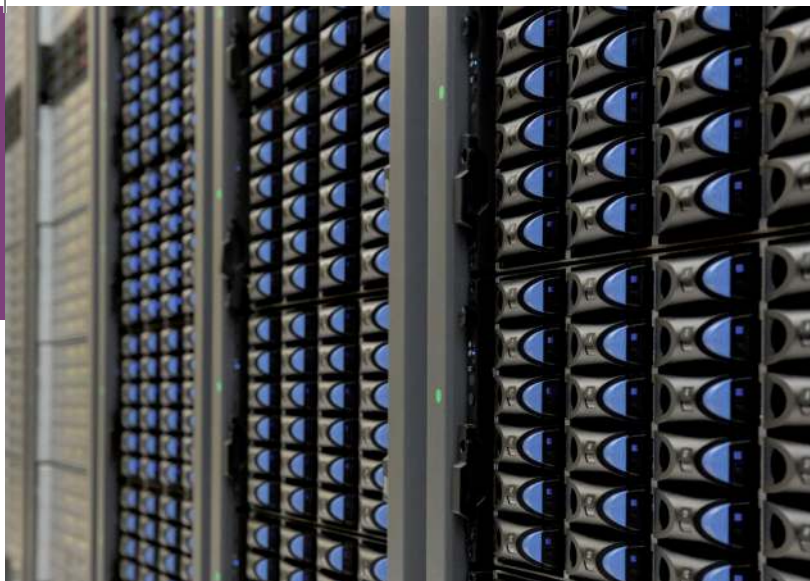
- Storage & data management solutions
- Cyber security solutions
- Artificial intelligence solutions
- Cloud & hybrid cloud development
- Monitoring System and data monitoring & analytics

VALUE PROPOSITION / OFFERING

- Development of strategic storage and data management solutions tailored for individual customers.
- Detailed strategies that enhance project and solutions clarity, simplified product roadmap, and best practices for success.
- The required expertise from our collective years of experience for innovative technology solutions.
- An essential internal product team(s) needed for more bandwidth, speed and flexibility.

REFERENCES

- CERN openlab
- HPE
- Oracle



Comtrade 360 end-to-end software product development





PM

Part of C3 network

CORE BUSINESS

Mar-tech consulting and implementing partner

ABOUT THE COMPANY

PM is your consulting and implementing partner for effective digital transformation and outstanding content marketing solutions. An exclusive group of PM experts effectively combines the potential of new technologies with power of content. Choose the right technology and content marketing strategies for competitive advantage and exponential business results.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Developing and implementing effective and sustainable martech ecosystem
- Combining martech tools to maximise company's marketing goals
- Strategic marketing consulting
- Digital touchpoints optimisation

VALUE PROPOSITION / OFFERING

We help clients to build, deploy & scale modern digital projects for serious business. It is all about speed, accessibility and reducing costs. A reliable partner in unstable times

PM d.o.o. (part of C3 network)

Igriška ulica 5, 1000 Ljubljana Slovenia

Contact: Igor Savič, Primož Inkret

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✉ info@p-m.si

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SEGMENTS

- Complex Web development
- Martech consulting
- Boosting content marketing with modern technology tools

REFERENCES

Maistra (hotel chain and hospitality)

- Developing complex web ecosystem with booking, loyalty for biggest hotel chain in Croatia.

Porsche Slovenija (automotive)

- Concept and development of custom data driven web tools for boosting sales.

Moon E-mobility (emerging technologies)

- Scalable and secure web platform for promoting e-mobility with progressive functionalities.
- Complete digital ecosystem management and development.

Rutar (international furniture retailer)

- Digital transformation of B2C communication and covering all important digital touch points.



PM

Part of C3 network

SIEMENS

CORE BUSINESS

Siemens Slovenia is part of a global technology company, focused on industry, infrastructure, transport, and healthcare. Our core business in Slovenia is sales, after-sales support and service for the entire portfolio of Siemens products and solutions.

ABOUT THE COMPANY

Siemens is a technology company focused on industry, infrastructure, transport, and healthcare. We create technology with purpose adding real value for customers. By combining the real and the digital world, we empower our customers to transform their industries and markets, helping them to transform the everyday for billions of people.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Digital Industries is an innovation and technology leader in industrial automation and digitalization
- Smart Infrastructure portfolio addresses the complete value chain across buildings and electrification, both increasingly growing together at the grid edge

VALUE PROPOSITION / OFFERING

As a focused technology company, Siemens combines the real and the digital worlds and helps customers to meet the

Siemens d.o.o.

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🌐 <https://new.siemens.com/si/sl.html>

great challenges of our time. We are creating technology to transform the everyday and thus changing the lives for billions of people for the better.

SEGMENTS

- industry
- infrastructure
- mobility

REFERENCES

- Steklarna Hrastnik
- Acroni
- Salonit Anhovo
- Elektro Ljubljana
- ELES





CETIS d.d.

Copova 24, 3000 Celje, Slovenia

Contact: Saša Košec Jazbinšek, Head of Marketing and PR

☎ +386 3 4278 500

✉ identity@cetis.si

🌐 www.cetisidentity.com

CORE BUSINESS

Identity, travel, traffic documents and comprehensive turnkey solutions for identity management and document issuance.

ABOUT THE COMPANY

YOUR PARTNER IN SECURE IDENTITY MANAGEMENT. CETIS, one of Europe's leading security printing solutions companies, provides identity, travel and traffic documents (biometric passports, identity cards, visas, birth certificates, driving licences, and more) and comprehensive turnkey solutions for identity management and document issuance. With over 200 years of experience, CETIS is a reliable strategic partner to customers around the world.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Birth certificates and other civil status certificates
- Identity cards
- Biometric passports
- E-visa system and visa stickers
- Driving licences
- Vehicle registrations
- Digital tachographs
- Payment cards
- Loyalty cards
- Central Register Platform
- Data enrolment
- Data management
- PKI – Public Key Infrastructure
- ABIS – Automated Biometric Identification System
- Personalisation
- Document issuance

VALUE PROPOSITION / OFFERING

- High quality
- Comprehensive solutions
- Strategic partnership
- 200+ years of experience
- Developed in Europe, trusted worldwide
- Flexibility and short lead times
- In-house know-how
- Knowledge transfer, consultancy, support & training of local staff
- Committed to the most demanding international security and quality standards

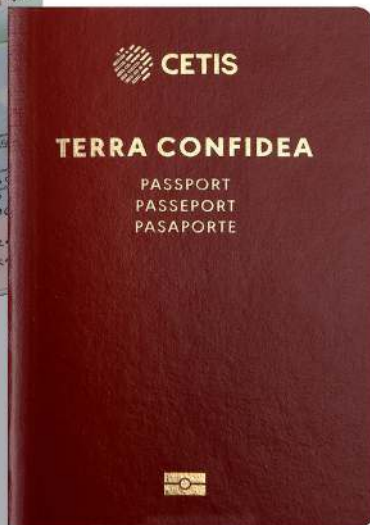
SEGMENTS

identity, travel and traffic security documents and solutions for identity management and document issuance.

Our partners are governments, system integrators, embassies, local agents and others.

REFERENCES

Our partners have successfully implemented our solutions in countries on 4 continents.



TRAVEL



IDENTITY



TRAFFIC

ResEvo

Research.Evolution.

CORE BUSINESS

Development and implementation of BI (Business Intelligence) solution

ABOUT THE COMPANY

Slovenian SME offering advanced analytical platform ASK.BI for enhanced rich data visualization (SQL, OLAP, IoT streaming, ...) and ML (machine learning) algorithms seeks commercial agency agreements and license agreements partners. ResEvo's ASK.BI platform offers the unique discovery of the user data, an easy user experience of getting information out of data via advanced searching capabilities.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- shorter time and lower costs for data preparation and for processing of data into information
- present data in any table or chart form, negative and positive deviations, repeating events – pattern
- data access in 5seconds
- easy-to-use

VALUE PROPOSITION / OFFERING

We give companies complete control over business operations and decision-making that lead to set objectives. Our solutions manage:

ResEvo, d.o.o.

Finžgarjeva 1a, 4248 Lesce, Slovenia

Contact: Simona Bergant, Head of sales and marketing

☎ +386 41 911 523

✉ info@resevo.com simona.bergant@resevo.com

🌐 <https://resevo.com/eng>

- Automatisation of the data
- Visualisation of the data
- Digitalisation of the data

SEGMENTS

- ERP implementers
- companies that offer business solutions
- SME-sized enterprises

REFERENCES

- CALCIT, d.o.o.
- KOVIS GROUP, d.o.o.
- PIŠEK – Vitli KRPAN, d.o.o.
- Group Emil Frey (Autocommerce d.o.o., Avto Triglav d.o.o.)
- PARADAJZ d.o.o. (brand Lušt)



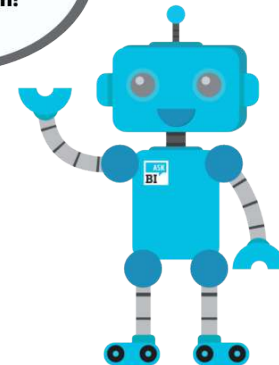
Richard uses a spreadsheet editor

Darren uses ASK.BI

Analytics is one of the key components of INDUSTRY 4.0!

Automatisation, visualisation, digitalisation

ASK
BI



ASK
BI

DIGITALIZATION of
BUSINESS
PROCESS

ResEvo: ASK.BI

- **automated** conversion
- of your **data**
- from **different sources**
- into **easily understandable reports and dashboards**



DIGITALIZATION
of INFORMATION

DATA,
INFORMATION

accessible from anywhere and anytime



ABOUT THE COMPANY

Sberbank banka d.d. is part of a big international group Sberbank Europe and has been present in Slovenia for 30 years. The bank focuses on large, SME, micro enterprises and retail banking being one of its most important focus. It operates with twelve branches, present in major Slovenian cities. More than 400 professionally qualified bankers are responsible for the successful delivery of services.

One of bank's main focus is digitalization and Omni channel approach to customer. Bank's digital strategy is supporting client-centric approach by focusing on creating the best experience for the customer and by doing so higher brand loyalty is expected. Being on the right track is also reflected in the extremely high Net Promotor Score.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Sberbank banka d.d. focuses on innovative banking services such as mobile and online banking, credit card Ide@l Mastercard, transaction account for various purposes, loans, financial investments, factoring, etc.

Sberbank banka d.d.

