



I FEEL  
SLOVENIA

OFFICIAL PARTICIPANT - SLOVENIA

# Slovenia

Green and smart experience

**TRAVEL, CONNECTIVITY  
AND MOBILITY**

26.12.2021 – 15.01.2022





Baltic-Adriatic  
TEN-T Corridor

Mediterranean  
TEN-T Corridor

- **CAPITAL:**  
LJUBLJANA
- **SURFACE AREA:**  
20,273 km<sup>2</sup>
- **POPULATION:**  
2.07 MILLION
- **CURRENCY:**  
EURO
- **INTERNATIONAL  
CALLING CODE:**  
+386
- **TIME ZONE:**  
GMT/UTC +1
- **MEMBER OF THE OECD  
SINCE 2010**

# FACTS ABOUT SLOVENIA

One of the fastest growing CEE countries

- **Estimated GDP growth for 2021:**  
4.7% (European Commission, Winter 2021 Economic Forecast)
- **Estimated GDP growth for 2022:**  
5.2% (European Commission, Winter 2021 Economic Forecast)
- **Export of goods in 2020:**  
EUR 32.892 billion
- **TOP Export partners in 2020:**  
Germany, Italy, Croatia, Austria, Switzerland, France, Poland
- **Import of goods in 2020:**  
EUR 32.023 billion
- **TOP Import partners in 2020:**  
Germany, Switzerland, Italy, Austria, Croatia, China, Hungary
- **22<sup>nd</sup> most developed country**  
(Human Development Index 2019, UN)
- **11<sup>th</sup> safest country**  
(Global Peace Index 2020)
- **14<sup>th</sup> in the quality of life**  
(Number Quality of Life Index 2021)
- **9<sup>th</sup> least polluted country in the world**  
(Number Quality of Life Index 2021)
- **Strong public healthcare system**  
(Life expectancy at birth: 81 years, Human Development Index 2019, UN)



## MEET SLOVENIAN INNOVATIVE SOLUTIONS IN GREEN TRAVEL, E-MOBILITY AND DIGITAL CONNECTIVITY

Distinguished reader,

**Expo 2020 Dubai in UAE** is a celebration of knowledge and cooperation, that is why it offers Slovenia an excellent opportunity to prove once again where it belongs: among the most progressive, innovative, and responsible countries in the world!

**Slovenian economy** is focused on sustainability, green technologies, corporate social responsibility, committed to reducing the carbon footprint and caring for the natural and social environment.

**High quality of life**, dynamic and diverse economy, fast-growing companies, and sustainable growth – these are just a few reasons why choosing Slovenia could be the best decision you have ever made if you are looking for a place to invest, reliable business partners, or just a place to set up your business. We at SPIRIT Slovenia work as a single point of contact for international businesses and we are here to help you to make this happen!



**Slovenia is not big**, neither by its size nor by its population, but we are big by our economic achievements. Innovation has always been at the centre of Slovenia's economic life for it is a critical component of its ability to remain competitive. Many Slovenian companies are so called hidden champions - world leaders in certain specific areas and niche technologies.

**At Slovenian pavilion** we will address global challenges and search for answers on how our physical world is increasingly shaped by digital technologies. Therefore, we kindly invite you to our national pavilion to meet Slovenian companies and their innovative solutions in the field of e-mobility, green tourism and digital connectivity and how they will shape our common future.

**Networking or simply exchanging views** with our companies will be an experience worth your time.  
Welcome!

**Tomaž Kostanjevec**, PhD, Director  
SPIRIT Slovenia Business Development Agency

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### CORE BUSINESS

With Industry 4.0 technologies we are advancing sustainable growth by turning big ideas into Hi-Tech innovations.

### ABOUT THE COMPANY

Arctur has been pioneering by merging research, science, art and business. The interdisciplinary spirit is the cradle of innovation in which concepts, solutions and products come to life under the motto: where creativity meets experience! The 30 year long tradition results in many internationally awarded, game-changing products using AI, Big Data, AR, 3D digitisation, etc. Always responsible: to our team, partners, local community and environment.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Tourism Impact Model (TIM) – a comprehensive tool using real data to create an objective picture of the impact of tourism in a certain micro-location.
- Heritage+ - Digital interpretation of cultural heritage.
- SMART Camper Stop – transforming Caravan Stops into a smart, self-sustainable tourist products

### VALUE PROPOSITION / OFFERING

- Advanced analyses of different societal aspects enabling data-driven strategic planning aligned with the UN Sustainable Development Goals.
- High quality 3D digital capture of immovable cultural

### Arctur d.o.o.

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🌐 www.arctur.si

heritage and its transformation in new tourism experiences.

- A set of innovative technological solutions for the benefits of travellers and local communities.

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Tourism ecosystem (Destination Management Organisations -DMOs, tourism strategy consultants, national and local authorities and tourist boards, etc.)
- Technological partners from HPC, AI, Big Data, 3D digitisation, AR and VR
- Innovation and R&D

### REFERENCES

- TIM won The best innovation in the field of artificial intelligence and data analytics at Tourism Innovation Summit 2020, Spain
- Heritage+ creations as finalist for 'Destination of Sustainable Cultural Tourism' Awards 2021 by European Cultural Tourism Network
- A wide range of European funded R&D projects embracing technologies from Industry 4.0 with most reputable partners in different sectors
- Main private-owned supplier of HPC (High Performance Computing) services and solutions in Central and Eastern Europe with 30 years of experience in innovating for the better.



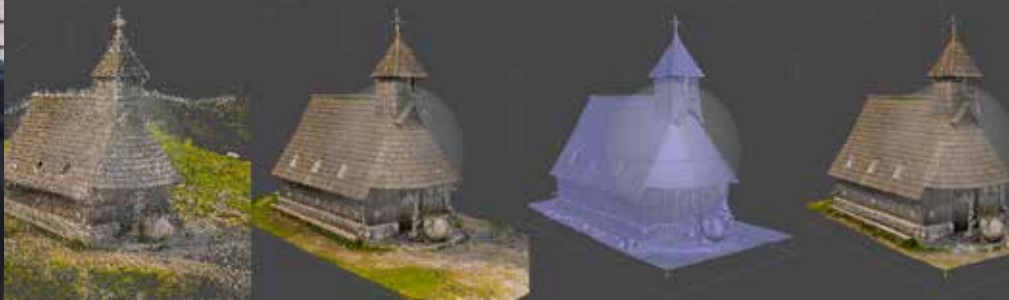
SMART

SmartCamperStop™



Are your decisions based on the right data?

quick and competent response in all situations





## CORE BUSINESS

- Intelligent traffic systems (Collision Preventing Systems - COPS).

## ABOUT THE COMPANY

COPS systems d.o.o. has 10+ years of experience in the field of intelligent traffic systems. With real-time collision detection and warning, COPS systems can actively contribute to reducing road accidents and increasing safety on roads, level crossings, garages, and factories. We are the first in the world to implement the vision of real-time warning in this way without major interventions in the existing infrastructure.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- COPS@road: Intelligent Alert System for Dangerous and Low-Visibility Road Sections
- COPS@rail: Active Traffic Signalization for Passively Protected Railway Crossings
- COPS@factory: Security Signaling System on Industrial Transport Routes
- COPS@garage: Active Traffic Signalization for Low-Visibility Parking Houses
- R&D of electronics

## VALUE PROPOSITION / OFFERING

Our mission is to reduce traffic accidents with minimal intervention in infrastructure and to increase road safety,

## COPS systems d.o.o.

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as well as safety at industrial transport routes and parking houses. We offer intelligent traffic systems that are in line with industry 4.0 and are powered by solar energy, therefore they are compelling and useful for smart cities concepts.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Traffic and road safety (cooperation with governments, municipalities, districts, etc.),
- Industry 4.0 (cooperation with radar systems developers and producers) & Safety at industrial transport routes (cooperation with industrial enterprises, business parks, and technology centers),
- Smart cities (traffic statistics – gathering, analyzing, data management).