Dunajska cesta 128 a, 1000 Ljubljana, Slovenia

Contact: Jana Benčina Henigman, CEO

☎ 080 22 65

✉ info@sberbank.si

🌐 www.sberbank.si

☎ +386 01 5307 402

✉ tajnistvo@sberbank.si

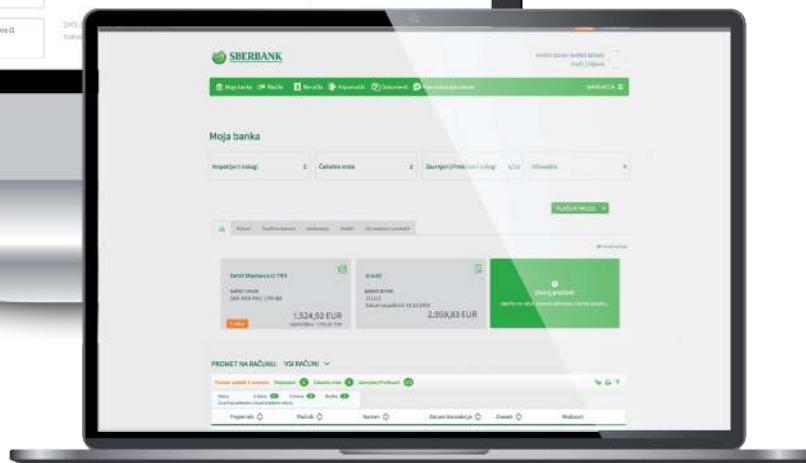
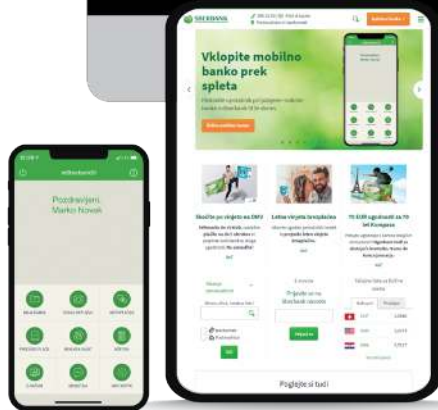
VALUE PROPOSITION / OFFERING

Sberbank banka d.d. is a trusted brand, whose business is based on:

- competitiveness,
- individual approach,
- dynamic and
- flexible operations with innovative products and a constant focus on digital banking.

SEGMENTS

The main focus is on the following segments: corporate segment, SME, micro and retail business.





Foreach Labs d.o.o.

Štišova ulica 13, Ljubljana, 1000, Slovenia

Contact: Robi Pritrznik, CEO

☎ +386 31 262 903

✉ robi@foreach-labs.si

🌐 <https://foreach-labs.com/>

CORE BUSINESS

Innovative Solutions Development, AI Development, AR/VR Development

ABOUT THE COMPANY

We are a creative digital agency focusing on developing Innovative Solutions using cutting-edge technologies. We are experts in bringing out the best of new technologies for your business. With our wide range of services, we take care of everything from high-level strategy to UX design, animation, and mobile app development. We will make your idea a reality!

MAIN ACTIVITIES / PRODUCTS / SERVICES

- AI Development
- AR/VR Development
- Machine Learning Development
- Custom Tailored Development
- Mobile and Web Development

VALUE PROPOSITION / OFFERING

- Providing custom-tailored IT development
- Striving to boost clients performance
- Crafting unique experiences, discovering the unknown and becoming new trendsetters

- Continuously improving our understanding of the digital world, we bring new technologies to our clients by building digital products

SEGMENTS

- Small and Medium Enterprises
- Industrial and Technology Companies
- B2B and B2C

REFERENCES

- A1 d.d.
- Akrapovič d.d.
- BTC d.d.
- Plastika Skaza d.o.o.
- Optics Trade d.o.o.





CORE BUSINESS

VARIS Lendava is a producer of prefabricated bathrooms, skate parks and pump tracks.

ABOUT THE COMPANY

Varis Lendava, a partner of global hotel chains: Sheraton, Motel One, Hampton by Hilton, Holiday Inn, InterCity, is one of the leading European manufacturers of prefabricated bathrooms. By 2021 it has produced more than 100.000 bathrooms. VARIS prefabricated bathrooms assure to a 3-months cut in the construction time, resulting in considerable savings. The company is a proud ambassador of the national campaign I FEEL SLOVENIA. GREEN. CREATIVE. SMART.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Prefabricated bathrooms
- Pump track polygons for cyclists and skateboarders

VALUE PROPOSITION / OFFERING

Masters of custom-made prefabricated bathrooms guaranteeing top quality products, produced under controlled manufacturing conditions with sustainable materials, technical profession and genuine innovative solutions, offering notable savings in production process.

Varis Lendava d.o.o.

Industrijska ulica 4b, 9220 Lendava, Slovenia

Contact: Sabina Sobočan, General manager

☎ +386 2 577 65 00

✉ uprava@varis-lendava.si

🌐 <https://www.varis-group.com/en/varis-en/>

SEGMENTS

Construction business (investors, developers, construction companies, architects):

- Hotels
- Residential
- Student homes
- Hospitals, Clinics
- Prisons

Sport parks: skate parks and pump tracks

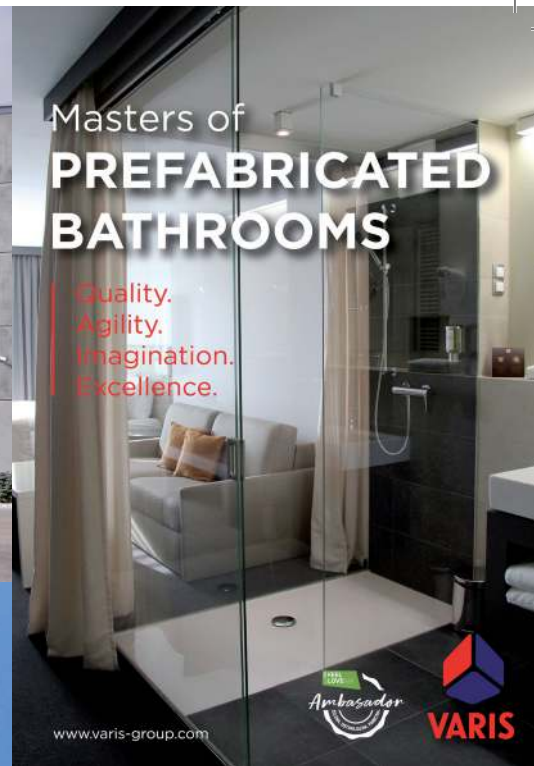
REFERENCES

Prefabricated bathrooms for high-end hotel chains in Europe (Germany, Switzerland, Belgium, Austria, Croatia):

- Sheraton
- Scandic
- Novotel
- Hampton By Hilton
- Motel One
- Holliday Inn Express

Prefabricated bathrooms in residential buildings:

- DC Tower 3, Wien, Austria
- Trllple, Wien, Austria
- Schöngrün, Biberist, Switzerland
- CityGate, Basel, Switzerland



Masters of **PREFABRICATED BATHROOMS**

Quality.
Agility.
Imagination.
Excellence.

www.varis-group.com





CORE BUSINESS

Business Consulting

ABOUT THE COMPANY

We elevate changes in leadership that are needed to achieve sustainable success.

We inspire and support leaders to go beyond managing their organizations solely as business ventures, and lead them as platforms for fulfilling their mission and the mission of their employees, and thereby contribute to the welfare of the community. By providing a dynamic structure of conscious leadership we illuminate a path for developing conscious organizations.

MAIN ACTIVITIES / PRODUCTS / SERVICES

7- months AEIOU Leadership School »Lead the leader« and 10 - weeks programs for women leaders are based on award-winning innovative model AEIOU of Leadership. We also provide coaching and mentoring as well as transformative workshops.

VALUE PROPOSITION / OFFERING

- Sustainable 4P's business outcome: people, purpose, planet, profit.
- Leaders with the ability to collaborate for synergy and syntropy.

AEIOU Leadership (VODITELJSTVO)

RR Center, Podvine 36, 1410 Zagorje, Slovenia

Contact: Sonja Klopčič

☎ +386 41 664 710

✉ sonja.klopccic@sk-sp.si

🌐 www.internetofleaders.com

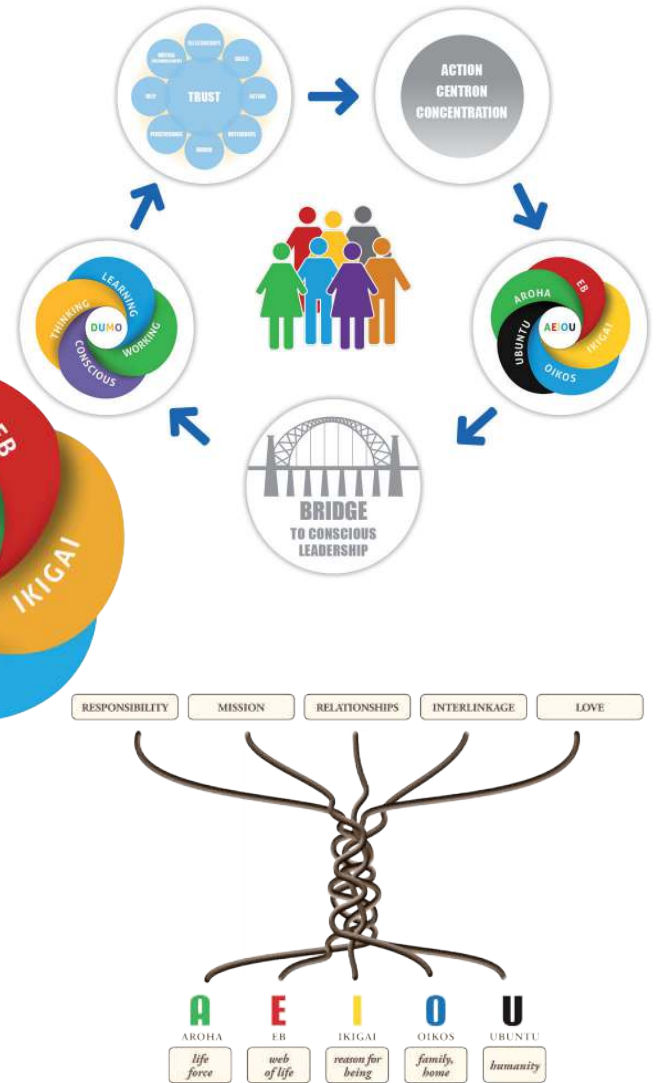
- Co-creating a more verdant and prosperous world in the global community of AEIOU leaders.

SEGMENTS

CEOs, managers, business owners in all industries.

REFERENCES

- Leadership development programs for leading slovenian companies.
- Coaching for international clients.
- The community of AEIOU leaders with members from 15 countries.
- Bestselling books: The Energy Inside Leadership and The AEIOU of Leadership.
- A Gift from SLOVENIA to the World: Insights from AEIOU Leaders.





CORE BUSINESS

Business consulting, business processes, creative problem-solving and innovation

ABOUT THE COMPANY

Our company has more than 30 years of experience based on a process approach, total quality management and systems. We are a business consulting and training company in the areas of quality, business processes, creative problem-solving and innovation.

We have developed IT support for your operation for a modern way of management, a DNA EQMS app.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Services :

- digitalization
- digital strategy
- EFQM model
- ISO standard
- bussines cosultation

Product:

- DNA EQMS
- NETS excellenc

NETS, d.o.o.