## REFERENCES

- Cooperation with CONTINENTAL in pioneering technologies for intelligent traffic systems,
- Cooperation with LEK (NOVARTIS Group) in enabling safety at industrial transport routes at their factories,
- Cooperation with TRIGLAV Insurance Company, one of the largest insurance companies in South-East Europe in implementing COPS systems (national wide campaigns on road safety),
- Cooperation with RUSSIAN RAILWAYS,
- Cooperation with governments, municipalities, and districts.







## CORE BUSINESS

- Consulting, planning, installation and maintenance of comprehensive system and information solutions.

## ABOUT THE COMPANY

The beginnings of LANCom date back to 1989, when they started setting up smaller networks with a vision of a system house. Today they are a provider of comprehensive system and information solutions and developers of their own software for the Slovenian and foreign markets. They supplement the offer of IT solutions and services with their own examination center. Their guideline is to understand the needs of users and to hire the best staff.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- System integration
- Business informatics
- Security solutions
- Transport solutions
- Custom development
- Service
- IT test center

## LANCom d.o.o.

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Contact person:

Miha Jurgec, CEO / Aljoša Teropšič, Director of International Business

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## VALUE PROPOSITION / OFFERING

More than 30 years of experience in the field of comprehensive system and information solutions is the reason why the largest companies in Slovenia and abroad trust us. We want to transfer the latest technology and services in the global computer industry to our users and together with our knowledge and experience, help users to succeed in the market.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Software and hardware sales,
- Custom information solutions,
- Service.

## REFERENCES

- Slovenske železnice,
- Željeznice Republike Srpske,
- Makedonski Železniciy,
- Tanzanian Railway corporation,
- Russian Railways.







### CORE BUSINESS

- Bus and coach transportation all over Europe with luxurious ecological vehicles of different world-renowned brands and sizes ( from 8 to 88 seat coaches, minibuses and vans).
- Bus rental, minibus rental, vans rental with professional drivers.

### ABOUT THE COMPANY

Under the auspices of the Faniani Coaches brand, the FANIANI GROUP has been organizing and carrying out various types of bus and coach transport in Europe for more than 10 years. Faniani Coaches organize bus transport of passengers with different sized, modern and safe coaches of the most prestigious world brands: Setra, Mercedes Benz and MAN. In our vast and own fleet you will find over 150 modern buses located in 6 depots across Europe: Paris, London, Rome, Frankfurt, Prague and Ljubljana, which allows us great diversification and an excellent network for organizing even the most demanding transports. Our unique network offers us the opportunity to react quickly to your demand and offer you a competitive price.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

We provide different types of bus transport:

- coach tourism tour transportation
- airport & hotel transfers

### Faniani Group Ltd.

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- church & pilgrimage transportation
- corporate & meetings transportation
- music & concerts & events transportation
- school & college & university transportation
- sporting events transportation
- weddings & bachelor(ette) transportation
- government & military transportation

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Tour operators, travel agents, business events organizers, sport event organizers, public sector governmental and military bodies, cultural events organizers, church and pilgrimage events organizers, wedding and party organizers and school/college/university trips organizers.

### REFERENCES

- UEFA European Championships – Euro 2012, Ukraine,
- Annual D Day Celebrations, Normandy; Military Forces of different nations,
- Fashion industry events in Paris and Milan,
- International sports team transportation partner in Europe,
- World renown tour operators partner in Europe,
- 2022 and 2023 European religious events partner for transportation.





## CORE BUSINESS

Development and production of charging stations with comprehensive management and billing system and development of battery electric vehicles.

## ABOUT THE COMPANY

IMPLERA's charging units, ELEVAT system, and MASTERCHARGE application have already achieved standards that have not even been implemented in regulation, making our company ready to face the challenges of an open competitive market at home and abroad.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Software development
- Development of mobile billing systems
- Development and production of battery electric vehicles
- Development of charging stations for electric vehicles
- Production, maintenance and management of charging stations
- Development and production of bicycle and other moving equipment rental solutions
- Development of innovative solutions for user needs

## VALUE PROPOSITION / OFFERING

- Elevat offers the most advanced charging station management software and companion mobile app,
- An electric vehicle Whelly is intended for people with movement disabilities and the general population too. A

## Implera d.o.o.

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vehicle is specially adapted, in connection with Implera charging stations, for the trading of electrical energy and offers stability management of the electrical grid.

- In house development and production of both software and hardware results in most comprehensive solution available to users,
- With 24/7 support Elevat services are very reliable,
- Continuous upgrades of hardware and software guarantees seamless and user-friendly experience,
- Flexibility and adaptivness of the system enables design of a solutions specially suited to specifics of each individual customer.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Electric mobility,
- Charging stations for electric vehicles,
- Systems for system energy services to ensure network stability.

## REFERENCES

- ARRIVA Koper, Slovenia- DC charging station for buses with a power of 200 kW,
- Senmed d.o.o., Slovenia - DC charger power up to 125 kW,
- CET Energy Sarajevo, Bosnia and Herzegovina - DC up to 180 kW,
- Iskratel Kranj, Slovenia - DC charging power 90 kW,
- Mipcro Ivanec, Croatia - DC charger up to 125 kW.





## Roto d.o.o.

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## CORE BUSINESS

- Roto d.o.o. is a global roto-moulding specialist with more than 70 year of experience. Roto offers a complete In-House solution, from your idea to serial production.

## ABOUT THE COMPANY

ROTO is a global producer of high-quality roto-moulded products from polyethylene, polypropylene, polyamide, XPE and ABS with production factories in four European countries. Company's mission is to provide and offer high-quality, multifunctional and environmentally friendly products that are distinguished by modern design and greater added value.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

Many years of experience in nautical industry and production of custom made roto-moulded products have made Roto a reliable and professional partner. After gaining a lot of experience in production of roto-moulded kayaks, canoes and sailing boats in 3-layer technology, we started to produce ROTO 450s – one of a kind motorboat on the market.

## VALUE PROPOSITION / OFFERING

ROTO 450s is a unique motorboat on the market. It is roto-moulded in one part and made with 3-layer sandwich technology. This ensures the exceptional rigidity of the hull and high impact resistance versus its low weight and high capacity load. The material itself ensures an amazing buoyancy, UV stability and low maintenance costs.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Motorboats,
- Pontoons,
- Kayaks and Canoes.

## REFERENCES

Brunswick Corporation, Laser Performance, KTM, Azimut Yachts, Knaus Tabbert.







## SAJKO TURIZEM, d.o.o.

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<https://www.linkedin.com/company/sajko-turizem>

### CORE BUSINESS

- Slovenian outbound and incoming tour operator and travel agency.

### ABOUT THE COMPANY

We are one of the leading Slovenian outbound and incoming tour operators, founded in 1993. We offer a full range of tourist services with extensive experience in organizing tours and holiday packages for groups and individuals within Slovenia, Europe and worldwide. As a small company, we are very adaptable and responsive to our customers' needs. We are keen to extend our presence on the global tourist market and form new partnerships.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Design and implementation of tailor-made tours and excursions for individuals and groups in Slovenia and beyond,
- Booking of holiday packages on the Adriatic coast and in Slovenian spas,
- Transfer to and from nearby airports,
- Organization of active vacation, boutique and eco-holidays,
- Conference tourism and business meeting organization.

### VALUE PROPOSITION / OFFERING

- High-quality service built on 28 years of experience,
- Professional and reliable staff,
- Tailor-made programs for groups of all sizes,
- Reliable partner with personal approach,
- Adaptable service and responsive staff,
- 24/7 assistance,
- Professional licensed multilingual guides.

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Tours and excursions in Europe and Slovenia,
- Holiday packages (seaside and spa tourism),
- Boutique 5-star experience.

### REFERENCES

- Over 200 organized tours and excursions per year (6.000+ passengers),
- 2500+ holiday bookings sold per year,
- more than 250 partners (airline companies, hotel chains, individual hotels, bus companies, domestic and foreign tour operators, cruise companies and other)
  - selected foreign partners: ADT (Asia Discovery Tours), Wirz Travel, Service Reisen, Emirates, Lufthansa, Flydubai, MSC Cruises ...







## CORE BUSINESS

- Wholesale and rental of own real estates.

## ABOUT THE COMPANY

The MR Ltd. Company was established in 1992 as a supplier and authorized representative of the leading electrical power equipment manufacturers. In 2008, we expanded our professional activities and started to renovate our property in the Pohorje Mountains. Herewith, our company contributes to the sustainable development of green tourism in the north-eastern part of Slovenia, preserving and promoting the natural beauties of Pohorje and its surroundings.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

What we can offer is a unique experience of living within unspoiled nature. Our house has five apartments and can accommodate up to 14 people. We also offer tours with electric bicycles or snowmobiles and organize interesting visits to wine cellars in the surroundings.

## MR Ltd., Branch Appartments Storzek

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🌐 [www.storzek.com](http://www.storzek.com), [www.mr-ei.si](http://www.mr-ei.si)

## VALUE PROPOSITION / OFFERING

Authentic nature guarantees a perfect holiday. You can rest and sunbathe on the terrace surrounded by conifers and deciduous trees of Pohorje.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

We are searching for cooperation with tourism representatives and all those who plan accommodation for groups, families, and businessmen.

## REFERENCES

Business gatherings, family holidays.







## SLOVENIA AS THE GREENEST CROSSING TO EUROPE

**Slovenia's transportation and logistics** is one of the key development priorities of the Slovene economy. Its geographical position in Central Europe with a direct access to the Mediterranean sea through the port of Koper is the ideal point of entry for the supply chains for the Central and Eastern European markets. Port of Koper represents the shortest link from the Far East via Suez to Europe with a distance of 2,000 nautical miles shorter waterways compared to other North-European ports and around 5 -7 days shorter transit time. This advantage means optimization of the whole supply chain, making it more efficient and lean, with substantial cost and time savings for the customer. With the ongoing investments Slovenia is improving airport and railway infrastructure, which confirms the dedication of all stakeholders to offer potential clients the best conditions to develop their business in the region. The goal of 2022 Slovenian logistic delegation to EXPO 2020 Dubai is to convince the potential clients that they can receive excellent service and top logistics and supply chain solutions.

**Most of the important economic partners** are in the hinterland markets, which is the greatest potential for our clients to use access through Slovenia to the markets with 300 million consumers. With an offer of high-quality logistics services, we

present the shortest, smartest most reliable route to the heart of Europe. All this contributes that Slovenia became a logistics platform for goods flows directed to Central, South Eastern Europe and Balkan markets.

**During the visit of Slovenian transport and logistic delegation to EXPO 2020 Dubai**, we would like to present all the potential that transport and logistics companies can offer, so we invite potential clients to attend our business forum: **Slovenia as the greenest crossing to Europe** on 11. January 2022 at the Slovenian Pavilion, and take this opportunity to meet with companies members of the delegation who will introduce you concrete logistics solutions and their logistics services.

**Robert Sever**

Director of Transport Association - CCIS

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# 3 PROJEKT d.o.o.

## Management

### CORE BUSINESS

- Production and logistics optimisation & productivity improvement.

### ABOUT THE COMPANY

3 Projekt offers its services in the field of improving productivity in production and logistics based on the concept of Lean and World Class Manufacturing, transition to Industry 4.0 (5.0), improvement of specific business functions, development of digital strategies, and management of a comprehensive digital transformation.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Lean production & lean logistics
- World Class Manufacturing
- Productivity improvement
- Digitalisation strategy
- Digital transformation
- Management development
- Network Design

### VALUE PROPOSITION / OFFERING

- 5Δ is company owned, protected and proofed methodology for productivity improvement,
- We deliver result we promise,

### 3 PROJEKT, management d.o.o.

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🌐 www.3projekt.si

- Project approach & project paid by confirmed milestones,
- One stop shop for business (functions) optimisation & digital transformation,
- Deep insight in production and supply chain digital solutions (ERP, WMS, TMS, MES, etc.).

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Manufacturing companies,
- Logistics & transportation companies,
- Big systems in need of total production and logistics network improvement.

### REFERENCES

- Adria Mobil (World Class Manufacturing & productivity improvement, 5Δ),
- ELAN (World Class Manufacturing & productivity improvement, 5Δ),
- Podgorje Šentjernej (Lean production, Flexible production, Odličnost vodenja, 5Δ),
- Iskraemeco (Production Lay Out optimisation, productivity improvement, 5Δ),
- SIGR transport (Total digital transformation).









## CORE BUSINESS

- Maritime agency.

## ABOUT THE COMPANY

TPG AGENCY represents a number of worldwide shipping companies operating in the Ports of Koper, Rijeka and Bar - through their own offices. Our dedicated and professional team is available 24/7, enabling the **fast and effective service for all types of cargo and vessels**.

By keeping up to date with local regulations and forging strong business relationships with local institutions, we finalise all the necessary formalities.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Promoting and marketing ship capacity,
- Handling of all types of cargo on a vessel's arrival and departure, chartering services,...
- Organising special cargo transportation,
- Supervising a transport company's equipment,
- Assisting with providing services related to vessel refuelling, lubrication,...
- Mechanical assistance
- Changing of the crew

## T.P.G. AGENT d.o.o.

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Contact person: Miran Jerman,  
Head of the Maritime Agency

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## VALUE PROPOSITION / OFFERING

With many years of experiences as a maritime agency, we are perfectly placed to offer a reliable service tailored to our client's needs.

## REFERENCES

- OOCL (container service to/fm Far East),
- GRIMALDI LINES (Ro-Ro),
- Different KOREAN CARRIERS (PANOCLEAN, SK SHIPPING, HMM, WOYANG,...),
- VOESTALPINE LINZ (iron ore, coal),
- INFLOT World Wide (cruisers).



TPG  
AGENCY

CONSIDER IT DONE.



**Tovorni promet**

**SŽ-Tovorni promet, d. o. o.**

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## CORE BUSINESS

- Comprehensive Europe-wide transport and logistics services in railway transport.