Ljubljanska cesta 24, SI - 4000 Kranj, Slovenia

Contact: Uroš Gunčar

☎ +386 41 672 032

✉ solutions@nets.si

🌐 www.nets.si

VALUE PROPOSITION / OFFERING

- DNA EQMS: Our DNA software was developed for management information support. DNA is the main gateway in the company, connecting knowledge with the company's organizational structure and operational management. With DNA, you have command over all your business processes, manuals, risks, meetings, and actions. DNA is designed for organizations which want to excel at their business.

SEGMENTS

- Local and international clients
- B2B and B2C sector

REFERENCES

- Impol, d.o.o. - metal turning
- Salus, d.d. - pharmacy
- Areva
- Kemofarmacija d.d. - pharmacy
- Brce, d.o.o. - transport



CORE BUSINESS

Sustainability consultancy and technology development

ABOUT THE COMPANY

Dedicated to sustainability and transparency, Anteja has worked in over 40 countries worldwide and serves clients in Europe, Africa, Latin America and Asia. We engage in development projects and create sustainable and transparent value chains with our digital solutions.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Policy advice
- Value chain development
- Cluster establishment
- Technology solutions, based on blockchain, AI and ML.

phy2app helps African SMEs to meet transparency demands of most demanding markets.

VALUE PROPOSITION / OFFERING

- Increased transparency and sustainability in value chains
- Improved economic competitiveness
- Compliance with due diligence legislations
- Social and environmental risk management in value chains
- Fostering of collaborative multidisciplinary networks

Anteja ECG

Lambergarjeva 8, 1000 Ljubljana, Slovenia

Contact: Mateja Dermastia

☎ +386 51 389 533

✉ info@anteja-ecg.com

mateja.dermastia@anteja-ecg.com

🌐 www.anteja-ecg.com

SEGMENTS

- Digital solutions for sustainable value chains
- Agricultural and bio-based value chains
- Bioeconomy and circular economy

REFERENCES

- European Commission
- GIZ, Deutsche Gesellschaft für Internationale Zusammenarbeit GmbH
- The World Bank Group
- IFC, International Finance Corporation
- EU Interreg and EUSALP projects



CORE BUSINESS

Food supplements based on bee products

ABOUT THE COMPANY

Medex is a pioneer in apitherapy and passionate to improve people's lives with innovative food supplements based on bee products. Products reveal the secrets of hard work of bees into a pure miracle of nature. They are made to the highest quality standards, standardized and clinically proven, while having everyone's health and well-being in mind. 100% natural, without added sugar, preservatives, coloring.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Royal jelly for children & adults (liquid - vials & dry form - capsules)
- Propolis (liquid- spray, drops & dry form - bon bons, lozenges)
- Honey based syrups for both adults & children, for prevention as well as curing
- Collagen & other beauty products (liquid - solution & dry - capsules, powder), Lip balms with beeswax
- Nature bars with honey
- Other health boosting food supplements - vitamins & minerals etc.

MEDEX d.o.o.

Linhartova 49 a, 1000 Ljubljana, Slovenia, Europe

Contact: Vesna Virant, commercial director

☎ +386 1 475 75 33

🌐 www.medex.si

VALUE PROPOSITION / OFFERING

- Pioneer of apitherapy and developer of beekeeping locally as well as internationally
- Trustworthy and quality Slovenian producer from 1954. Present in over 25 countries
- Building a bond of respect and trust with the innovation, tradition, quality, and safety
- The worldwide leader in discovering the benefits of bee products
- The products are results of deep knowledge, own development, and manufacture.

SEGMENTS

- Pharma channel
- Drug stores
- Premium specialized health stores

REFERENCES

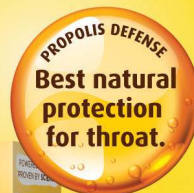
- Proud quality certificates holder
- Over the years received many awards and signs of business excellence
- Latest became an ambassador of the Slovenian national campaign - I FEEL SLOVENIA. GREEN. CREATIVE. SMART



medex

POWERED BY BEES.
PROVEN BY SCIENCE.

MORE ABOUT US



SUNCONTRACT

Global Energy Marketplace

CORE BUSINESS

Energetics, electricity, blockchain, P2P market place, renewable sources

ABOUT THE COMPANY

SunContract is an energy-trading platform that utilizes blockchain technology to create a new business model for buying and selling electricity. SunContract platform uses existing grid and optimizes current operations that are costly and inefficient. It connects energy customers in an open peer-to-peer (P2P) marketplace - to create a new type of energy experience - one that puts the customer and our collective future as a society first.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Direct, P2P energy trading between energy consumers and renewable energy producers
- Marketplace for self-sufficient products: renewable electricity, solar powerplants, electricity car chargers, heatpumps
- Global services

VALUE PROPOSITION / OFFERING

- An open energy-trading platform for renewable energy sources only
- Direct P2P agreements - without a middleman

Suncontract

Smartinska 130, 4th Floor, Ljubljana 1000, Slovenia

Contact: Gregor Novak, CEO

☎ +386 41 722 185

✉ gregor@suncontract.org

🌐 www.suncontract.org

- Utilizes blockchain technology for buying and selling electricity
- Regardless of where these customers are located
 - Energy services can be paid with Euros or SNC crypto tokens.
 - No. 1 marketplace for energy consumers who are interested in lowering their electricity costs, and renewable energy producers, who are interested in increasing their profit on surplus production - it offers possibilities to save and earn more.

SEGMENTS

- Electricity providers
- Energetics
- Solar, Hydro, Power Systems Providers

REFERENCES

- SONCE energija d. o. o.
- Microsoft
- SolarPower Europe
- Vaillant
- Eging PV
- National Energy Award 2021, Slovenia: the best promotional project for efficient energy use and renewable energy sources



SUNCONTRACT

Global Retail P2P Energy Marketplace (GEM)
Inovating for Self-sufficiency & Sustainability





CORE BUSINESS

Cold-chain logistics

ABOUT THE COMPANY

A.N.B. Trade d.o.o. cares about the quality of services at all levels of business. So the whole process of transportation and storage is guided by the requirements of internal and external standards that guarantee the execution of the process in accordance with the requirements. The management of the company is inextricably connected with the policy of sustainable development and respect for technical and environmental standards. So the company operates in accordance with the acquired certificate ISO 9001:2010.

In medicine transportation the company cares for validation and regular control of temperature measuring devices. Calibrations of devices and vehicles are done by professional institutions, which issue reports of calibration. Slovenian accreditation is the signing party of the mutual recognition of accreditations agreement and also of the international accreditation organization for laboratories (ILAC) in the area of testing and calibration laboratories.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Cold-chain transport, storage and logistics
- Storage of documents
- Distribution and selling

A.N.B. Trade d.o.o.

Spodnje Stranice 11, 3206 Stranice, Slovenia

Contact: Sašo Bukovšek

☎ +386 3 752 10 22

✉ info@anbtrade.si saso@anbtrade.si

🌐 www.anbtrade.si

VALUE PROPOSITION / OFFERING

- We offer storage of items in compactly built, temperature controlled warehouses and in secured, video monitored spaces. We offer 6.000 square meters of covered storage facilities, and 2.000 square meters of fenced and secured areas.
- We offer transportation of goods under desired temperature regime with specially equipped vehicles in accordance with regulations and standards. All transports are controlled and monitored with electronic and certified devices that measure and record the temperature of the transportation chamber. Temperature reports that made from recorded data are available to the buyer in written or electronic form.
- We can offer storage, representation, distribution and selling of different goods for all kinds of partners.

SEGMENTS

- Transport and storage under strict temperature control
- Distribution and selling of all kinds of goods on EU market

REFERENCES

- NIJZ – National institute of public health
- NLZOH – National laboratory for health, environment and food
- PU Celje & PU Maribor – Police directorate Celje and Maribor





CORE BUSINESS

Artificial intelligence and language technologies for writing improvement software.

ABOUT THE COMPANY

The company is engaged in the development of automatic text enhancement services in various languages. The international team consists of top experts in artificial intelligence, language technologies, natural language processing and software development.

MAIN ACTIVITIES / PRODUCTS / SERVICES

The idea of InstaText is to help us write like a native speaker. InstaText is a user-friendly writing and editing tool that helps you rewrite your text so that you are understood and perceived as a professional. InstaText improves style and word choice, corrects grammatical errors and enriches your content to make it more readable and understandable. And all this in just a few seconds.

VALUE PROPOSITION / OFFERING

For non-native speakers who use English in their professional communication, our AI-based online writing and editing tool helps them rewrite and improve their texts. Unlike conventional grammar checkers, which mainly correct grammatical

INSTATEXT d.o.o.

Tehnološki park 21, 1000 Ljubljana, Slovenia

Contact: Dr. Matej Guid

☎ +386 1 620 17 17

✉ office@instatext.io

🌐 instatext.io

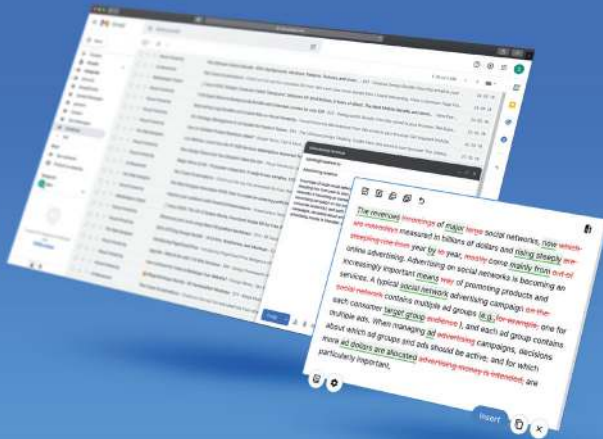
errors, InstaText also enriches the content and makes it more readable and understandable.

SEGMENTS

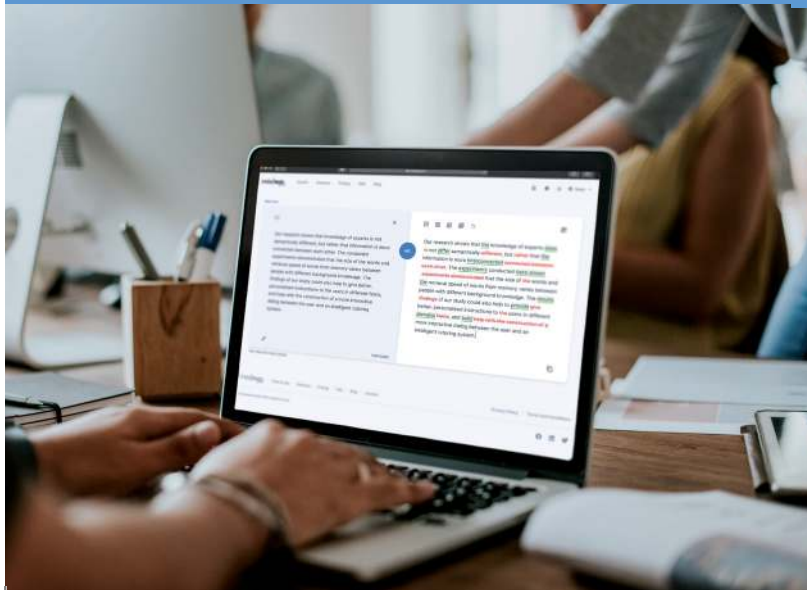
- Research and academia: significantly increase acceptance rates and shorten the time to publication, boost productivity.
- Business and marketing: communicate effectively, write clearly, produce high quality and efficient sentences, be understood.
- Copywriting: boost productivity, improve text interactively and quickly get ideas on how to improve content, increase writing quality and learn how to write better English.