## ABOUT THE COMPANY

We provide a comprehensive logistics service to our customers, who are always in the first place for us, both in conventional transports and in combined transports. We offer fast, reliable and quality door-to-door transport, competitive prices throughout the transport route, transport planning and advice on safety and loading of goods. We can adapt our services to the requirements of users at any time.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Reliable and flexible transport in conventional and combined rail transport
- Competitive comprehensive logistics services with door-to-door delivery
- Modern comprehensive products, designed according to customer needs
- Transport of dangerous goods
- Transport of extraordinary consignments
- Storage of goods

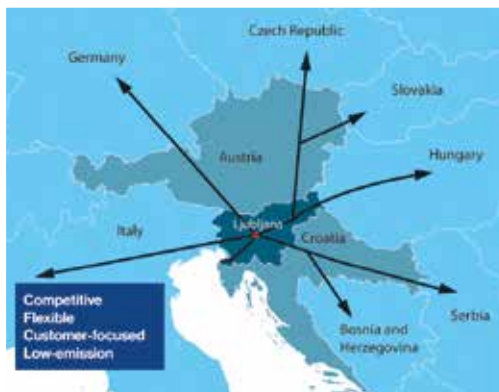
## VALUE PROPOSITION / OFFERING

- An integral provider of comprehensive transport and logistics services in Slovenia and abroad,
- Transports with own traction in Slovenia, Austria and Croatia,
- A wide network of long-standing partner carriers across Europe,
- Sales offices in key markets in the region,
- Flexible competitive products for key customers, product groups and markets.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Containers,
- Agricultural products,
- Ore,
- Vehicles,
- Oil and derivatives,
- Coal,
- Paper and cellulose,
- Sand and gravel.







## CORE BUSINESS

- Data services are SoftNET's core business since the beginning and rely on our own IP network. Its features and flexibility allow us the setting up of a full suite of secure, reliable Data services that can be tailored to meet the differing requirements of each customers.

## ABOUT THE COMPANY

SoftNET provides high-quality voice, data and internet services that help you manage costs, simplify IT operations and make more effort in businesses connectivity.

We operate in Europe, Middle East, Africa and Asia with our offices in 11 countries.

With our state-of-the-art international network, we can provide low latency connectivity and other complex Telco services to corporate and institutional clients around the globe.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

We satisfy local and global needs with our fiber-optic network. Our clients benefit from an outstanding voice and data solutions:

- IP connectivity, Internet – ISP, dedicated links, VPN, MPLS
- IP-PBX integrated solutions, IP-Centrex, SIP Trunk

We deliver the right solution for each client's unique needs. Experience and references in the field of telecommunication.

## Softnet d.o.o.

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## VALUE PROPOSITION / OFFERING

Customers can't afford to waste precious resources on management of multiple services. By converging all communications into one network and provider, you optimize them and ensure readiness for the future. One single contact for all technical and sales issues results in faster deployment, fewer problems in operations and lower overall cost. With direct connections to Tier-1 networks and open peering policy, SoftNET can be an excellent choice for fast and reliable Internet connectivity. SLA agreement is a standard term. Also we can offer direct access to our highly trained technical support team 24/7/365.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Data solutions,
- Voice solutions,
- Cloud solutions.

## REFERENCES

Medium and large regional and global enterprise companies.

Europe



Globally connecting

# SoftNET

Make a difference  
**TO YOUR BUSINESS**

with SoftNET Voice & Data Services

**Complete Communication Service**

Built on the foundation of our state-of-the-art International IP network.





## Schenker d.d.

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🌐 [www.dbschenker.com/si-en](http://www.dbschenker.com/si-en)

### CORE BUSINESS

- Pushing the limits of the logistics and supply chain management solutions with innovative solutions of the future.

### ABOUT THE COMPANY

DB Schenker is one of the leading logistics providers worldwide offering all kinds of transports and logistics services. Specialized in developing customized solutions, we're committed to providing innovative and sustainable supply chain solutions that challenge the status quo. Dedicated to quality and high standards we are taking our customers further.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Warehousing and complete supply chain management
- Land / Ocean / Air transport
- Fairs and Exhibitions

### VALUE PROPOSITION / OFFERING

- Advance analysis of your logistics processes and customized solutions design based on your needs,
- Quality provider and pharma specialist - DB Schenker Slovenia operates in compliance with the highest industry standards (GDP licence).

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Pharmaceutical,
- Automotive,
- Electronics.

### REFERENCES

- SIJ GROUP,
- LEK FARMACEVTSKA DRUŽBA,
- LTH CASTINGS,
- PLASTIKA SKAŽA,
- POLYCOM ŠKOFJA LOKA.







### CORE BUSINESS

- PRIGO is one of the leading Slovenian providers of road logistics and related customer services, operating within the Central European region, Switzerland, the UK and the Balkans.

### ABOUT THE COMPANY

The company started road transport operations in the early 1970s, and has been developing maintenance and sales activities ever since the 1990s.

Today, the company boasts number 1 Commercial Vehicles Servicing and Repair Centre in the region representing renown brands including Mercedes-Benz, MAN, Thermo King and Michelin, its own logistics centre and is the first Slovenian carrier to be certified to Good Distribution Practice of medicinal products for human use.

As of 2007, PRIGO is certified to ISO 9001 and ISO 14001 standards.

### PRIGO, d.o.o., Brezovica

Podpeška cesta 10, 1351 Brezovica pri Ljubljani, Slovenia

Contact person: Mr. Igor Pristavec, Managing Director

✉ [igor.pristavec@prigo.si](mailto:igor.pristavec@prigo.si)

✉ [info@prigo.si](mailto:info@prigo.si)

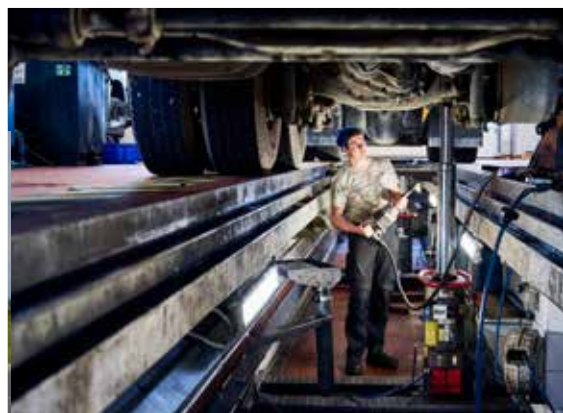
🌐 [www.prigo.si](http://www.prigo.si)

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- general and ADR road transportation services
- domestic and international distribution of pharmaceuticals
- distribution of industrial and technical gasses
- cross-docking, storage and warehousing services
- maintenance and sales of personal vehicles (Mercedes-Benz)
- maintenance of commercial vehicles (Mercedes-Benz, MAN)
- Thermo King authorized dealer and service partner
- sales of auto spare parts and tires

### VALUE PROPOSITION / OFFERING

Ideally nestled in the heart of Europe and at the crossroads of major European transportation corridors, PRIGO integrates all the logistics potential of Slovenia and offers complete logistics support for deliveries from, or shipments to, the hinterland markets of the broader Central European region.







## CORE BUSINESS

- Travel and mobility services.

## ABOUT THE COMPANY

Nomago is the largest travel and mobility provider in Slovenia. Our offer includes full travel and mobility services, from public bus transport, airport transfers, travel packages, tailor-made tours to charter buses, development of other mobility and micro mobility services. The focus of our services is to provide an excellent user experience and to ensure the continuous development of comprehensive solutions in the field of sustainable mobility.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Electric Mobility
- Shared Mobility
- Connected Mobility
- Intermodal Mobility
- On-demand Mobility
- Autonomous Mobility
- Public transport
- Charter services
- City transport
- Intercity transport
- International transport
- Incoming

## Nomago

Vošnjakova ulica 3, 10000 Ljubljana, Slovenia

☎ +386 1 43 17 700

✉ info@nomago.si

🌐 www.nomago.si

- MICE
- Destination management
- Corporate travel management

## VALUE PROPOSITION / OFFERING

- Broad range of services at the local, national and international level (direct bus lines to cities),
- Continuous fleet modernization,
- All in one Mobility solution (new mobility Culture & Concept),
- Excellent user experience and services,
- Developing sustainable transportation solutions.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Micromobility,
- Full mobility service,
- Development of new mobility software (SaaS, Market place).

## REFERENCES

- X JAMPokljuka – Biathlon world championship,
- Next Bike,
- Official bus carrier of Italian Serie A football team Udinese Calcio, Slovenian basketball team KK Cedevita, football teams NK Bravo, NK Celje and ND Gorica and many other sport clubs,
- Official bus carrier of Slovenian national basketball team, Slovenian national handball team, ...







### CORE BUSINESS

- Handling, warehousing and additional services on goods.

### ABOUT THE COMPANY

Luka Koper is a public limited company which develops and manages the multipurpose Port of Koper. With a vast network of maritime and railway connections and a strategic geographic position in the North Adriatic region the port offers an efficient combination of cost and time savings for servicing its Central & Eastern European markets.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Top container terminal in the Adriatic
- Among the largest automotive ports in Europe
- With a vast network of daily maritime and hinterland logistic connections

### Luka Koper – Port of Koper

Vojkovo nabrežje 38, 6501 Koper, Slovenia

☎ +386 5 66 56 100

✉ portkoper@luka-kp.si

🌐 www.luka-kp.si

### VALUE PROPOSITION / OFFERING

Providing efficient and reliable first-class port services for our partners while meeting the highest standards of sustainable development and using innovative approaches.

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Container logistics, car & automotive logistics.

### REFERENCES

- Trusted by many global shipping, logistic and manufacturing companies worldwide.







## **INTERSERVICE d.o.o.**

Vojkovo nabrežje 38, 6000 Koper, Slovenia

Contact person: Mr. Fabio HRVATIN, CEO

☎ +386 5 66 33 033

✉ [info@interservice.si](mailto:info@interservice.si)

🌐 [www.interservice.si](http://www.interservice.si)

### **ABOUT THE COMPANY**

INTERSERVICE d.o.o. Koper, a logistics company since 1992, holds an AEO Certificate, an AAA creditworthiness certificate and a certificate for the import of organic products. We provide all types of transport and are an experienced team of professionals in the areas of import/export, customs brokerage, tax representation, transshipment of all types of goods, issuing of all documents required for customs clearance, arranging transport and other related forwarding activities. We provide the best rates and most professional services.

### **CORE BUSINESS**

Our Port and Airport offices are offering dedicated International logistic support to our Partners, with long experiences and specialized in perishable, dry and oversize cargo's from/to EU markets.

### **MAIN ACTIVITIES**

- Air, road and sea transport
- Custom operation
- Assistance in inspection process
- Port manipulation under controlled temperature
- Custom and Tax representation

### **REFERENCES:**

- CompanyWall business 2021
- AAA Platinum Creditworthiness 2021
- AEO C







### **Fining d.o.o.**

Ferrarska 17, 6000 Koper, Slovenia

☎ +386 5 63 03 100

✉ [fining@fining.si](mailto:fining@fining.si)

🌐 [www.fining.si](http://www.fining.si)

#### **CUSTOMS BROKERAGE:**

- Import customs clearance,
- Export customs clearance,
- Transit customs clearance,
- Simplified procedures (pre-clearance, 24/7 service on demand),
- Reporting cargo customs status, clearance procedures, assistance during inspections,
- Fiscal clearance,
- Intrastat reporting.

#### **FISCAL REPRESENTATION:**

- VAT reporting.

#### **PORT HANDLING:**

- Providing for in- & outbound port documentation for: cnts, trucks, trains, vessels,
- Providing for cargo superintendence,
- (QC, lashing certificate, laboratory analysis...),
- Organizing stripping/stuffing, lashing, weighing, counting, sealing, labeling...,
- Assisting with pre- and on-carriage,
- Stock reporting, feedback, advising,
- Containers port handling,
- Stripping/stuffing assistance,
- Special cargo handling,
- Project cargo handling,
- Ship supply handling.







## CORE BUSINESS

- Comprehensive logistics solutions.

## ABOUT THE COMPANY

In the year 2022 we're celebrating 30 years since we were established by Mr. Marjan Bezjak, 100 % private owner. We are a fast growing company with a clear growth and development strategy. Geographically we're having our companies in Croatia, Serbia, Austria but although you can find us all over the world. We have learned that one of the best compliments for our customers is meeting their expectations and accepting their suggestions or comments. It is this realization that leads us to expansion of activities, which offer our customers a comprehensive range of services from storage of goods, to customs and transportation services. We realize that **a satisfied customer is the best reference. We're inviting you to be the one, to be our customer. Contact us.**

## MAIN ACTIVITIES / PRODUCTS / SERVICES

We rank among the most successful logistics companies, **because we know how** to implement the quality of our services, **we want** to improve ourselves and we all know that **we can** be even better.

## INTEGRATED LOGISTICS SOLUTIONS IN ONE PLACE

Based on your needs and your course of business, we prepare for you the most efficient way of combining logistics

**F. A. MAIK, d. o. o.**

Perhavčeva ulica 10, 2000 Maribor, Slovenia

☎ + 386 2 46 00 070

✉ info@fa-maik.com

🌐 [www.fa-maik.com/new/](http://www.fa-maik.com/new/)

procedures into an integrated logistics process. We provide for you an integrated solution of the logistics process from reception of goods, the entry of goods into, and their removal from our storehouses, storage and commissioning of goods, customs clearance, and its final distribution to you or to your customer.

**STORAGE: 65.000m<sup>2</sup>** of storage area, storage cap, high shelf storehouse in height of 12m. **Access for commercial vehicles** collection of the goods shall be governed by the **loading bay. ADR storage**, automatic fire system. Air conditioned. Modern technical equipment (RF readers, printers). **INTERMODAL TRANSPORT: Implementation and organization of package distribution of goods** from our location to the whole region with delivery within 24 hours. **Implementation and organization of land transport** of temperature-sensitive goods in the total weight of 24,000 kg all over Slovenia and countries of geographical Europe with the response to 72 hours. **Implementation and organization of shipping. SERVICES:** commissioning. Tracking of goods from manufacturer to customer – myGPS. **E-CMR.** Custom services. Freight forwarding services. Providing information about goods and integration of parts of the logistics process, also external access to your inventory.







## CORE BUSINESS

- Intermodal Transport by rail/road.

## ABOUT THE COMPANY

International intermodal transportation road-rail was introduced in Slovenia in 1974 when the first rolling motorway trains Ljubljana – Cologne and Ljubljana – Munich started operating. In 1989, in order to accelerate the development of combined traffic Yukombi d.o.o. as an independent intermodal operator was established and later renamed to Adria kombi d.o.o. By its clear strategy over more than twenty-five years the company managed to develop an European train network for transporting containers, trailers, swap bodies and trucks connecting the main industrial hubs across Europe.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

TODAY, ADRIA KOMBI DAILY OPERATES TWENTY-FIVE TO THIRTY-FIVE TRAINS

The main supporting hubs of the Adria kombi company are its three terminals in Slovenia:

- Ljubljana for continental traffic and as Gateway hub,
- Koper for sea freight
- Maribor for the Rolling Motorway.
- Intermodal transportation. Transportation containers to and from the sea ports by rail.
- 72 destinations Europe-wide.
- Reliable service, short transit times, competitive rates, safety and security, GPS tracking and tracing.