REFERENCES

- Slovenian start-up of the year 2020.
- Customers in 100+ countries all over the world.
- Several hundreds of thousands active users (and quickly growing).



Our research shows that the knowledge of experts does is not differ semantically different, but rather that the information is more interconnected connected-between-each-other. The experiments conducted have shown ~~experiments-demonstrated~~ that the size of the words and the retrieval speed of words from memory varies between individuals people with different background knowledge. The results findings of our study could also help to provide give better, personalized instructions to the users in different domains fields; and to establish help-with-the-construction-of a more interactive dialog between the user and an intelligent tutoring system.





CORE BUSINESS

Marketing, communication, innovation.

ABOUT THE COMPANY

Mediade is a recognized B2B marketing & communication company and a proud partner of the best dynamically growing companies. The vibrant team organizes the Let's Be Engineers! initiative and provides the methodology for the Gazelle and the Golden Thread national contests. For its pioneer innovation 'Intrapreneurs' Mediade was awarded by the national Chamber of Commerce and won several awards for its communications achievements.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Content marketing: publications, social media, digital, events.
- Internal communications: publications, digital, workshops.
- Employer branding.
- Public relations (PR).
- Design.
- Brand development.
- STEM promotion: Let's Be Engineers!

Mediade d.o.o.

Dobrova 10, 1356 Dobrova, Slovenia

Contact: Edita Krajnovic, CEO

☎ +386 40 488 040

✉ edita.krajnovic@mediade.si

🌐 www.mediade.si

VALUE PROPOSITION / OFFERING

- Every Mediade project aims to develop at least two stars: a successful product (project) and a person empowered by it.
- Brands co-created with Mediade are known for their impact and sustainability.

SEGMENTS

- B2B sector.
- Dynamically growing companies.
- STEM promotion.

REFERENCES

- LOTRIČ Metrology: brand development, content marketing. <https://www.lotric.si/en/>
- Blaj Fasteners: internal communication, content marketing. <http://www.blaj-fasteners.com/de/>
- Epilog: content marketing, employer branding. <https://www.epilog.net/en>
- VARIS Lendava: internal communication, brand development. <https://www.varis-group.com/de/varis-de/>
- Let's be engineers! project. Promotion of STEM studies. Female Engineer of the year contest. KAMbi and KvIZUM applications for STEM career motivation. <https://www.inzenirji-bomo.si/en/kvizum/>

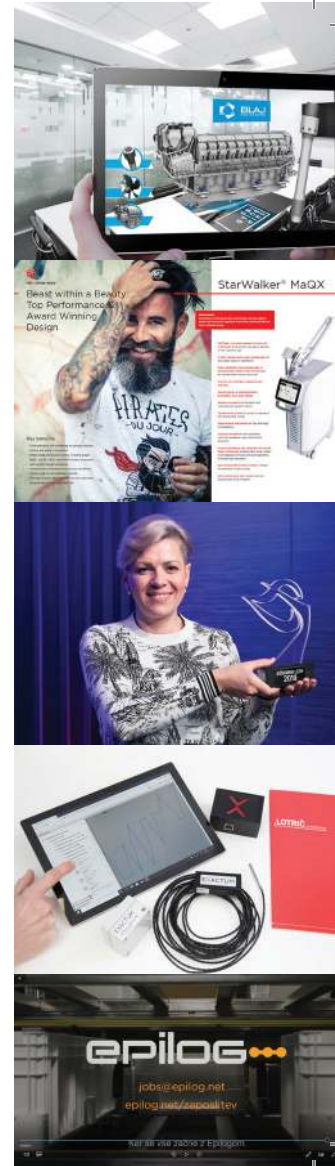


FORMING
CONNECTIONS,
CREATING
STARS.

We see the infinity
of global markets.

PLAYING FOR
ALL-STAR TEAMS.

MARKETING. COMMUNICATION. INNOVATION.





CORE BUSINESS

Purchase of unsecured and secured debt portfolios

ABOUT THE COMPANY

The EOS Group is a globally connected and technology-driven financial investor and an expert in the processing of outstanding receivables. The group's core business is the purchase of unsecured and secured debt portfolios. With over 40 years of experience, EOS offers some 20,000 customers in 26 countries around the world smart services for all their receivables management needs. EOS KSI, Upravljanje terjatev d.o.o. is present in the slovene market since 2000 and supports its' clients with liquidity enhancing activities and services.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Telephone services for fast payments.
- Amicable debt collection.
- Legal debt collection.
- Cross border debt collection in 190 countries.
- Large range of services for processing of receivables secured by real estate.
- REO asset management.

EOS KSI, Upravljanje terjatev d.o.o.

Letališka cesta 33, 1000 Ljubljana, Slovenija

Contact: Natalija Zupan, Janez Klančar

☎ +386 1 3000 500

✉ info@eos-ksi.si

🌐 <https://si.eos-solutions.com/en/>

VALUE PROPOSITION / OFFERING

By partnering with EOS, you gain:

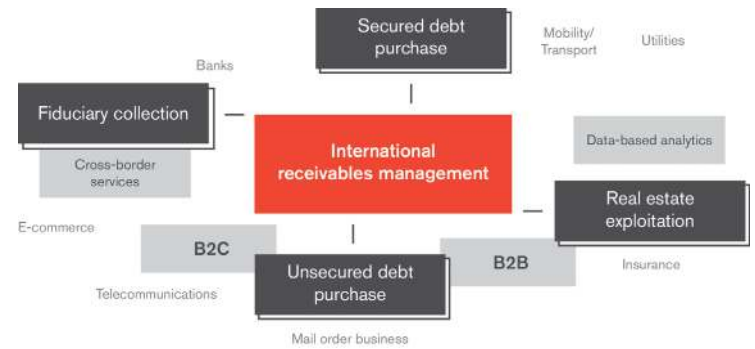
- A competitive advantage by saving time and lowering your business risk.
- Improved liquidity position, lower working capital requirements.
- A pool of highly qualified employees with expertise and experience in the field of debt collection worldwide.

SEGMENTS

- Banks and fintechs
- E-commerce
- Energy and Telecommunications

REFERENCES

Client base consists of main slovene banks and other businesses B2B and B2C.





CORE BUSINESS

Management, transformation and change management consulting

ABOUT THE COMPANY

PDiVizija was founded in 2014, and later in 2019 the brand Change2Value was born. Under Change2Value we united experts of change management and connected sectors. We combine practical experiences of our consultants and theoretical knowledge of the world's best methodologies to ensure successful transformation and change implementation for our clients. The world sees us as management consultants, but we are an enabler of agility.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Enabling transformation, digitalization and other projects to reach their business value.
- Trainings and consultancy.
- Certified Prosci® Training and certification partner.
- Facilitating Actee. change management workshops..

PDiVizija d.o.o.

Žaucerjeva ulica 24, Ljubljana 1000, Slovenia

Contact: Tjaša Tomšič

☎ +386 41 382 866

✉ tjasa.tomsic@pdivision.com

🌐 www.change2value.com

Peter Dolenc

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VALUE PROPOSITION / OFFERING

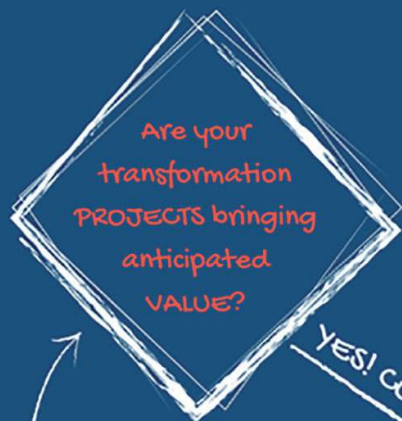
We strive to build internal competencies, which ensure the long-term ability of our clients to manage change. With combination of practical experiences and world's best methodologies we empower our client's agility, and capability to capture value.

SEGMENTS

- Members of board who want to achieve business value through transformation, digitalization, or other change projects.
- Directors of HR who want to empower employees with more agile and value driven approach.
- Project managers who want to achieve value on their project, and not only project deliverables.

REFERENCES

- Microsoft
- Tech Data d.o.o.
- NLB d.d.
- Human Univerz
- University of Ljubljana



We have some challenges.



Successful CHANGE starts & ends with PEOPLE!



Not sure...

Well done! Use your PEOPLE to overcome tehcnical challenges on PROJECTS.

CONTACT US

to help you deliver VALUE of your PROJECTS through your PEOPLE!



change 2 value

FOLLOW US

to learn more about successful transformation.



CORE BUSINESS

Chipolo creates personal Bluetooth trackers for Android and iOS devices that help people quickly find their everyday items like their keys, wallet, phone, bag...

ABOUT THE COMPANY

Chipolo is recognized as one of the leaders in the field of Bluetooth trackers on the technology market.

We believe in a smarter way of searching for your misplaced belongings and offer a range of personal item finders as well as integration of Chipolo technologies into 3rd party products. We develop new technologies with the best innovators and offer our line of products at Best Buy, Lowes, Clas Ohlson, and other established tech chains.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Creating a range of Bluetooth trackers that connect with phones (iOS and Android).
- Corporate gifting available for businesses that are looking for innovative branded gifts for employees or partners.
- Chipolo partnership options enable companies to integrate Chipolo technology directly into their products, keeping their brand one step ahead of the competition.

Chipolo d.o.o.

Gabrsko 12, Trbovlje 1420, Slovenia

Contact: Matic Kuselj

☎ +386 51 216 949

+386 8205 8252

✉ info@chipolo.net

matic.kuselj@chipolo.net

🌐 https://chipolo.net/

VALUE PROPOSITION / OFFERING

Chipolo Bluetooth finders provide peace of mind and help you find your misplaced things the smart way. With a Chipolo finder on your keys or in your wallet you can forget about forgetting and start your day stress-free and on time. Chipolo is the perfect gift that will keep on giving and make your clients keep your brand in mind every time they find their things.