## Adria kombi d.o.o.

### National Combined Transport Company

Tivolska 50, 1000 Ljubljana, Slovenia

Contact person: Janez Merlak

☎ +386 1 23 45 280

🌐 [www.adriakombi.si](http://www.adriakombi.si)

- Apart from scheduled lines Adria kombi also operates company trains for the automotive industry and FMCG (Fast Moving Consumer Goods) required by major clients.
- Adria kombi is ISO 9001 / 2015 and ISO 14001 / 2015 certified.

## VALUE PROPOSITION / OFFERING

Green transport solutions, suitable for any containerized cargo. Our, almost 30 years of experience in Intermodal Transportation, offers:

- Sustainable Transportation Mode,
- Reliable,
- Professional,
- efficient,
- Value for money.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Maritime Intermodal Transport,
- Continental Combined Transport,
- Rolling Motorway Transport.

## REFERENCES

We are involved in supply chains of all major industries:

- Automotive industry Supply Chains,
- Chemical Industry Supply Chains,
- FMCG Supply Chains.







### Comark d.o.o.

Italijanska ulica 8, 1000 Ljubljana, Slovenia

Contact person: Branko Butala, CEO

☎ +386 8 20 50 765

✉ comark@comark.si

🌐 www.comark-logistics.com

### CORE BUSINESS

- Special transport & Project logistics.

### ABOUT THE COMPANY

We are Boutique logistics for SPECIAL TRANSPORT and PROJECT CARGO from Slovenia, Europe (EU).

We cooperate well with the ports of Koper (Slovenia), Trieste (Italy), and Rijeka (Croatia).

We can assist you with your logistics projects in the regions of the Balkans, Central, and Southern Europe.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Organization of transport of Project Cargo via Adriatic ports (Breakbulk, OOG, Containers, RORO);
- Organization of Special Transport;
- Cargo packing: Seaworthy packing, Shrink-wrapping, and Crating;
- Permit and Escort (pilot car) for Special Transport.

### VALUE PROPOSITION / OFFERING

- Top Project Cargo logistics expert,
- More than 25 years of experience in Oversize Load,
- ISO 9001:2015 certified company,
- Think global, act local.

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Project logistics,
- Seaworthy packaging,
- Military & defence.

### REFERENCES

- Special transport of 7,5 m wide transport platform,
- Special transport: up to 56 meters long cargo,
- Special transport of 65 containers to Port of Koper,
- Rail/sea transport of 110 containers to northern Africa on chartered breakbulk vessel + seaworthy packaging.







## CORE BUSINESS

Transport and Logistics

## ABOUT THE COMPANY

Group SIGR Bizjak has been operating on EU market since 1936. Transport company with additional value add services in the markets of Slovenia, Croatia, Austria, Germany, Italy, Balkans and Netherlands. We are specialized in „green Logistics/Flower and plants“. Our modern fleet of Frigo trucks and sophisticated IT infrastructure enable our customers full visibility of their goods. Green fleet represents 14% of complete capacities, which significantly pushes CO<sub>2</sub> emissions down. On all of our main markets we also have warehouses, where we offer our customers all in service ( labelling, comissioning,...).

## MAIN ACTIVITIES / PRODUCTS / SERVICES

We offer our customers:

- Transport from A/B,A/C
- Distribution to final customers in Slovenia, Croatia, Serbia, Germany and Austria
- Warehousing
- Value add services
- Full track and trace

## SIGR d.o.o.

Spodnji Plavz 14 f; 4270 Jesenice

Contact person: Grega Bizjak

✉ info@sigr.si

✉ grega@sigr.si

🌐 www.sigr.si

## VALUE PROPOSITION / OFFERING

We create competitive advantage for our customers with an emphasis on a comprehensive, durable, secure and sustainability-tailored supply solution.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Green Logistics ( Flower and plants)
- Pharma
- Fruit and vegetables
- FMCG products

## REFERENCES

- Royal Lemkesh
- Verdel
- KIK
- Dutch Flower group
- Billa
- Inntal Gartnerei





## ABOUT THE COMPANY

Europacific is your trusted logistics solutions provider that meets and exceeds your expectations. Our success story is based on our guidelines of being a flexible and reliable logistics company catering to the complex requirements of a modern logistic environment. We are prepared to manage and resolve any situation in order to successfully complete your logistic needs – from shipper to consignee. With high focus, Europacific can offer weekly import and export LCL and FCL, AIR shipment worldwide. Our clients benefit from

## Europacific Logistika d.o.o.

Ankaranska cesta 5, 6000 Koper

Contact person: Rok Kobal, CEO

☎ +386 5 66 26 380

✉ [info@europacific.com](mailto:info@europacific.com)

🌐 [www.europacific.com](http://www.europacific.com)

our superior and on-time service with delivery times of not exceeding 7 days to all EU destination and no longer than 10 days to non-EU destinations across Europe. Centering around your requirements, our high-caliber service additionally includes **inhouse customs brokerage, CFS located in Koper**, as well as **own fleet of vans and trucks ( included transportation for project / highly lifted cargo) with real-time GPS tracking devices**. Europacific Logistics, your one-stop partner for the European market.







DEAR CRAFTSMEN/CRAFTSWOMAN AND  
ENTREPRENEURS,

**I am delighted** that Slovenia is one of the 190 countries participating in the Expo 2020 in Dubai. Small in terms of population and geographical area, but large in terms of the number of innovative and successful craftspeople and entrepreneurs. Many of you are also exporters and you are well aware of the great value and importance of international events such as the Expo. We can certainly talk about the Expo of excellence, which will take place between 1 October 2021 and 10 April 2022 in Dubai. The organisers estimate that more than 25 million visitors from all over the world will attend the Expo.

**The Chamber of Crafts and Small Business of Slovenia** is also participating in the organisation of economic delegations to Expo Dubai. Together with SPIRIT Slovenia and the Ministry of Economic Development and Technology, we will also organise an economic delegation on the theme of "Travel, Networking and Mobility" which will take place between 12 and 16 January 2022.

**For many years**, the Chamber has been emphasising that road transport is vital to the EU economy, transporting more goods and more passengers than any other means and playing a key role in today's mobile society. Sustainable transport is an opportunity that contributes to the recovery and growth of the EU economy.

**As part of this economic delegation**, we will also organise a business forum on "Integrated Innovative Transport and Logistics Services and Solutions for Europe" which will take place on Thursday 13 January 2022 in the Slovenian Pavilion.

**The aim of the delegation** is to enable Slovenian companies to actively participate in the forum, to network with potential business partners from selected foreign markets, and to visit the Slovenian Pavilion and other pavilions at EXPO 2020 Dubai in a professionally guided manner.

**We would be honoured** if you would join us and take part in the business opportunities at Expo Dubai.

**Branko Meh**

President of the Chamber of Craft and Small Business of Slovenia

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## PIŠEK & HSF LOGISTICS

### CORE BUSINESS

- We are a professional, responsible, reliable transport and logistics company with a long-standing tradition and 30 years of experience in the field of transporting goods under specific temperature conditions.

### ABOUT THE COMPANY

Transport Pišek & HSF Logistics guarantee that your package will arrive at the right address under the right conditions, in accordance with applicable food security regulations (IFS and 9001 certificate). Modern warehousing of fresh, frozen and hanging goods in warehouses in Slovenia, Germany, England, Netherlands and Denmark. Distribution centres are situated at strategic locations and enable a comprehensive system of warehousing, trans-shipment, stock management.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- 33 years of experience in transportation and logistics
- 60 trucks and 100 employees driving almost all over the EU
- available 24/7 (Carrier authorised service centre)
- transport of hanging meat
- transport of flowers
- fast transport requiring double crew
- transport of pharmaceutical products
- collective transport
- new fleet
- warehousing of deep-frozen goods per HACCP standard
- partnership with HSF Logistics

### Pišek & HSF Logistics d.o.o.

Lopata 53, 3000 Celje, Slovenia

Contact person: Jure Pišek

☎ +386 51 605 345

✉ jure@frigo.si

🌐 <https://en.pisek-hsf.si/>

### VALUE PROPOSITION / OFFERING

- With 50 state-of-the-art vehicles and 60 specialised trailers we are still building over 30 years of experience in the field of transporting goods under specific temperature conditions.
- We cover the whole process and almost all needs for most of our clients, that need a full service of transporting goods.
- We have IFS and 9001 certificate with which we confirm all the applicable food security regulations.
- We guarantee freight traceability with the newest systems, temperature monitoring and temperature printers on each trailer.

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- logistics industry,
- transport industry,
- warehousing.

### REFERENCES

- Krka d.d.,
- Perutnina Ptuj d.d.,
- HSF Logistics GmbH,
- Heinz Tummel GmbH & Co.,
- ETI Elektroelement d.d.,
- Ekro.







**Seršen Transport d.o.o.**  
Vesca 10, 1217 Vodice, Slovenia

Contact person: Tim Seršen

☎ +386 51 367 326, +386 1 83 23 370

✉ [tim@sersentransport.si](mailto:tim@sersentransport.si)

🌐 [www.sersentransport.si/en/](http://www.sersentransport.si/en/)

## CORE BUSINESS

- We are a trustworthy logistic company with more than 30 years of experience in transporting commercial goods.

## ABOUT THE COMPANY

Seršen transport is a company which core business is transporting of commercial goods and harmless waste trough whole Europe. We offer also favorable logistics solutions with reliable subcontractors, warehousing of goods and also express deliveris with small vans.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- 30 year of experience in transportation, logistics and warehousing
- 24/7 365 days per year availability to our costumers
- 20 trucks with highly experienced drivers
- Transportation of harmless waste
- Transportation of high value cargo
- Various warehousing options
- Groupage services

## VALUE PROPOSITION / OFFERING

- We are available to our costumers whole year. Most of cargo is driven by our own fleet and your cargo can be traced anytime.
- No truck and trailer is older then 4 year, which means less possibilities for truck breakdowns and leakages.
- Your logistics partner for all your needs; From arranging customs papers, warehousing, transportation to express deliveries and more.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- logistics Industry,
- transport industry,
- warehousing.

## REFERENCES

- Frapak packaging,
- Seven Refractories,
- Trimo Trebnje.
- Schenker,
- Coulisse BV.





**Semenič transport d.o.o.**  
Podnanos 1, 5272 Podnanos, Slovenia

Contact person: Mr. David Semenič

☎ +386 31 615 075

✉ david@semenic-transport.si

🌐 www.semenic-transport.si

## CORE BUSINESS

- Transport and logistics services supported by own workshop and transport solutions.

## ABOUT THE COMPANY

We are a family-owned company with a tradition in road cargo transport spanning over more than forty years. We also take pride in having our own workshop. Led by innovation and ambition, we continuously upgrade our and customers vehicle fleets striving towards lower CO<sub>2</sub> footprint. With many years of experience in the field of transport, logistics, and production, we guarantee that the needs and demands of our partners are met.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Transport, company has a fleet of 35 heavy duty EURO6 trucks
- Logistics services, with its own warehouse
- Truck service workshop, tire workshop and spare parts warehouse
- Sale of new and second-hand truck spare parts
- Production of lightweight trailers and truck upper structures
- Dual-fuel L(C)NG-diesel conversions, specialists for L(C)NG vehicles

## VALUE PROPOSITION / OFFERING

- Your transport and logistic partner with long tradition and sustainable solutions,
- Enabling maximal transport efficiency by building lightweight truck trailers and upper structures designed based on our own experience, tailored to customer needs,
- Your partner for L(C)NG solutions in transport to maximize mitigation of CO<sub>2</sub> footprint and fuel savings.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Transport, logistics (your partner in the region),
- Transport solutions designed and manufactured within the company.

## REFERENCES

- Transport (Corte SpA, Recycla SpA, Plama-pur d.o.o., Knauf insulation d.o.o., BISOL Group d.o.o.),
- Logistics (Sağlık transport, Tavčar A & B d.o.o., ATG Salvi d.o.o.),
- Trailers and upper structures (Codognotto SpA, Transport Rojko s.p., Katern transport d.o.o.),
- L(C)NG solutions (Prigo d.o.o., VOLVO d.o.o., Trans Experts GmbH).







**Avtovleka Čepon, Čepon Stanislav s.p.**  
Lesno Brdo 24, 1360 Vrhnika, Slovenia

Contact person: Stanislav Čepon

☎ +386 31 750 200

✉ info@avtovleka-cepon.si

🌐 www.avtovleka-cepon.si/

## CORE BUSINESS

- Transport of vehicles.

## ABOUT THE COMPANY

Our story began in 1986 when we started transporting damaged and defective vehicles. In the following years, we expanded the company's activities - we began to offer the transport of new vehicles, construction machinery and holiday vehicles, rental of replacement vehicles and storage of vehicles and machinery. Our work is based on rich experience, tradition and a commitment to quality. We keep our promise to our customers that our help is always close.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Transport of damaged vehicles
- Transport of defective vehicles
- Roadside assistance
- Transport of new vehicles
- Transport of construction machinery
- Transport of holiday vehicles

- Transports according to the collection system
- Rental of replacement vehicles
- Storage of vehicles and machinery

## VALUE PROPOSITION / OFFERING

- High quality,
- Strong long-term partnership.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Towing vehicles,
- Storage of vehicles and machinery,
- Rental of replacement vehicles.

## REFERENCES

- Zavarovalnica Triglav,
- TBS Team 24,
- Europ Assistance,
- Assistance Partner GmbH & Co. KG,
- Huk-Coburg Assistance GmbH.







Ašič Viki s.p.

## CORE BUSINESS

- Music, dry cleaners and laundries, culture and art, VIP transfer service.

## ABOUT THE COMPANY

In the company V.A. we offer you, among other things, a comprehensive VIP transfer service. According to the wishes of our clients anywhere in Central Europe, we organize business meetings, book hotel accommodation, organize business lunches, dinners, offer attractive locations for team building, organize the arrival of private Jets at airports, arrange the necessary documentation by prior arrangement. We solve potential customer problems.

We perform and organize mass transfers for seminars, international sports championships. We tailor the service to customers according to their culture, religion and habits.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

VIP transfer service:

- transport of VIPs, tourists, sports judges, delegates, officials and managers from airports to companies, hotels, home...
- organization of accommodation needs,
- Airline ticket booking
- organization of team building meetings,
- organization of business meetings, business breakfasts, lunches, dinners...
- shopping or tourist excursions (Vienna, Venice, Milan, Budapest, Zagreb)
- we organize cleaning of laundry, clothes

## TAXI VIP transfer VIKI AŠIČ, s. p.

Zagrad 12/b, 3000 Celje, Slovenia

Contact person: Viki Ašič

☎ +386 41 662 034 (WhatsApp, Viber, We chat)

✉ asicviki@gmail.com

Our other activities:

- Laundry and ironing
- Sound system for events
- Music consulting

## VALUE PROPOSITION / OFFERING

- quality,
- reliability,
- professionalism,
- responsiveness,
- kindness,
- trust.