SEGMENTS

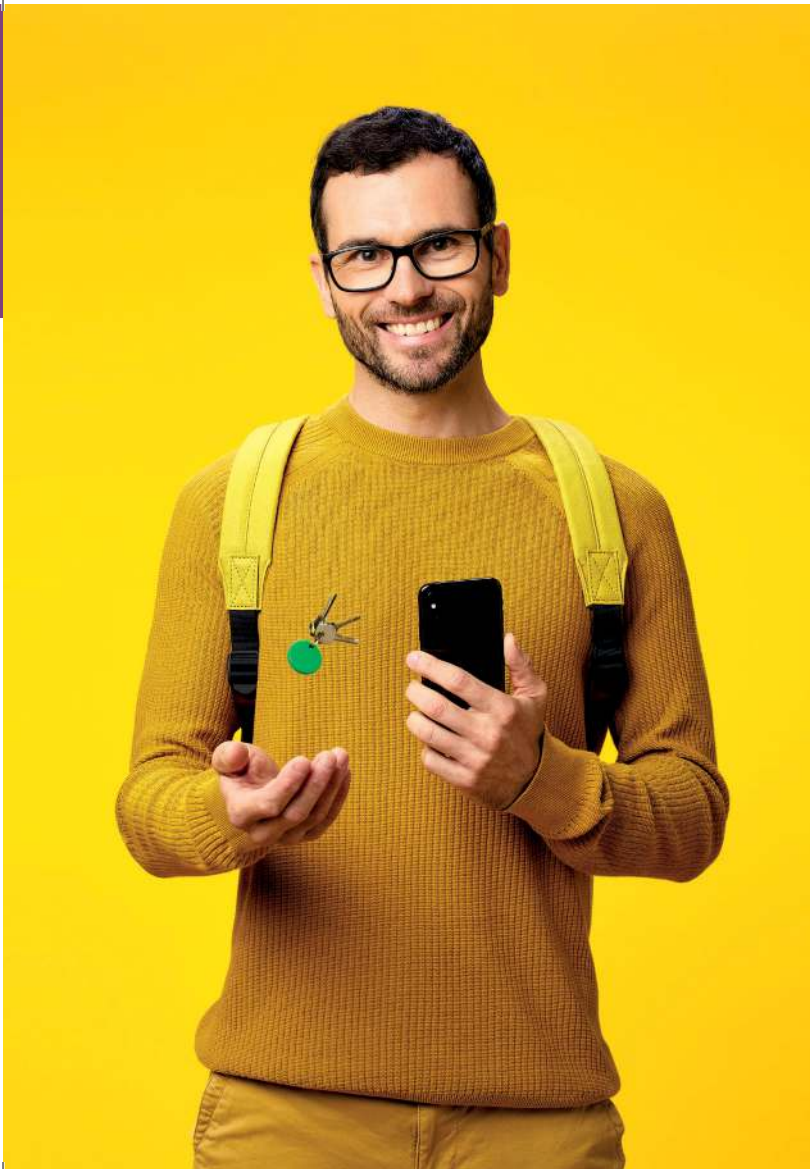
Consumer electronics oriented. We are looking for partners in 3 regions of operations

- Retail
- Distributors
- Investors

REFERENCES

One of the three third-party products that work with the Apple Find My network. We have a worldwide retail network that includes:

- Best Buy
- Media Markt
- Clas Ohlson
- Müller
- Sam's Club





Mercator Group, d.d.

Dunajska cesta 107, 1113 Ljubljana, Slovenia

Contact: Draga Cukjati, CFO, Member of the Board,

☎ + 386 1 560 10 00

✉ info@mercator.si draga.cukjati@mercator.si

🌐 www.mercatorgroup.si

CORE BUSINESS

FMCG (Fast-moving consumer goods) retail

ABOUT THE COMPANY

The Mercator Group is one of the largest corporate groups in Slovenia, and within the Fortenova Group it operates in the entire region of Southeast Europe. Headquarters of Mercator Group, d.d. is in the Republic of Slovenia. The primary and most important activity of the Mercator Group is the retail of fast-moving consumer goods, complemented by a range of supplementary services.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- FMCG Retail activities (including online)
- Wholesale activities
- DIY activities (including online)
- Real estate activities
- Restaurants and catering activities

VALUE PROPOSITION / OFFERING

- Mercator is the best local retailer offering cutting-edge store concepts in every market of its operations
- new services are adapted to the most recent trends
- online store: allows customers to make modern online shopping
- long-term partnerships with suppliers.

SEGMENTS

- Retail FMCG
- wholesale
- DIY

REFERENCES

Recent awards:

- 1 golden award in Digital communication category for project M soleska
- 3 golden awards in category Ambient communication: Sliced to your taste
- 1 golden award in category Brand management- long term brand management: Mali šef Slovenije
- 3 silver awards in categories Digital communication, Brand management and Branded content for project M soleska
- 1 silver award in category Reach for project Sliced to your taste
- WEBSI festival- rewards for M soleska:
- 4 golden awards in categories Innovative creators of the future, Media and content marketing, Content marketing, Media
- 1 silver award in category Best web sites
- Marketing excellence- M soleska- finalist in category Transformation
- Effie- festival of marketing efficiency- finalist in 2 categories for Mali šef Slovenije project
- Retail services
- Corporate image and sustainability efficiency
- Awaiting: Brand award for Employer branding project.





CORE BUSINESS

Data Science, Data Management and Data Analysis Solutions for Industry 4.0.

ABOUT THE COMPANY

Netica is a Data Science company with a proven record of providing advanced Data Management and Data Analytics Solutions for over 10 years. We develop fast and fluid data highways, enhance the value of information, and accelerate data-driven decisions. Netica is a Master of Data and a partner of choice for BioPharma and Industry 4.0.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- NETILAB- Automated data management and analytic software
- Process and data flow management
- Data preparation and transformation
- Data storage, mining, and augmented cataloguing
- Elastic search and find
- Advanced data analysis, machine learning and reporting.

Netica d.o.o.

Na trati 11, 1210 Ljubljana, Slovenia

Contact: Igor Smirnov

☎ +386 1 620 47 50 +386 41 744 497

✉ info@netica.si igor.smirnov@netica.si

🌐 <https://netilab.ai>

VALUE PROPOSITION / OFFERING

Netica presents Netllab, an Automated Data Analytical Software. This multi-modular SaaS solution speeds up product development and increases the efficiency of scientific research and discovery. It integrates all data sources in one place, builds supersonic data highways and customized workflows with no coding. It utilizes AI to improve data quality, enhances knowledge sharing and increases productivity of R&D.

SEGMENTS

- Biopharmaceuticals & Biotechnology
- Research Labs, Institutes and Universities
- Industry 4.0.
- Solution Partners (Europe, the Pacific & Asia and the Middle East).

REFERENCES

- Novartis, Basel
- Sandoz Ljubljana
- BioPharm.si
- Acies Bio



NETICA

Masters of Data and Accelerators of Digital Transformation.

Discover
New Value of Data.



Public Cultural Institute Delavski dom Trbovlje - McRUK

Trg svobode 11a, 1420 Trbovlje, Slovenia

Contact: Špela Pavli Perko, MA

☎ +386 03 563 34 81

✉ info@dd-trbovlje.si

spelapperko@dd-trbovlje.si

🌐 <https://dd-trbovlje.si/>

<https://www.mcruk.si/en/>

CORE BUSINESS

Preservation and development of new media culture

ABOUT THE COMPANY

For over a decade, Public Institute of Culture Delavski dom Trbovlje has been introducing and developing projects which combine art, science, education and technology. Since 2019, we have been the leading partner of the McRUK Network project.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Understanding of basic terms related to digitization, virtualization, new advanced technologies, and robotics.
- Development of:
 - Brain Computer Interface applications
 - VR and AR experiences
 - Creative human robot interactions

VALUE PROPOSITION / OFFERING

- Introducing the principles of creative use of technology for development in culture
- Effectively connecting art and culture with education, economy and science

- value proposition refers to the value a company promises to deliver to
- customers should they choose to buy their product A value proposition
- can be presented as a business or marketing statement that a company
- uses to summarize why a consumer should buy a product or use a service

SEGMENTS

- Virtualization
- Robotics
- Digitalization of cultural heritage

REFERENCES

- <http://speculumartium.si/>
- <https://digitalbigscreen.si/wp21/?lang=en>
- <http://www.tnm.si/?lang=en%2F>
- <http://www.aformx.si/neurofly/>





CORE BUSINESS

PR, digital PR, communication, public speaking training and education

ABOUT THE COMPANY

Andreja Jernejčič, MA, is the director of the Lin&Nil company for PR, digital PR, communication, public speaking training and education with its own brand Andreja, which has been operating for 13 years. Andreja also leads crisis communication in small and large businesses and creates visibility through social communication and conducts digital PR. She educates with trainings, lectures and workshops in more than 300 companies, municipalities, schools, organizations from Slovenia, Croatia, Macedonia and Dubai. She has a unique combination of experience from management, PR and journalism and is an active mentor in several organizations. Andreja is the author of four books, the most recent is The Bible for Successful PR.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- communicating with the media
- PR
- public speaking
- training and education

Lin&Nil, d. o. o.

Italijanska ulica 8, 1000 Ljubljana, Slovenia

Contact: Andreja Jernejčič, MA

☎ +386 1 547 65 19 +386 41 812 669

✉ info@jernejcic.si andreja@jernejcic.si

🌐 <https://andreja-jernejcic.si/>

- internal communication
- event organization

VALUE PROPOSITION / OFFERING

At Andreja Jernejčič's, MA agency we strive for values that enable quality performance of work tasks, create exceptional results, eliminate unnecessary work and encourage genuine interpersonal relationships. These values are: excellence, responsibility, respect, knowledge, trust, boldness, creativity, perseverance and cooperation.

SEGMENTS

- PR
- public speaking trainings
- event organization
- digital PR
- education

REFERENCES

- Insurance company Generali
- Clinic Svjetlost Croatia
- ALEJA
- Citypark
- Skaza





CORE BUSINESS

ANGELIS is your reliable partner for the integration of digital technology and solutions into all areas of business to increase the competitiveness of your company in the digital economy.

ABOUT THE COMPANY

In our vision, we see the potential of digital technologies as the enabler of prosperous business. We have offered a broad range of IT solutions since 2011, including development and consulting. Our team helps transform customers' businesses for the digital era, offering full scope of business-enabling technologies, with a focus to develop a level of agility that matches unprecedented levels of change and complexity.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Company services include the development of software solutions for successful digital transformation. Our areas of expertise include AI / ML, customized application development, cyber security, system integrations, chatbot, SaaS, and blockchain technology.

ANGELIS d.o.o.

Unec 21, 1381 Rakek, Slovenia EU

Contact: Angel Katarov, director

☎ +386 40 831 350

✉ sl@angelis.agency

🌐 angelis.agency

VALUE PROPOSITION / OFFERING

Our team is focused on transforming business problems into solutions. We consult on how to implement comprehensive digital solutions and increase the company's capabilities to adapt quickly to market disruptions. Clients' wishes and needs are upgraded with our knowledge and experience. A European entry point for new business opportunities.