We are a company that offers quality professional solutions in the field of VIP transfer and we turn your problem into a challenge. The biggest reason why both potential and existing customers always choose us is the quick response and quality competitiveness. We have experience in organizing and carrying out transfers of the highest level of sports championships, as we regularly serve the highest officials of EHF EURO Handball, UEFA Championship...

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- domestic and foreign markets.

## REFERENCES

Hotel Sava Rogaška Slatina, Hotel Aleksander Rogaška Slatina, Thermal Spa center Termna Laško, Thermal center Terme Dobrna, the municipality of Celje, Gazprom Russia, Football association of Slovenia, UEFA Championship, Handball association of Slovenia, EHF European Handball Federation EURO Handball, Sparkasse bank, Company Weishaupt ect.







## CORE BUSINESS

- Printing on paper.

## ABOUT THE COMPANY

Tiskarna Koštomaj offers a comprehensive graphic service, from consulting, graphic design of high-quality printed matter or review of your files, to printing, finishing and delivery. We provide professional assistance and advice to all our customers, but of course we take into account your wishes and take care of short production times.

## MAIN ACTIVITIES / PRODUCTS / SERVICES

Printing:

- business cards
- envelopes
- letters
- paper folders
- flyers
- leaflets
- prospects
- catalogues
- labels
- self-adhesive stickers
- self-copying forms
- delivery notes
- invitations
- posters
- calendars
- personalization

**Tiskarna Koštomaj d.o.o.**  
Medlog 34, 3000 Celje, Slovenia

Contact person: Marjan Koštomaj

☎ +3863 54 52 526

✉ tiskarna@kostomaj.si

🌐 www.tiskarna.kostomaj.si

- QR and barcodes
- graphic preparation of printed matter
- offset and digital printing
- finishing of printed matter

## VALUE PROPOSITION / OFFERING

- quality,
- reliability,
- professionalism,
- responsiveness,
- kindness,
- trust.

We are a company that offers quality and professional solutions in the field of printing, and we turn customer's problems into a challenge. The biggest reason why both, potential and existing customers, choose us over and over again is certainly the quick response and price competitiveness.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- domestic and foreign market.

## REFERENCES

- Univerza v Mariboru,
- Univerza na Primorskem,
- Arami,
- Onkološki inštitut Ljubljana,
- Občina Trbovlje.







## CORE BUSINESS

Execution of mechanical installations

### ABOUT THE COMPANY

We have been providing all types of mechanical installations and top-of-the-line solutions since 1986. In addition, we have expanded our operations beyond the borders of Slovenia, especially to Austria and Croatia.

Our company excels in reliability, quality, and in always meeting the set deadlines. That is also the reason why all our partners trust us and why we have already successfully completed more than 1000 projects. Our vision is to keep the superior quality also in the future, strengthen our position in the Slovenian and foreign markets, and to keep meeting the needs of our clients and partners efficiently.

Why choose us?

- Because we always provide a professional high-quality service in accordance with the applicable legislation,
- because we stick to the set execution deadlines,
- because we will take care of the entire mechanical installations in your facility,
- because we use the materials from renowned and trusted suppliers,
- because we give several years of warranty for our work for a better peace of mind.

## INSTALACIJE RAZGORŠEK d.o.o.

Plinarniška ul. 2, 3000 Celje, Slovenia

Contact person: Marko Razgoršek

☎ +386 3 493 14 14

✉ info@instalacije-razgorsek.si

🌐 www.instalacije-razgorsek.si

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- State-of-the-art central heating systems
- Underfloor heating
- Radiator heating
- Warm air heating
- Wall heating
- Heat pumps
- Wood biomass
- Plumbing systems
- Gas installations
- Ventilation and cooling
- Central vacuum system
- Fire protection systems
- Compressed air installations
- Thermal insulation

## VALUE PROPOSITION / OFFERING

- Quality, reliability, professionalism, responsiveness, kindness, trust, more than 35 years of tradition.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- domestic and foreign market.

## REFERENCES

- LEK d.d.
- DARS d.d.
- SPAR in Slovenia
- MERCATOR d.d.







## CORE BUSINESS

- Construction.

## ABOUT THE COMPANY

Company was founded with private capital in the form of a limited liability company in 1990. More than 30 years of tradition provide our customers with security in concluding contracts, both in terms of financial stability of the company and in terms of ensuring perfect service quality.

The company has responded to market needs to achieve higher standards of service. By offering new products and services, it secures an appropriate market share in the market of dry construction in Slovenia.

We want to be successful and achieve the goals of employees and society. Our goal is at first to be the biggest in our niche industry in Slovenia. We want to make a profit, thus developing the company in terms of expanding the range of products and volume sales, and to provide employees with appropriate rewards, education and opportunities for advancement.

We all this we are already socially responsible company but we the growth of the company we want to be even more.

## SEBA, d.o.o.

Lava 9 a, 3310 Celje, Slovenia

Contact person: Domen Meža

☎ +386 3 42 57 010

✉ domen@seba.si

🌐 www.seba.si

## MAIN ACTIVITIES / PRODUCTS / SERVICES

- Drywall construction
- Shop for drywall
- Construction engineering

## VALUE PROPOSITION / OFFERING

- reliability,
- responsiveness,
- more than 30 years of tradition.

## SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Drywall solutions,
- Fire resistant solutions,
- Green construction.

## REFERENCES

- MEGA Center Ljubljana,
- HOFER shop in Slovenia,
- Gorenje – HISENSE Slovenia.





The logo for PETROL, featuring the word "PETROL" in white, bold, uppercase letters on a red rectangular background.

### CORE BUSINESS

- Provision of energy on the go, for your home and for your business.

### ABOUT THE COMPANY

Petrol is the largest Slovenian energy company with strong regional presence in south-east Europe. Offering services on the go and energy solutions for your home and business, we are building a green energy future, wholly committed to transitioning to a low-carbon energy company. Supported by new technologies, we are focusing on energy efficiency, partnering with industry, the public sector, research centres and suppliers.

### MAIN ACTIVITIES / PRODUCTS / SERVICES

- Petrol gas stations offering quick and convenient purchases
- Comprehensive energy solutions
- Investments in renewables
- Mobility services
- E-charging infrastructure and alternative fuels

### VALUE PROPOSITION / OFFERING

- Best services on the go at 590+ locations in the Adriatic region,
- Customer-centric quality of products, services and solutions,

**Petrol, Slovenska energetska družba, d.d., Ljubljana**  
Dunajska cesta 50, 1000 Ljubljana, Slovenia

Contact person: Damjan Sinigoj, marketing

✉ [expo@petrol.si](mailto:expo@petrol.si)

🌐 [www.petrol.eu](http://www.petrol.eu)

- Diversified sales network of experts,
- Diverse know-how and technological equipment,
- Long-term market presence, numerous successfully implemented projects and partnerships,
- Financial stability and high credit assessment.

### SEGMENTS THAT ARE MOST RELEVANT FOR OUR COMPANY

- Energy production & provision,
- Retail services on the go,
- Mobility services.

### REFERENCES

- 590+ point-of-sale locations in the Adriatic region,
- Energy retrofitting of public buildings in Ljubljana, capital of Slovenia,
- Energy efficiency projects implemented in 80+ cities in the Adriatic region,
- The first energy self-sufficient community in the region with island operation,
- Glunča and Ljubač wind power plants that generate low-carbon power for 45,000 average households.



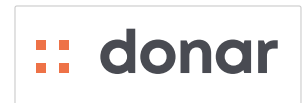


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