SEGMENTS

We are looking for international business partners for software and technical solutions, preferably with expertise, in all areas of digital strategy, technology, and services.





CORE BUSINESS

Energy, real estate, investments

ABOUT THE COMPANY

Our primary activity is renewable energy production from four small hydropower plants along the stream of Mošenik. Next to energy production, we are managing several real estates in Tržič, Kranj and Ljubljana. We are currently reviving ex-factory complex in Tržič, that will soon become a lively place full of different business and social activities. The complex presents a great investment opportunity for real estate developers.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- renewable energy production and energy system services
- real estate (renting offices, storage, production facilities; developing/reviving ex-factory complex)
- investments (startups with focus on sustainable development)

BPT d.o.o.

Nazorjeva ulica 3, 4000 Kranj

Contact: Sabina Gros, CEO

☎ +386 40 870 956

✉ sabina.gros@bpt.si

🌐 <https://bpt.si/>

VALUE PROPOSITION / OFFERING

- green energy
- quality real estate in Kranj and Ljubljana
- investment opportunities for real-estate developers
- affordable real estate for new businesses in Tržič

SEGMENTS

- energy
- real estate





CORE BUSINESS

Digital Transformation, IT Service Management and Information Security

ABOUT THE COMPANY

ITSM CENTER d.o.o. is a company from Slovenia, focusing on IT Service Management (ITSM), Project Management, Information Security Management and Digital transformation to ensure our clients reach their strategic goals in effective and efficient manner.

We work in more than 20 different countries across the globe having worked with more than 200 companies from different industries. Our global customer base is quite diverse and vast. To give you an idea of application areas for which we have successfully delivered our consulting or training services, here are some main industry segments we can identify:

- Information Technology Industry
- Insurance industry
- Financial Industry
- Public Administration
- Pharmaceutical industry
- Food Industry
- Oil & Gas Industry
- Telecom industry

ITSM CENTER d.o.o.

Ljubljanska c. 12F, 1236 Trzin, Slovenia

Contact: Mr. Rok Sajovic

☎ +386 1 2425 866

🌐 <https://www.itsm-center.si/>

MAIN ACTIVITIES / PRODUCTS / SERVICES

Products:

- EasyVista Enterprise Service Management
- ZenGRC: Governance, Risk and Compliance

Accredited Trainings:

- ITIL®: IT Service Management Trainings
- PRINCE2®: Project Management Trainings
- Agile Trainings: SCRUM and DevOps

Consultancs:

- Digital Transformation
- ITIL®/ ITSM Consultancy
- Information Security
- Compliance, Risk and Governance

VALUE PROPOSITION / OFFERING

Digital technologies have evolved rapidly than any other breakthrough in history. In today's world, with the rapid rise of digitalization needs and the globalization of IT, an integrated consumer-focused approach becomes more necessary to successfully monetize demand, develop brand awareness, and drive a multi-channel business model. For this purpose, organizations must be flexible and adaptable.

itSM CENTER

The heart of IT Service Management

2018
AAA
Boniteta odličnosti

2019
AAA
Boniteta odličnosti

2020
AAA
Zlata odličnost



Your Digital Transformation Partner.



Information security based on ISO/IEC 27001
AGILE SCRUM and DevOps
PRINCE2®

Present in more than 20 countries worldwide



ITSM CENTER d.o.o. | <https://www.itsm-center.si> | <https://worldclass.training>

Partial creditworthiness in partnership with the Slovenian Export Credit Agency (EKS)





CORE BUSINESS

IT

ABOUT THE COMPANY

Company Optifarm is an innovative high-tech company, specialized in the field of short food supply chains digitization. In the ecosystem of digital smart society, we are building with our partners, our primary focus is in a smart retail business domain. Our flagship product is digital platform Optifarm SMART that connects retail customers with local food providers.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Optifarm SMART is an online marketplace that combines fresh, seasonal and organic offerings from countrywide local producers enabling the fast purchase and regular delivery. Optifarm SMART is a one-stop-shop for local fresh food, saving you time, but not compromising on quality.

VALUE PROPOSITION / OFFERING

- online marketplace for local fresh, seasonal and organic offerings from local producers,
- one-stop-shop for local fresh food, saving you time, but not compromising on quality,

Optifarm

Gorenjska cesta 1, 4240 Radovljica, Slovenia

Contact: Gaber Terseglav

☎ +386 70 650 815

✉ info@optifarm.net

🌐 www.optifarm.net

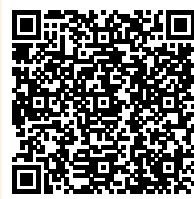
- quick and streamlined on-boarding process for local producers,
- multi-channel support: mobile application, web application;

SEGMENTS

- food producers that are interested in digital transformation,
- local regional development and tourist agencies for pilot deployments,
- municipalities/cities for smart villages platform deployment together with our partners;

Optifarm

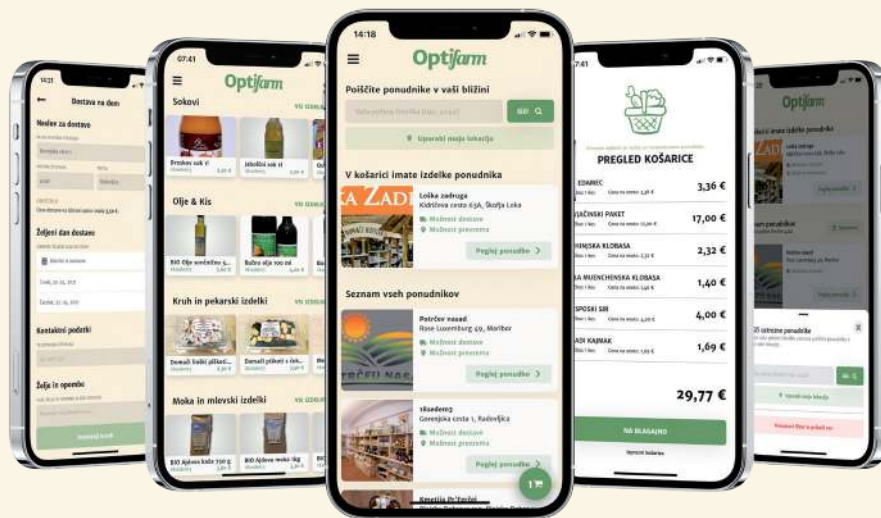
smart



GET IT ON
Google Play



DOWNLOAD ON THE
Apple Store



Eat local fresh food. Anytime. Anywhere.



CORE BUSINESS

Business advisory, tax and legal services

ABOUT THE COMPANY

PwC is a leading multinational professional services network of firms, operating in 156 countries with over 296,000 people who are committed to delivering quality business advisory, tax and legal services. We are a community of solvers combining human ingenuity, experience and technology innovation to deliver sustained outcomes and build trust. Our aim is to support, develop and progress the needs of our clients for the future.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Deals advisory and business recovery services (due diligence, corporate finance and valuation);
- Tax services (corporate tax, personal taxes, VAT);
- Legal services (corporate law, employment law).

VALUE PROPOSITION / OFFERING

Our full range of business advisory services helps clients to build value, manage risk and improve performance. We are the number one or two service providers in most markets in which we operate.

PricewaterhouseCoopers SVETOVANJE d.o.o.

Cesta v Kleče 15, 1000 Ljubljana, Slovenia

Contact: Sanja Savič, M.Sc.

☎ +386 (1) 5836 000 +386 (0) 31 551 513

✉ si_info@pwc.com sanja.savic@pwc.com

🌐 <https://www.pwc.com/si/en>

Our combination of local experience and a "one-firm" culture enables us to provide quality advice responsive to local conditions and requirements and to a wide range of clients.

SEGMENTS

- Local and international clients
- B2B and B2C transactions
- Various industries

REFERENCES

- M&A transactions and due diligence of Slovenian companies in various industry
- General legal and tax consulting services in various industry
- Consolidation of internal processes between banks
- European Commission DG reform – Improving the organisation and management of public transport and alternative fuels infrastructure





CORE BUSINESS

Saving lives and making the world a better place.

ABOUT THE COMPANY

iHELP is a global SOS platform that provides fast help in case of emergency. We all agree that TIME is crucial in these situations, minutes or even seconds can be the difference between life or death. Through iHELP mobile app we are building a network of Defibrillators and First Responders. iHELP user can activate SOS button which notifies professional rescuers, close contacts and local iHELP community that he needs medical assistance.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- iHELP SOS mobile application (providing fast help).
- Building network of defibrillators (AED) and first responders.
- Safety Point: outdoor interactive LCD screens that contains a defibrillator, a special air filter that cleans air pollution, EV charging station, measures traffic and environmental parameters (IoT – Smart City solution).

iHELP d.o.o.

Pokopališka ulica 24, Ljubljana 1000, Slovenia

Contact: Andraž Ogorevc (CEO)

☎ +386 40 691 862

✉ andraz@ihelp.si

🌐 www.ihelp-world.com

VALUE PROPOSITION / OFFERING

By using iHELP app, users can quickly send an SOS alarm to close contacts, first responders and all iHELP users in their vicinity of 500 meters.

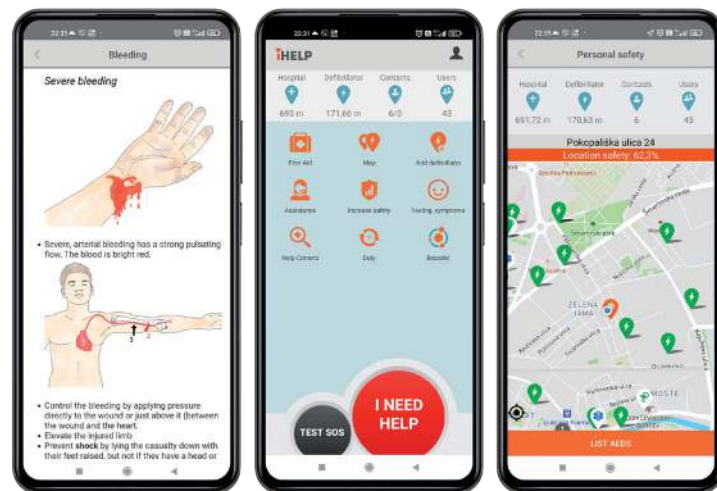
Cities can gain free Safety Point (interactive LCD) screens to save lives, clean air, improve the health and safety of citizens, info point, measure traffic and environment.

SEGMENTS

- Health
- Environment
- Smart City

REFERENCES

- +44.000 iHELP users
- +9.500 added defibrillators
- +30.000 first responders
- Install two Safety Point screens: BTC City in Ljubljana, Slovenia
- Working with +100 companies





CORE BUSINESS

Plinovodi d.o.o. is a company managing the natural gas transmission network in Slovenia.

ABOUT THE COMPANY

As natural gas transmission system operator, we provide transmission capacities for domestic energy market and capacities for transit routes for natural gas to neighbouring countries. We are actively monitoring the developments in the field of renewable gases, such as hydrogen and synthetic methane, and we encourage innovations, related to the company's activity. At this, we are committed to sustainability. You can find more about Plinovodi in our Company Profile: http://www.plinovodi.si/media/5323/plinovodi_corporate-brochure.pdf

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Safe, efficient and reliable management of the transmission system,
- Operation, maintenance and development of the transmission system;
- Functioning of the natural gas balancing market in Slovenia;
- Promoting the use of gas.

Plinovodi d.o.o.

Cesta Ljubljanske brigade 11b,
p.p. 3720, 1001 Ljubljana, Slovenia

Contact: Sarah Jezernik
Konovšek, MSc

☎ +386 1 58 20 651

✉ Sarah.Jezernik@plinovodi.si

🌐 <https://www.linkedin.com/company/plinovodi-d.o.o/>

Jošt Štrukelj, MBA
+386 1 58 20 697

jost.strukelj@plinovodi.si

VALUE PROPOSITION / OFFERING

- We provide transmission capacities for access to the sources of (natural) gas, in order to enable supply of gas to our customers;
- We are highly professional and committed to reliability and safety.

SEGMENTS

Customers:

- Suppliers of (natural) gas,
 - Distribution system operators,
 - Major industrial users and electricity producers,
- Innovations in the field of renewable gases.

REFERENCES

We provide public utility service and are government owned company.





AMZS d.d.

Dunajska cesta 128A, 1000 Ljubljana, Slovenia

Contact: Lucija Sajevec, CEO

☎ +386 01 530 51 00

✉ info@amzs.si lucija.sajevec@amzs.si

🌐 www.amzs.si

CORE BUSINESS

The main activity of the company is the management of services for AMZS members and others.

ABOUT THE COMPANY

AMZS d.d. is a joint-stock company, initially founded with performing services for members of the national automobile and motorcycle association and other drivers in mind. Today a well-established brand AMZS is recognized as the largest performer of roadside assistance in Slovenia. We are carefully creating a mobility ecosystem and are our members' first choice for safe, carefree, and sustainable mobility. As an integrator of mobility solutions in our 29 centers across Slovenia (including the AMZS Safe Driving Centre, Safe Driving School and the Karting and Motorsport Centre), we amaze our users with state-of-the-art mobility solutions. By connecting various stakeholders, we provide comprehensive solutions in the field of mobility. We always put our users first and because of that we enjoy great trust in all generations. Through our care, we inspire and expand the membership community that is the source of our tradition and the inspiration for our future. Being focused on the mobility of the future, we are always seeking for new opportunities and collaborations.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Technical inspections
- Car insurance
- Registration related activities

- Roadside assistance
- Vehicle towing
- Mechanical, tyre and other technical services
- Organizing advanced driving skills and prescribed training courses for drivers
- Leasing out commercial properties, and the sale of products related to motorized vehicles

VALUE PROPOSITION / OFFERING

Working at AMZS is a mission. We remain true to our guidelines, we act in accordance with the letter of the law and, above all, we really care about the safe mobility of every user of AMZS services. "Help" is written in our DNA. Roadside assistance in general and in terms of contribution to traffic safety, we have rounded off into a movement that reminds us of what we are already doing good for society and the environment, while encouraging us that every employee (more than 440) can contribute much more with their behavior.

SEGMENTS

- Safe mobility
- Roadside assistance
- E-mobility

REFERENCES

- One of the best employers among large companies (finalist of Zlata nit for last few years)
- Best roadside assistance mechanics in Europe (FIA Road Petrok Trening for Excellence 2021)





CORE BUSINESS

Software development

ABOUT THE COMPANY

QLECTOR is a start-up company with a young team of experts, created as a joint venture of a spin-out from the Jozef Stefan Institute and the Kolektor Group. Our main product is the state-of-the-art software solution QLECTOR LEAP.

MAIN ACTIVITIES / PRODUCTS / SERVICES

QLECTOR LEAP addresses challenges that manufacturing companies cannot solve with existing approaches. QLECTOR LEAP applies artificial intelligence methods to historical data collected by existing IT systems, such as ERP and MES to automatically construct a digital twin of the shop-floor. During operation, digital twin is used to analyse real-time shop-floor data, to enable the following functionalities: (1) preparation of realistic production plans, (2) monitoring and predicting plan execution, and (3) predicting downtimes and notification of employees.

QLECTOR LEAP simulates and predicts optimal sequences of production schedules in order to be prepared on potential organizational downtimes in advance. It plans and monitors the production based on realistic throughput times, optimization of inventory turnover, scheduling and adjusting

QLECTOR d.o.o.

Rovšnikova ulica 7, 1210 Ljubljana Šentvid, Slovenia

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🌐 <https://qlector.com>

production, optimally scheduling workers based on their limitations and competences. QLECTOR LEAP joins the world of planners and team coordinators in one common digital system and transparently visualizes production plan and stock movement accordingly, which is very useful for logisticians and procurement department.

VALUE PROPOSITION / OFFERING

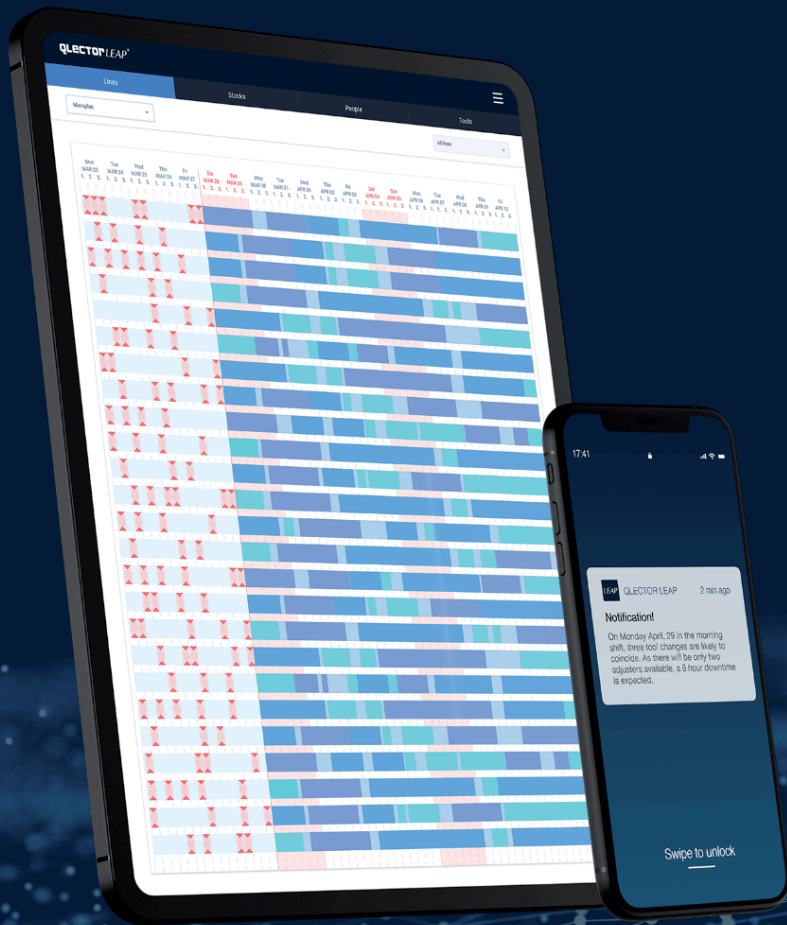
Implementing QLECTOR LEAP saves time for planners and team coordinators by 1 day/week, predicts organizational downtimes for the period of production schedule and reduces them up to 25%, which results with increase of production OEE up to 8%. It also shortens production times on assembly lines by 10%.

SEGMENTS

Our solution fits all industrial areas from repetitive and discrete manufacturing to continuous and batch process industries. We are actively partnering with solution providers in order to establish local presence on foreign markets.

REFERENCES

Trusted by companies from Automotive industry, Home appliances, Railway and Process industry. We are SAP Silver partner, Oracle partner and partnered with T.mobile. We are compliant with ISO 27001 certificate.





CORE BUSINESS

Cybersecurity

ABOUT THE COMPANY

VITALIT's mission is to encourage organizations and individuals to follow best practices in information technology. We want Slovenia to become a starting point for best technological practices, with an emphasis on cyber security.

Our methodology is to pragmatically follow the basic guidelines and maintain a simple process of systems evolution. As a basis, we take into account good computing practices and international impartial standards, thus ensuring that system configurations and settings are at the level of high-tech cybersecurity.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Review and evaluation of ICT systems,
- Cyber security - ethical intrusion - physically and logically,
- Maintenance of ICT system,
- Computer desktop as a service,
- Establishment and maintenance of a private cloud,
- Development of software solutions,
- Optimization and consulting in the renovation of business IT processes

VitalIT Solutions

Slovenia

Contact: German Vitali

☎ +386 40 810 803

✉ info@vitalit.si

🌐 <https://vitalit.si/>

VALUE PROPOSITION / OFFERING

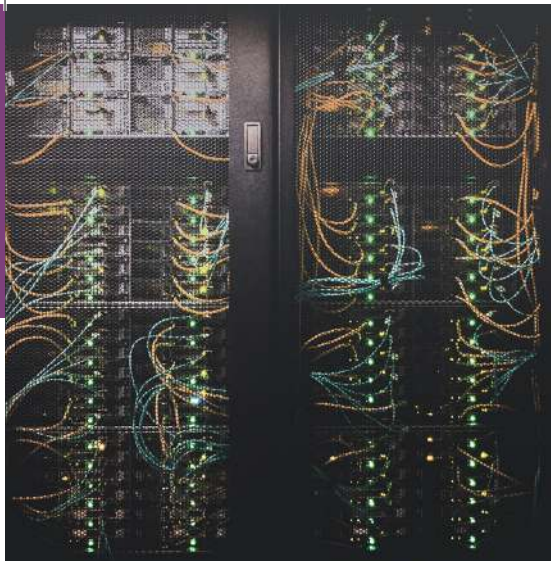
We help organisations prepare reports and recommendations and provide knowledge that can be used as a starting point to achieve goals to improve processes, systems, and cyber security in your IT environment. We act as the right hand of management and speak the same language, discovering, assessing, and suggesting what is best for the organisation in ICT.

SEGMENTS

- Cybersecurity,
- IT Consultancy,
- Sistem integrations.

REFERENCES

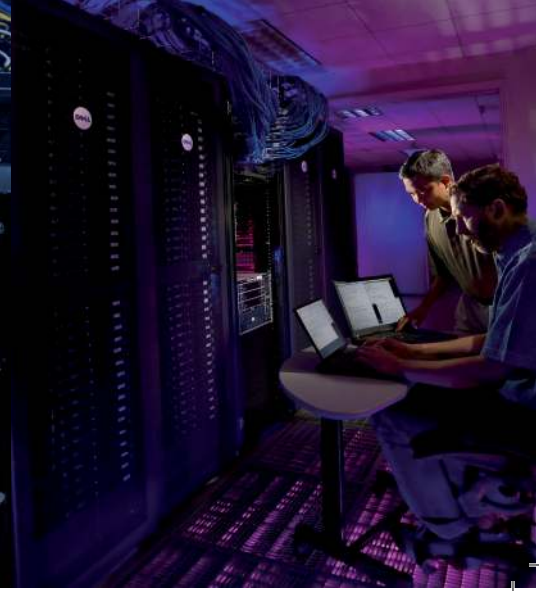
- EUPS 10.000+ users worldwide
- University of Maribor
- Kaliopa d.o.o.
- HGI d.o.o.
- INOVIS d.o.o



```
data['sort_order'],
'error']

...

data['sort_order'];
...
NGC, $quotes);
...
ing_methods'] = $quotes;
...
ss'] = $address;
...
ge->get(
...
);
...
a']['shipping_method']] && !
a']['shipping_method']] &&
a']['shipping_method']]['code']
...
sion->data['lpa']['
...
get('error_shipping_methods');
```





EpiCoro, programiranje aplikacij, d.o.o

Bežigrajska cesta 4a, 3000 Celje, Slovenia

☎ 070 600 003

✉ info@epicoro.com

🌐 <https://epicorostudio.com/>

CORE BUSINESS

Digitalisation of companies

ABOUT THE COMPANY

Our young company, with its beginnings in 2014, is engaged in the digitalisation of companies and production of mobile games. After the globally successful mobile game 100 Balls, the company has developed into the B2B sector, where we use innovative solutions to help achieve the goals of our clients, as well as develop our own digital products. The company's vision is to use technologies such as AR, MR, XR, VR (metaverse) and WEB 3.0.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- development of online and mobile applications
- fiscal registers for online stores (DPR plug-in)
- mobile games
- high-tech app development (AR, VR, and MR)
- websites & online stores
- production of 3D models
- portal development
- portals for the use of logistics services
- Magic Floor (interactive floor)
- production of prototypes
- 360° interactive VR walking tour

VALUE PROPOSITION / OFFERING

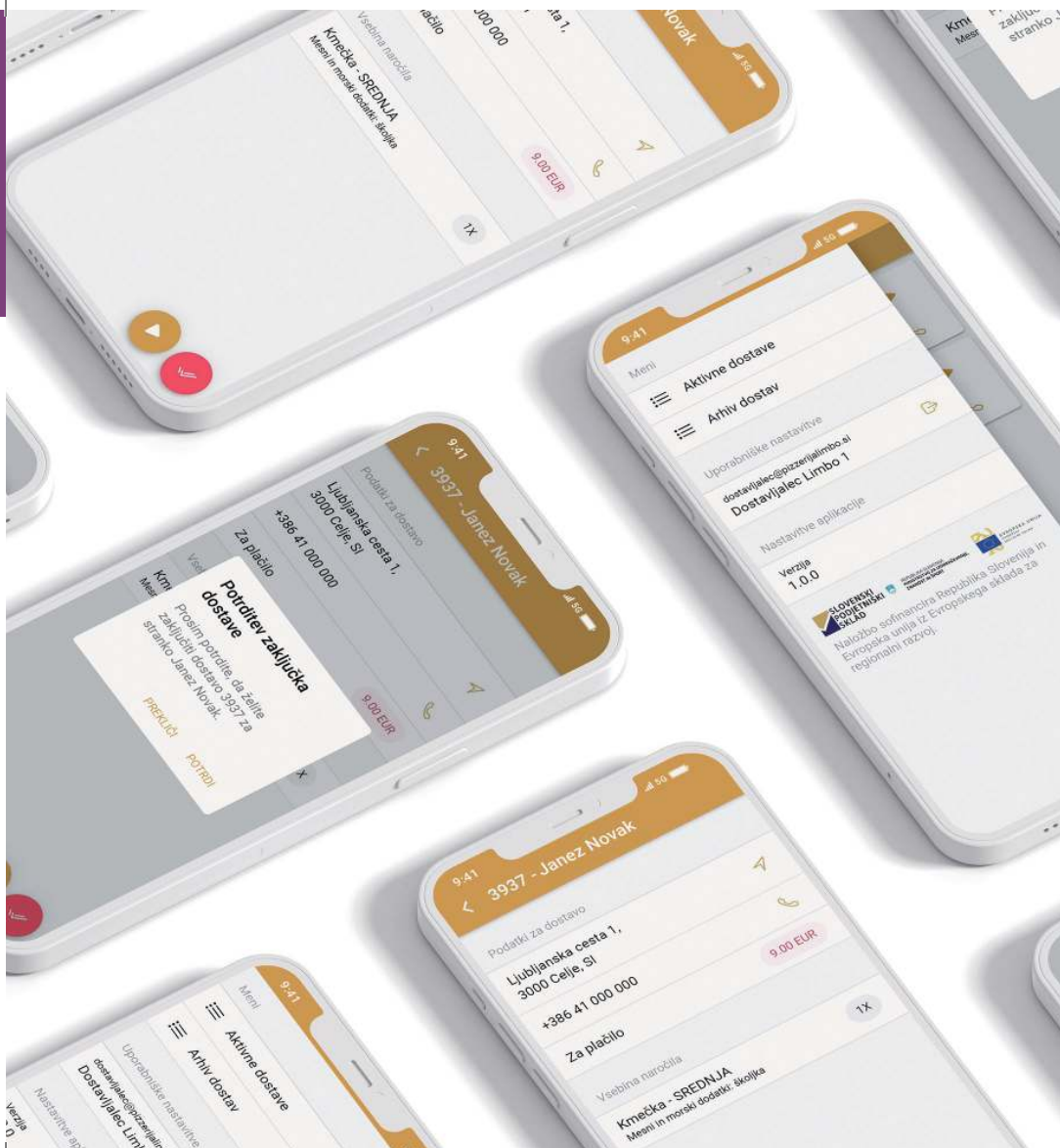
- our innovation and striving for new trends enables us to find a suitable solution for your problem
- diverse background and experiences from different fields make our team unique
- we are quick to adapt and know how to listen to all wishes
- our work doesn't end with the order, because we advise our clients and offer our view of a particular situation

SEGMENTS

- Games
- web solutions
- digital products

REFERENCES

- Zobozdravstvo Diamant d.o.o.
- Fabijan d.o.o.
- Picerija Limbo, gostinstvo, d.o.o.
- Celjski sejem d.d.
- Voodoo SAS





CORE BUSINESS

We deal with comprehensive solutions in the field of informatics. Our offer includes everything necessary for the construction of complete information systems.

ABOUT THE COMPANY

Our main solution is ERP for SMEs. With our cloud solution, we have designed such a product that is tailor-made for any company. Our cloud solutions provide work from home and economical use of energy for their operation.

We are intensively developing technologies and products (e.g. Work'nSkill – freelancing portal with skills written on the blockchain) that are suitable for the global market for areas of precarious work and process support that support better communication between people in society.

MAIN ACTIVITIES / PRODUCTS / SERVICES

Business Software Development, IT Consulting, Advanced solutions, Cloud technology, Quality Assurance, Mobile development.

PRO-BIT, Software company L.L.C.

Stari trg 15, 3210 Slovenske Konjice, Slovenija

Contact: Vlado Gobec, direktor

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✉ prodaja@pro-bit.si vlado.gobec@pro-bit.si

🌐 <https://pro-bit.si/>

VALUE PROPOSITION / OFFERING

Our competitive advantage is in the comprehensive offer for medium and small companies. We are offering solutions that grow with you.

- Company with over 30 years of experience
- 50+ experts
- 1000+ number of customers
- 30+ modular solutions
- 10+ Certificates and Awards
- ISO 9001 & 27001

SEGMENTS

- IT
- Blockchain
- Software Development

REFERENCES

- SIQ
- Baumüller
- Univerza v Ljubljani – fakulteta za družbene vede
- Vzajemna
- Zavod Republike Slovenije za zaposlovanje.



pro-bit
rešitve, ki rastejo z vami

Razvoj poslovne
programske opreme





CORE BUSINESS

ADIN is an innovative company specialized in research, development, marketing and distribution of new digital media. We provide everything for your digital interactive space. We consult, engineer, integrate and create our own hardware and software.

ABOUT THE COMPANY

ADIN Digital has more than 10 years of experience in the digital signage industry. We are specialized in the research and development of custom solutions that bring your content to digital screens. Our team provides all services needed for successful digital signage implementation starting from consulting, venue design, custom hardware and our software platform. Our solutions can integrate with various external platforms like I/O devices, IoT, cloud services, security platforms and more.

MAIN ACTIVITIES / PRODUCTS / SERVICES

- Digital Signage Software platform ADIN DS
- Hardware solutions for digital signage and integrated systems
- Venue design and construction. Complete renovation and digitalization of spaces. Consulting.

Adin d.o.o.

Zavrh nad Dobrno 9, 3204 Dobrna

Contact: Jure Doler, CEO

☎ +386 41 895 323

✉ jure.doler@adin.si

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VALUE PROPOSITION / OFFERING

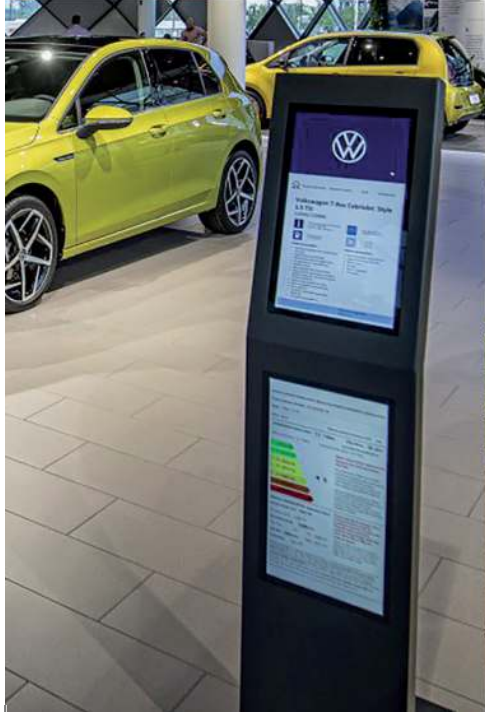
A team of professionals that follows digital trends and includes them in the development of its own digital signage products. We provide services supported by an advanced software platform created with in-depth research support. We are able to come up with ideas, create plans and completely renovate or set up the premises and supplement them with digital media.

SEGMENTS

- Digital signage solutions (SW/HW).
- System integrations.
- Venue design and construction.

REFERENCES

- Unior d.d.
- Novem Car Interior design, d.o.o.
- United Group
- TSmedia, d.o.o.
- Bulgarian Telecommunications Company EAD,
- BigBang, d.o.o.
- Coolomat Sp.z.o.o.









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Slovenian
Business
Club



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